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DEMOGRAPHIC CHANGES

AND REAL HOUSING PRICES

IN CANADA

HOUSING

AFFORDABILITY

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SERIES





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Demographic Changes and Real Housing Prices in Canada

Report prepared for Canada Mortgage and Housing Corporation

By Mario Fortin André Leclerc

October 1999

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SUMMARY

With the aging of the baby-boom generation, the number of young households is falling in Canada. Foot and Stoffman recently suggested that in a population with fewer young generations, the number of homebuyers is bound to decrease, which will cause the prices of residential real estate to drop. This document attempts to verify the validity of this contention.

To this end, in chapter 2 the current real housing price determination model is reviewed, i.e. a demand equation and a stock variation equation. We show among other things that the demographic composition does in fact constitute a potential determinant of the aggregate housing demand. However, housing use costs, real household income and housing stock constitute other variables likely to influence housing prices. The model also shows that the long-term price reaction differs substantially from that of the short term because the long-term supply is elastic.

In chapter 3 the historical evolution of real housing prices in Canada at both the national and provincial levels is studied. The first part of this chapter evaluates the quality of the data available on housing prices. The conclusion is that the best source of comparable data at the provincial level and available for a long enough time period, i.e. since 1957, is the Multiple Listing Service (MLS) average sales price. The comparison with other price data, and especially the New Housing Price Index and the implicit housing activity deflator index, does lead to the belief that the MLS price overestimates the rise in the constant quality price because no adjustment related to the underlying growth in housing quality is made. The historical data confirm that real housing prices experienced strong growth in 1973 and 1974 and then again between 1985 and 1988. On the other hand, real housing prices decreased in 1981-82 and in the early '90s. These movements are seen in all of the price measurements considered except those indicating the sale price of homes insured under the National Housing Act, which does not capture the price increase in 1973 and 1974. This can probably be explained by the rules for eligibility to the insurance program.

To complete the historical overview, the evolution in the factors likely to influence housing prices is reviewed. To do this, the growth of the adult population is examined. Population was chosen over the number of households because the rate of household formation is not housing price independent. The growth in real income, with emphasis on identifying the periods of recession and expansion is studied, as well as the two main determinants of the housing use cost, namely the interest rate and the inflation rate. Lastly, this historical overview is completed by indicating the rate of growth in the number of dwellings.

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Chapter 4 focuses on the debate arising from the publication in general interest magazines of Foot and Stoffman's findings. After presenting the authors' arguments, we look at the way they were received by real estate market analysts and generalists. It is easy to see the difference between the two audiences. While Foot and Stoffman's contention was well received in the press, the specialists almost unanimously stressed the importance of the other factors listed in chapter 2.

Chapter 5 presents a detailed review of the empirical studies on the relation between demographic changes and housing prices. The fundamental article is that by Mankiw and Weil (1989). The exceptional interest of their study is based on their sensational prediction that between 1990 and 2010, real housing prices would decrease by 47% because of population aging. This stems from the fact that housing consumption reaches a peak at age 40 and decreases thereafter. The drop in price will stem from the fact that the number of households over age 40 will increase while the number of those under age 40 will decrease. A series of subsequent articles, however, deflated this prediction. Several aspects of their methodology were criticized. Three key points in these reactions are worth pointing out. First of all, their methodology is incomplete in such a way that the omission of certain variables and one supply equation can explain the importance of the demographic variable. Next, their result seems specific to the United States since the same demographic importance cannot be identified in other countries. Lastly, the relationship they estimate between household age and housing demand is incorrect because one is confusing age effect and cohort effect. Far from reaching a peak at age 40, housing consumption seems to remain high right up to about age 70. Aging will therefore not reduce the housing demand.

In chapter 6, an empirical model containing a price equation and a housing stock equation is specified. This model is first estimated using Canadian data and then using provincial data. There is a significant effect from the growth in the population aged 25-54 on real housing prices. However, the adjustment dynamics indicate that this effect is temporary and that, in the long term, the stock variation allows for amortization of the price change. Furthermore, these dynamics are similar in the different provinces, even though the estimated adjustment speed and the value of certain coefficients vary somewhat. The main factor that determines the long-term change in real housing prices is the real income of the adult population. In fact, findings indicate that these two variables are co-integrated, which implies that they share the same stochastic shocks.

Finally, in the last chapter, an empirical model is used to evaluate the impact of demographics and the economic conditions on the change in housing prices during the 1956-1997 period, and to establish the housing price outlook for the 1956-2016 period. These forecasts consider three demographic growth scenarios and two economic growth scenarios to extract a set of 6 housing price and stock forecasts for the 1998-2016 period. This analysis shows that it is not very likely that the real price will experience a decline during this period. Weak economic growth would have to be combined with the low fertility and immigration scenario for prices to decline across Canada. In this case, the decrease would be small. It is more plausible to contemplate a modest rise in prices. However, the contention of declining prices becomes conceivable in the provinces or regions that will experience population shrinkage in the course of the next 20 years. Lastly, the model can easily be modified to make forecasts of different prices, according to other economic or demographic hypotheses.



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1. INTRODUCTION

After the Second World War, most of the Western countries experienced a resurgence in the number of births attributable to an increase in fertility rates. This phenomenon, called the "baby boom", was more noticeable in North America than in Europe. As shown in Figure 1, it is between 1955 and 1965 that the phenomenon reached its peak when more than 4.6 million births were registered in the country. However, this strong contingent was followed by a decline in fertility that was particularly rapid in the early '60s. Hence, between 1970 and 1980, only 3.6 million births occurred in the country, a drop of 22% in fifteen years. This low birth rate was the result of a low fertility index at the time when the number of women in their optimum child-bearing years was relatively low. This came to be known as the "baby bust".

When the baby boom cohort arrived at their maximum fertility years at the end of the '80s, we witnessed a temporary recovery in births, even though this generation's fertility was almost half that of the previous generation. This brief recovery in births was called the "demographic

Figure 1 Births in Canada, 1946-1996 500,000 Baby, boom Demographic Echo 400,000-Baby bust 300,000 200,000 100,000-90 95 80 85 60 65 70 75 50 55

echo". In *Boom, Bust & Echo: How to Profit from the Coming Demographic Shift,* D. Foot and D. Stoffman analyze the repercussions of the aging population and the passage of the demographic wave on several aspects of Canadian society. It is mostly this impact on housing demand that draws our attention.

The Foot and Stoffman analysis is based on the typical profile of housing services consumption that can be illustrated as follows. From their early twenties, and for about a decade, young adults are, generally speaking, tenants in a multiple-unit residential building. This period allows them to finish their studies, form a union and save the downpayment required to buy a home. In their early thirties, households become first-time buyers. The exact age at which they will do this varies in the different regions, primarily because of the differences in housing prices. In the regions where prices for homes are higher, households buy their first home at a later age because they need to save more capital to cover the downpayment. The first home will typically be a single-family dwelling with several bedrooms to house the

children. Over the next 20 years, housing needs vary little. However, as the household's income gradually rises and it accumulates more wealth, the "forty-something" household may look for a more spacious or better situated residence that will be more expensive than the first. Those who are more well-off may even look at acquiring a secondary home. Finally, when the household reaches retirement, we witness a return to the multiple-unit residential buildings.

This profile implies that the demographic wave first unfurled on the multiple-unit residential rental market in the '70s, with a maximum effect near 1980. The wave then pursued its course and reached its full effect on the homeowner housing

market towards 1990. The surf from this wave reached its trough fifteen years after its crest, when the baby-bust generation reached age 30. Hence, between 1990 and 2005, there is a decline of approximately 20% in the number of new households likely to become first-time homebuyers. Further into the future, around 2030, it is anticipated that a record number of households may wish to dispose of a single-family dwelling.

Foot and Stoffman base a real estate investment strategy on this scenario. They document the fact that the demographic movements are the key predictable changes. They then maintain that the housing price will react strongly to these demographic movements. More precisely, they foresee that when the baby-bust generation reaches the first-time homebuyer age, the real price of lowend suburban single family homes will be weaker. On the other hand, it must be anticipated that at the same time, the more luxurious homes will be much sought after and their price will be higher. These are the same homes that will be put on the market en masse when the baby-boom generation reaches retirement age.

In order to establish the plausibility of this scenario, the next chapter discusses the main factors that determine housing prices:

- price concepts (occupation versus purchase and the relationship between the two);
- role of real estate investment and long-term determination; and
- factors that determine the demand (real income, real interest rate, inflation rate, taxation).

Therefore, the real housing price determination model is presented first. In the following chapter, the historical evolution of the real housing price in Canada at both the national and provincial levels is presented. This chapter will be used to compare the data available on housing prices. Chapter 4 focuses on the debate kindled by the publication of the Foot and Stoffman text in general interest magazines. After presenting the authors' arguments, reaction to them by real estate market analysts and generalists will be evident. The next chapter presents a detailed review of the empirical studies on the relationship between demographics and housing prices. In the sixth chapter, the empirical model and interpretation of the national and provincial results are specified. Finally, in the last chapter, the empirical model is used to evaluate the comparative impact of demographics and the economic conditions on the evolution of housing prices during the 1956-1997 period and to establish projections for real estate prices, nationally and provincially, for the 1998-2016 period.

2. REAL HOUSING PRICE DETERMINATION MODEL

2.1 Housing Demand

The housing price is determined by market conditions. In a competitive market, these push the housing price to a level where the quantity in demand matches the quantity supplied. When demand is strong, the housing price rises, while it tends to shrink during periods of low demand. The equilibrium price will also react to changes in the supply and especially the construction costs.

For a competitive market to exist, the goods transacted in it must be perfectly comparable and mobile. Yet, dwellings are not totally comparable amongst each other. Some of their characteristics are intrinsic to the dwelling, especially the habitable floor space, the materials used, the interior divisions or the type of housing (single or multiple, single-storey or multi-storey). Others are environmental variables such as proximity to services and through streets, the type of neighbourhood or the terrain contours, to name a few. Since these environmental variables always differ from one dwelling to another, there are no two completely identical dwellings. The hedonistic approach circumvents the difficulties raised by the heterogeneity of the housing stock. The price a buyer is willing to pay for a dwelling is the result of the value he or she attributes to its characteristics.

Furthermore, the markets are incomplete.1 This makes certain decisions inseparable that are at first glance independent. For example, because of the absence of an organized single-dwelling rental market, the decision to occupy such a dwelling implies the dwelling's purchase by the occupant. Yet, when the occupant is also the owner, he or she must consider the dual nature of the dwelling, which is both a consumer good and an investment good. This duality forces one to make the distinction between two price types, i.e. the price of the good, also called the acquisition cost, and the cost of the housing services. Since the latter measures how much it costs to occupy a dwelling for a certain time, it is also called the occupancy cost.

In this document, the focus is on the acquisition cost. However, the occupancy price and the acquisition price are interrelated by a ratio called the housing use cost. Several elements interact to determine the cost of use. To understand how they interact, it is useful to formalize without actually introducing a complicated algebra equation.

2.1.1 Housing Use Cost

The housing use cost U is the ratio between the cost of the housing services and the acquisition price. The cost of the services corresponds to the occupancy costs which the owner of the dwelling must assume during a given period. Among these components we find the maintenance expenses that include heating, electricity, municipal taxes, insurance, the physical upkeep and depreciation of the building. This group of expenses will be called Z. As a first approximation, it is more plausible to infer that these expenses are proportional to the value of the building P. We can then write Z=zP, where z is a constant fraction.

In addition to the maintenance expenses, the occupancy cost depends on the cost of credit, which interacts in two ways. First of all, there are the mortgage loan interest expenses. If θ represents the ratio between the mortgage debt and the value of the dwelling, the mortgage debt is then θP . With a nominal interest rate i, the total interest paid becomes $i\theta P$. As for the owner's equity invested in the dwelling, an amount of $(1-\theta)P$, the owner is trying to earn a satisfactory return considering the risk. On first estimate, it can be inferred that a before-tax return comparable to the mortgage interest rate i is sufficient. The return desired on the equity is $i(1-\theta)P$. Generally speaking however, the literature admits that since the return on equity would be taxable if it were invested in other investments, the owner is satisfied with a return equal to the after-tax yield he or she may have made. If a marginal tax rate of τ is assumed, the satisfactory return on the owner's equity is then $i(1-\tau)(1-\theta)P$.

Finally, the owner deducts from these costs the anticipated capital gain on the dwelling ΔP . Since the capital gain on a principal residence is not taxable, this is an after-tax gain. By dividing all of these values by the asset price, we obtain equation 1, which gives the housing use cost in Canada:

$$U = z + i(1-\theta) + i(1-\tau)(1-\theta) - \Delta P/P$$

= $z + i - i\theta(1-\theta) - \Delta P/P$ (1)

Equation 1 is subject to some individual variations. It actually shows that the cost of use decreases when the investment income tax rate is high. Because of the progressive tax rates, the high-income households therefore have a lower cost of use. The latter also decreases when the housing fraction financed by owner equity is greater, which is beneficial to households with greater financial wealth.

The housing use cost is likely to experience large annual variations. This variability is not primarily due to the maintenance expenses because the latter represent a fairly stable fraction. It is the macroeconomic instability that is the cause, due to the variations in interest rates and the inflation rate. Interest rates were particularly variable during the '80s. As for the inflation rate, it saw its strongest surges in 1973 and 1979 while it dropped rapidly in the years following the brutal recessions of 1981-82 and 1990-92. In addition to these macroeconomic fluctuations, sudden reversals in capital gains expectations also led to fluctuations in the cost of use. For example, if households anticipate that the recent price movements will continue, the expectations are such that they provoke speculative bubbles. The mechanism that produces them is now well known. An unexpected exogenous shock pushes the housing price upward significantly and households begin to expect that the movement will carry on at least for a certain time. This anticipation then reduces the cost of use, which further stimulates the housing demand and perpetuates the price increase that had been expected. Such a speculative movement is of relatively short duration since the buyers' ability to pay is not unlimited. Levin and Wright (1996) nevertheless show that it feeds price instability.

Lastly, although it does not appear explicitly in equation 1, the inflation rate can strongly influence the capital cost of use. In fact, changes in the inflation rate have an almost unitary repercussion on interest rates. This means that when the inflation rate rises by 1%, nominal interest rates also have a tendency to rise by one percentage point. Furthermore, a rise in the inflation rate should also raise the anticipated housing price appreciation rate by one percentage point. Under these two hypotheses, a rise of one percentage point in the anticipated inflation rate reduces the housing use cost by $\tau(1-\theta)$. Inflation has no effect only if the owner invests no equity in the dwelling or if his or her interest income is not taxed.

2.1.2 Headship Rate and the Aggregate Housing Demand

Housing demand varies according to age, type of household (family as compared to non-family), number of persons per household as well as other characteristics. The housing demand of a household belonging to demographic group i in time t can thus be written $d_{it}(X_t, P_t, U_t)$. Here, U_t represents the housing use cost, P_t is the capital cost of the dwelling while X_t represents an exogenous variables vector. These variables capture the effect of the economic conditions beyond the changes in the housing use cost. In a later chapter, we will specify the list of the relevant variables.

The transition to the aggregate demand for demographic group i is obtained by multiplying $d_{it}(X_t, P_t, U_t)$ by the number of households found in this group in time t. This number can be expressed as the product of N_{it} , the total population of the group, and the headship rate in this group, that we note as m_{it} . A household being by definition the persons occupying the same dwelling, the headship rate indicates the propensity of a population to form sub-groups sharing the same dwelling. As Skaburskis (1997) recently showed, the household headship rate varies according to age, type of household, income, gender, the presence of children and the price of the dwelling. The headship rate is therefore a function of the

same variables as those which determine a household's housing demand so that we can write $m_{it}(X_t, P_t, U_t)$. Consequently, the total housing demand for group i in time t can be written as:

$$D_{it} = N_{it} \times m_{it}(X_t, P_t, U_{it}) \times d_{it}(X_t, P_t, U_t)$$

= $N_{it} \times h_{it}(X_t, P_t, U_t)$ (2)

where $h_{it}(X_t, P_t, U_t)$ is a convolution of the decision to form a household and of the housing demand by household. Conceptually, the difference between the two is that d_{it} is the housing demand per household of group i while h_{it} is the demand per individual in this same group. In order to circumvent certain problems raised by the endogeneity of the decision to form a household, it is more practical to refer to h_{it} rather than to d_{it} to speak of the individual demand.

The aggregate housing demand in time t, D_t , is simply the sum of the demand of n different demographic groups, or:

$$D_{t} = \sum_{i=1}^{n} D_{it} = \sum_{i=1}^{n} N_{it} h_{it} (X_{\rho} P_{\rho} U_{t}) = H_{t} (N_{i\rho} X_{\rho} P_{\rho} U_{t})$$
(3)

The aggregate demand function thus depends positively on the size of the different demographic groups N_{it} and negatively on the real price P_t and cost of use U_t . The sign of the partial effects of the exogenous variables depends, for its part, on the variables selected in vector X_t and will be clarified later.

2.2 Housing Supply

The housing supply is a simple function. The assumption is that new housing construction C_t depends on the housing price P_t and on a variables vector W_t affecting the supply. Among the variables entering into W_t is the price of the resources used in construction, i.e. the vacant land, materials and labour. If the price of these inputs rises, housing activity becomes less profitable so that construction activity decreases. Since the contractor must finance the units he or she builds in the short term, we also expect the short-term interest rates to have a negative impact on construction. Lastly, some indicators of the ease of disposing of housing on the market can be

included in W_t . For example, DiPasquale and Wheaton (1994) used the mean time necessary for selling a new dwelling and showed that this variable had a negative impact on construction. One substitute could be the housing vacancy rate which has an anticipated positive effect on construction.

If the assumption is that the housing stock depreciates at a constant rate δ , the supply equation can be written as follows:

$$\Delta S_t = C_t(W_t, P_t) - \delta S_{t-1} \tag{4}$$

Equation 4 can also be presented in the form:

$$S_t = C_t(W_t, P_t) + (1-\delta)S_{t-1}$$
 (4')

The important characteristic of such a supply equation is that it implies a very different reaction in the short term than in the long term. Housing starts represent a very small fraction of the housing stock. Consequently, the short-term supply, in a one-year outlook for example, is relatively inflexible. However, since the housing supply does not require the use of resources specific to the industry, elasticity of supply is very great in the long term. The only element likely to prevent the housing supply from being perfectly elastic over a long period is the cost of land. It is the spatial theory that determines what the long-term housing equilibrium price will be.

To illustrate how the spatial theory analyzes the long-term impacts on the price of land, assume that an increased housing demand forces the conversion of part of the farmland into urban land. The reduction in the cultivated area leads to a reduction in the supply of agricultural products and an increase in real food prices. This rise in food prices, increasing the profitability of agricultural production, will lead to keener competition for buying arable land, which will raise the price. To justify an urban vocation for lands whose agricultural profitability is greater, the real price of urban land must also rise, which increases the real housing price in the long-term. Demographic growth therefore creates an upward trend in the real housing price. Empirically,

however, this trend can be countered by an inverse effect. Indeed, there is an underlying growth in agricultural productivity. Because it reduces the real food prices, this productivity growth reduces the real land price. This lowers the housing activity costs and promotes a greater spatial dispersion in cities.

2.3 Market Equilibrium

If we assume that the housing price is flexible enough to ensure stock equilibrium between supply and demand, we can write:

$$H_{it}(N_{ir}, X_r, P_r, U_{it}) = C_t(W_r, P_t) + (1-\delta)S_{t-1}$$

(5)

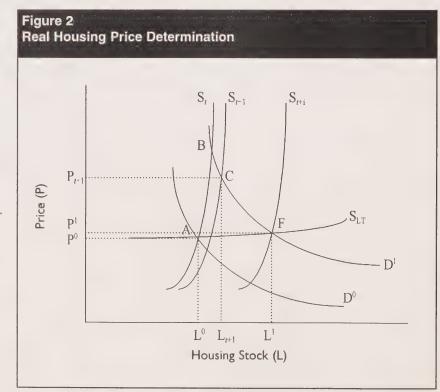
Recently, DiPasquale and Wheaton (1994) suggested that the housing price did not reach its equilibrium value instantaneously so that the stock equilibrium condition was not met in the short term. They empirically support this conclusion by showing that the lagged real housing price substantially improves the forecasts in a model for price and housing starts in the United States. We will attempt later to verify whether it proves

appropriate to assume that the price adjustment is gradual.⁶

Equation 5 clarifies the variables that modify the real housing price. This equation shows that on impact, a stronger growth in the size of one of the demographic groups tends to raise the real price. However, the effect on the price tends to wane as soon as it reaches the date t+1. In fact, the price increase in time t accelerates housing activity such that the housing capital stock at time t+1 is higher. If the speed at which the housing capital stock adjusts is rapid, the price quickly returns to its longterm equilibrium value. Conversely, if the stock

adjusts slowly, the price will take longer to return to its long-term value. Appendix 1 shows the algebraic adjustment in more detail.

Figure 2 shows, in a graphic presentation, the dynamic adjustment resulting from a permanent increase in the housing demand from D^0 to D^1 . Initially, the market is in long-term equilibrium. At the time of the increase in demand, the price rises along the short-term supply curve S_t , moving from the initial equilibrium A to the new temporary equilibrium B. Since at this price level housing activity is very profitable, this accelerates the rate of housing starts. Hence, at date t+1, the housing supply is displaced from S_t to S_{t+1} so that the market equilibrium, one period after the rise in demand, is situated at point C. Since the price is still higher than that on the long-term supply curve, the rate of activity remains steady, which again displaces the supply to the right. The final equilibrium is located at point F when the demand crosses the short-term and long-term supply at the same point. In such a situation, the housing stock remains stable because housing activity is no longer generating abnormally high returns.7



What characterizes the final equilibrium as compared to the initial situation is the weak price reaction. This is explained by the fact that, in the figure, the long-term supply curve has a very slight positive slope. This reflects the presumed effect of a persistent weak growth in the real price of land. Such a result must be qualified. If the rise in demand is located in a region where undeveloped land is rare, the long-term supply curve will have a more pronounced slope. If, on

the other hand, land is abundant, the long-term supply curve will be virtually horizontal. The increase in demand would then have no lasting effect on the housing price.

Although simple, this model contains all of the elements necessary for analyzing the evolution of the real housing price in Canada. It will be used as a guide for the next chapter.

3. HISTORICAL EVOLUTION OF REAL HOUSING PRICES IN CANADA

3.1 Data Available on Housing Price

There are several different sources for Canadian data on housing price. The most extensive series is the average sales price as compiled by the Canadian Real Estate Association. Statistics Canada publishes three indices related to housing price, namely, the New Housing Price Index, the Residential Building Construction Price Index⁸ and the housing cost components in the Consumer Price Index. The third source of information is from Canada Mortgage and Housing Corporation, which, from the early '50s until 1985, published the average sales price of housing financed under the National Housing Act. This price will be designated by the NHA. The Royal LePage index provides an estimate for the sales price of bungalows. Lastly, for the purposes of the study, we have developed another housing price measurement by dividing the total housing value in the Statistics Canada National Balance Sheet Accounts by the total number of dwellings in Canada. The following sub-sections explain the advantages and drawbacks of these different price measurements.

3.1.1 Multiple Listing Service (MLS) Price

The MLS price is based on a record of the real estate transactions conducted in the nation's different cities. The Canadian Real Estate Association (CREA) has been collecting this data since 1956. The record contains information on the price and number of transactions. Approximately 90% of the properties sold are residences. In addition to the data on the overall transactions, CREA has been publishing separate residential data since 1975. The first is called the Total MLS while the second is called the residential MLS. However, because of the preponderance of residential transactions, the behaviour of the residential MLS does not differ significantly from the Total MLS.

The longest continuous historical series of housing prices that can be obtained is the Total MLS price for Canada. This series has been available on an uninterrupted basis since 1956. We can also obtain data dating back to 1960 for the Atlantic Provinces, as well as for the six other provinces, namely Quebec, Ontario, Manitoba, Saskatchewan, Alberta and British Columbia. The provincial data breakdown for the Atlantic Provinces has only been available since 1971. The residential MLS price became available on a provincial basis beginning in 1975.

The MLS data are the only ones that offer such long historical continuity while also being available on a regional basis. On the other hand, they present two main drawbacks. First of all, they do not allow any differentiation between the unit price variations and those stemming from the improvement of housing quality or size. Since the progressive improvement of real income allows Canadian households to occupy better housing, the average quality of the residential housing stock tends to improve. The evolution of the MLS price is therefore going to overestimate the average increase in the real housing price. Furthermore, the transactions deal just as much with single-unit as with multiple-unit residential buildings. The average transaction price therefore overestimates the average price per dwelling unit because of the transactions on the multiple-unit residential buildings.

3.1.2 New Housing Price Index

Statistics Canada has published a New Housing Price Index since 1971. This index is constructed by calculating, on a monthly basis, the rate of change in the sales price of the same model of house newly built in the same neighbourhood. The average rate of change is obtained by taking the average of the rates of change seen in different house models. When a model is no longer sold, it is replaced in the index by an equivalent model.

Statistics Canada has published the results of two different New Housing Price Index surveys. The first series was published for the period from 1971 to 1990, while the current active series begins in 1981. From 1971 to 1974, the survey covered only six metropolitan municipalities, namely Montreal, Ottawa-Hull, Toronto, Winnipeg, Calgary and Edmonton. In 1975, the survey was expanded to cover the metropolitan regions of Halifax, St. Catharines/Niagara, Kitchener, London, Regina and Saskatoon. Since 1976, the cities of St. John's, St. John, Moncton, Ouébec, Hamilton, Windsor, Sudbury, Thunder Bay, Vancouver and Victoria have been included. Currently, there are 20 metropolitan municipalities covered by this survey. In addition, the New Housing Price Index is available in three forms, namely, separate data on the building and the land, or the total of the two.

The main advantage of these data compared to the MLS data is that the changes in quality do not influence the price variations. A second, less important advantage is that it offers the possibility of making a distinction between the land and the structures. Lastly, these indices are available separately for approximately twenty metropolitan municipalities. On the other hand, there are two principal drawbacks in these indices. The first is that they cover only new housing. It is therefore dangerous to extrapolate the movements to the existing residential housing stock as a whole. The second drawback is common to any index number, which is being arbitrarily standardized in comparison with a base year. The index therefore does not provide information on the housing price level, but only on its variations.

Two other pieces of information associated with the housing price are published by Statistics Canada. The Residential Building Construction Price Index has been available quarterly since 1971. This index is a deflator used to estimate the real value of housing activity in national income accounting. This index is not a direct measurement of the housing sales price but rather an indicator of the construction input costs. Its movements are expected to be strongly related to

new housing prices. On the one hand, because changes in housing prices are often reflected in the input prices and, conversely, because the contractors will try to pass on the changes in construction costs to homebuyers.9 Lastly, different housing cost measurements enter into the Consumer Price Index but their relationship to the housing price is fairly vague. In fact, the housing component of the CPI measures the housing services cost, which, as indicated in the previous chapter, is related to the price of the dwelling by its cost of use. Since the latter can fluctuate rapidly, the cost of providing services can sometimes evolve in the opposite direction from the housing price. For example, a drop in interest rates reduces the cost of use which lowers the housing services cost. Since the drop in costs encourages households to consume more housing services, this increases the housing demand and pushes their price upwards. There is then simultaneously a decline in the housing cost index in the CPI and a rise in the housing price.

3.1.3 Price of Housing Financed Under the *National Housing Act*

From the early '50s until 1985, Canada Mortgage and Housing Corporation published the price of new homes financed under the *National Housing Act*. Compared to the New Housing Price Index, CMHC price data contain no adjustment for quality. There is, however, information on habitable floor space. On the other hand, these data are not merely indices because they indicate the average price level. Their main defect is that the series ceased more than ten years ago.

3.1.4 National Balance Sheet Accounts Data

Since 1960, the Statistics Canada National Accounts Division has been publishing an annual estimate for the national balance sheet accounts and the major Canadian economic sectors. The balance sheet data are completely integrated into the national revenues and expenditures accounts. To obtain the value of the assets and liabilities, Statistics Canada estimates the unit market value of the assets whose quantity is established by

using a perpetual stock methodology. In order to estimate the average value of new and resale housing, the estimated value of the sum of the residential buildings is divided by the number of units. The main advantage of this method is that it provides a direct estimate of the average price of the housing stock, contrary to the other methods that indicate either the average new housing price or only the average price of new or resale buildings that exchanged hands during the year. Another advantage of this measurement is that it provides data on a continuous basis since 1960. The drawbacks are that no quality adjustment is made, no regional breakdown is available and the market value is roughly estimated.

3.1.5 Comparisons of these Data With a Constant Quality Index

To ideally analyze the real housing price, it would be necessary to have housing price data that are adjusted to eliminate the effect of the variations in housing quality and size. One method that initially allows for controlling these effects is that of repeat sales. To build such an index, only units that have been sold more than once are used. The main limitation of this method is that it provides a very low sampling rate since only a very small portion of the housing stock is sold several times. Furthermore, it is likely that the homes subject to more frequent sale are not entirely representative of housing as a whole.

Recently, Goy and Steele (1994) were able to use an extensive database on the city of Kitchener to develop some constant quality price indices. Their building method is based on the estimate of hedonistic regressions on 9,856 first-time starter-home transactions carried out from 1988 to 1990. Such a method makes it possible to calculate the price variations of the characteristics and then to reconstruct the price changes for a house with certain specific characteristics based, in this case, on quasi Fisher, quasi Laspeyres and quasi Paasche¹⁰ chain indices.

However, the principal interest of this study for this topic is that, after having developed a constant quality index, the authors compare it with the data usually used to measure price variations. They were thus able to evaluate the relative performance of the Multiple Listing Service (MLS) price, the average price of homes insured under the National Housing Act (NHA), the Royal LePage index and the New Housing Price Index (NHPI). This allows them to conclude that the MLS price is astonishingly similar to the quasi-Fisher index. The average NHA price itself shows a delayed peak even if the level is very similar to that of the MLS. As for the rate of the NHPI increase, it is substantially lower than the rate of increase suggested by the quasi-Fisher index applied to new homes, as well as to that of the constant quality homes for first-time buyers.

These observations are a bit surprising. In actual fact, of these three price measurements, only the NHPI makes an adjustment for quality. One would therefore expect that the two other series overestimate the true price increases. The NHPI itself should provide an unbiased estimate of the price increase in constant quality homes. Yet, we see instead that the NHPI underestimates the true constant quality price increases. Goy and Steele provide an explanation for this NHPI bias. The new housing models marketed would be more in demand because they suit the tastes of the times. They would thus be initially sold at a premium. The price would decline however as the end of this model's production approached. Since the NHPI measures the price change in the same model, it captures this real price decline resulting from the product's cycle and interprets it as a price decrease stemming from market conditions.

This comparison therefore suggests that the MLS data offer good quality for estimating price variations over a short period. Since they are also those with the greatest availability both historically and regionally, they thus constitute a first choice for analyzing the housing price in Canada. However, the conclusions on the long-term evolution in the housing price will have to be weighted by judging the possible impact of the qualitative improvement in housing over the course of the period under study, and of the possible NHPI bias.

3.2 Historical Evolution of Real Housing Prices in Canada

3.2.1 Price Level Evolution

The evolution of real housing prices in Canada revolves around two aspects that have separate causes, namely, the long-term trend and the short-term variability. Attention will focus firstly on the trend by studying different price level measurements. So as to eliminate the effect of inflation, all of the price series have been converted into real 1986 dollars by dividing them by the Consumer Price Index that has a value of 100 in 1986. As for the indexed series, they are standardized to have a value of 100 in 1986. Because of its lengthy availability, the MLS series will be used as a reference point for the price measurements.

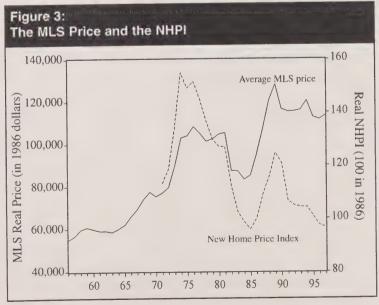
Figure 3 shows the average MLS price on the left scale, while the New Home Price Index is measured on the right scale. These two series show that the real housing price is subject to strong annual fluctuations. Hence, between 1972 and 1974 and again between 1985 and 1989, the real housing price rose by approximately 25%. On the other hand, the real price posted a decline between 1981 and 1985. The broad trend also shows a decline throughout the '90s.

Furthermore, the two series do not identify exactly the same peaks. In fact, between 1975 and 1976 the real MLS price continued to advance by nearly 10% while the NHPI declined.

The most striking aspect of this comparison is that, even if both measurements capture similar short-term movements, they provide diametrically opposed information on the long-term price trend. The average real MLS sales price displays a definite upward trend while the real NHPI tends to decrease. Hence, between 1971 and 1997, the real MLS price went from \$77,116 to \$113,593, or an increase of 47% in 25 years

compatible with an annual compound rate of 1.5%. For its part, the real NHPI went from an index value of 113.3 in 1971 to 96.6 in 1997, or an average annual decrease of 0.6% for 25 years. The average annual growth rate of the NHPI is therefore 2.1% weaker than that of the real MLS price.

A previous section indicated two reasons why these price measurements may poorly monitor the evolution of the real price of constant quality housing. We know that the MLS price makes no adjustment for quality. We suspect the NHPI, on the other hand, of systematically underestimating the true rise in the cost of new housing. Initially, any combination of these two explanations compatible with an annual absolute difference of 2.1% would be equally valid. We can, for example, suggest that the NHPI actually does adequately measure the real price of constant quality housing. The data would then indicate that the real housing price has indeed decreased an average of 0.6% per year. This would equally imply that the average quality of the units recorded in the MLS transaction records rose by 2.1% per year. We can, on the other hand, believe instead that the real price was stable. This would imply that the NHPI underestimates the price increase by 0.6% per year and that the average annual increase in housing quality grew by only 1.5%



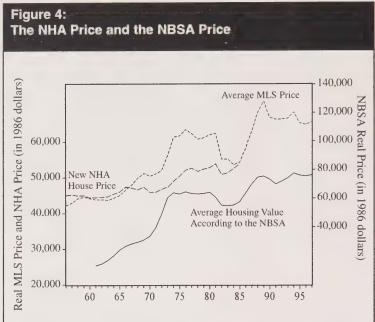
per year. In order to put forward a more plausible interpretation, we focus our attention on some other price series.

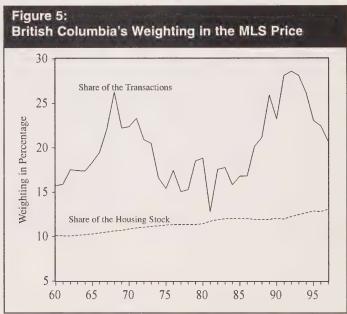
Figure 4 compares the real MLS price with that of new homes insured under the National Housing Act (NHA) and the average housing value according to the National Balance Sheet Accounts (NBSA). The NHA price has a value very similar to that of the MLS transactions until the middle of the '60s. Since that date however, the MLS price has experienced much more pronounced fluctuations than the NHA price. The behaviour divergence is particularly acute between 1972 and 1976 when the NHA price advanced by only 20.3% as compared with a gain of 35.9% for the MLS price. However, there are some valid reasons for believing that the NHA price underestimated the true price rise during this period. Laycock (1978)" reminds us that one of the NHA loan eligibility criteria is the price of the unit. But, the maximum value of units eligible for NHA loans was not adjusted quickly enough to the unexpected increase in the housing price in the early '70s. The consequence of this was to reduce the range of housing that was eligible for NHA loans, thereby introducing a serious quality bias into NHA prices at that time.

As for the series of prices estimated according to the National Balance Sheet Accounts (NBSA), its average level is at only 45% of that of the MLS price.

However, even though this series is a bit smoother, its annual movements nevertheless quite faithfully copy those of the MLS price series. Furthermore, between 1971 and 1997 the active NBSA price went from \$36,035 to \$50,690, an increase of 40.7%. Such an increase is similar to the one measured by the real MLS price.

The MLS weights the different regions of the country according to the number of transactions.





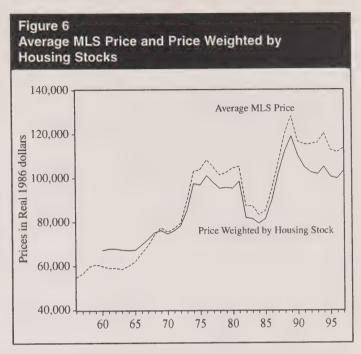
Although these refer just as much to resale homes as new homes, all the new homes are the subject of a transaction while only a small portion of the resale homes is transacted every year. Hence, the weighting attributed to the different regions in calculating the national MLS price reflects more the proportion of housing starts than that of the housing stock. The result of this is that the provinces of British Columbia, Ontario and Alberta, which are experiencing higher demographic

growth than the national average, receive disproportionate weighting in the national MLS price. Thus, between 1960 and 1997, Ontario's weight in the average MLS price was 56% while this province has only 42% of the number of units.12 Similarly, British Columbia receives an average weighting of 20% while its average share of the housing stock is only 11%. Conversely, the Atlantic Provinces and Quebec are greatly underweighted, receiving a share of only 12% of the transactions while they account for nearly 35% of the nation's housing. Furthermore, since the cyclical fluctuations in real estate transactions are not perfectly synchronized, the different regions' shares in the number of transactions experience significant annual variations. If the prices differ from one region to another, these weighting changes cause price variations that do not match the value of the housing stock.

To illustrate the regional weighting disequilibrium as well as their significant annual variability in the MLS price calculation, Figure 5 compares British Columbia's share of the transactions and the housing stock. Since the prices in this region are higher than the national average, this province's heavy weighting tends to unduly inflate the national price. Part of the increase seen at the national level at the end of the '80s therefore results solely from the exaggerated increase in British Columbia's weighting.

These drawbacks in the Canadian MLS price can be corrected by weighting the provincial MLS sales prices by each province's share of the housing stock. To obtain a real value, this price was further divided by the CPI to obtain the real weighted MLS price. Figure 6 shows weaker underlying growth than that of the average MLS price between 1960 and 1997, or an average annual growth of only 1.15% as compared with 1.73% for the average MLS price.

These four series constitute the only direct measurements of the housing price. However, the underlying behaviour of the price can be inferred by studying the Construction Costs Index in real



terms (CCI). The Residential Building Construction Price Index is constructed in the same manner as the other deflators in the gross domestic expenditures. Since these deflators are not known to be biased, it is probable that the CCI adequately measures the building cost of a constant quality dwelling. Furthermore, only a change in the contractors' profit margin can cause the change in the CCI to differ from that of the NHPI. We know that the profits are very sensitive to economic fluctuations. Consequently, we can expect the cyclical sensitivity of the NHPI to be higher than that of the CCI. However, it is difficult for the movements underlying both series to evolve very differently because the profit share tends to remain constant in the long term. This is reinforced by the fact that a considerable erosion of the margin is necessary for the sale price to drop significantly as compared to the building costs.13

Figure 7 compares the NHPI and CCI evolution in real terms. The fluctuations of both real series follow very similar short-term movements. However, the CCI does not show the downward trend of the NHPI, having gone from 104.5 in 1971 to 102.3 in 1997, or an annual average decrease of less than 0.1%. If we accept the preceding argument, we can conclude that the most plausible hypothesis is that the price of

constant quality housing was situated at nearly the same level in 1997 as in 1971.

To verify whether this is really an underlying discrepancy and not a discrepancy linked to less favourable conjunctural circumstances in 1997 than in 1971, estimations were made using a linear regression, whether a trend explains the movement divergence between the two series. Over the period from 1971 to 1997, it was found that the relative NHPI decrease results from a trend.14 This estimate confirms that the underlying rate of increase of the NHPI is half a percentage point less than that of the CCI, that the NHPI therefore has an average bias of -0.5% per year. As a consequence, this also implies that the MLS price and the NBSA price capture an average

improvement in housing quality of approximately 1.5% per year. This improvement, which could be the result of the gradual increase in real income, will be analyzed in a later chapter.

3.2.2 Rate of Change in Real Housing Prices

Even if the trends differ between the indices, their annual movements are, generally speaking, very similar. Table 1 shows the simple correlations between the rate of growth of the four housing price measurements, as well as with the CCI. These correlations are calculated for the 1972-1997 period, except for the NHA price, which is only available until 1985. These correlations are very strong between the MLS, NHPI and CCI prices and even reach 0.93 between the latter two. On the other hand, the NHA

price is less strongly correlated than

the other measurements. This is due to the fact that the NHA does not capture the strong price increase between 1972 and 1975. 15

Figure 7:
The CCI as Compared to the NHPI

160
NHPI

120
CCI
80
72 74 76 78 80 82 84 86 88 90 92 94 96

Table 1: Price Growth Rate Correlation (1972-1997)					
	MLS	NHPI	NBSA	CCI	NHA (72-85)
MLS	1.00	0.82	0.73	0.91	0.78
NHPI	0.82	1.00	0.75	0.93	0.59
NBSA	0.73	0.75	1.00	0.83	0.41
CCI	0.91	0.93	0.83	1.00	0.60
NHA (72-85)	0.78	0.59	0.41	0.60	1.00

Table 2: Price Growth Rate Volatility and Autocorrelation (1972-1997)					
	MLS	NHPI	NBSA	CCI	
Average	0.015	-0.006	0.0131	-0.001	
Standard Deviation	0.072	0.067	0.036	0.041	
Maximum	0.136	0.145	0.109	0.087	
Minimum	-0.186	-0.126	-0.053	-0.085	
Autocorrelation	0.355	0.498	0.694	0.473	

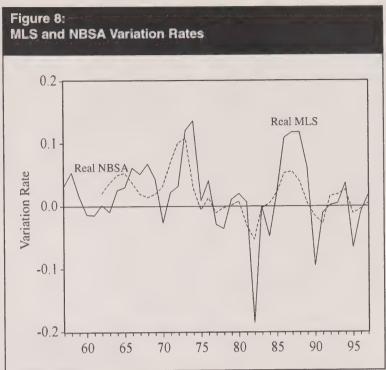
Table 2 compares the volatility of the series. There is a fairly strong difference since the NBSA growth rate has a dispersion around its average similar to that of the CCI growth rate but twice as weak as that of the MLS and NHPI growth rates. Irrespective of the measurement selected however, what stands out is that there is great volatility in the housing price. Since demographic movements are a very slow phenomenon, it is obvious that the origin of these short-term price fluctuations is not demographic. It is the NBSA growth rate which shows the strongest autocorrelation of the first order, since it reaches 0.7 versus approximately 0.5 for NHPI and CCI and only 0.36 for MLS.

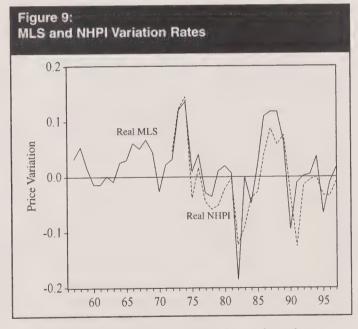
Figures 8 and 9 show the comparative evolution of the growth rate of the MLS, NBSA and NHPI measurements, the NHA price being excluded because of its lack of reliability and limited availability. There is an extremely coherent picture of the housing price movements in Canada since the early '70s. The prices made strong progress in real terms during two episodes, namely, those from 1972-75 and from 1985-88. On the other hand, the prices plunged dramatically in 1982 and a little less in 1990-1991. In the next section, we will review certain factors possibly having exerted an effect on the housing price, i.e. demographics, the economic conditions, the housing use cost and housing starts.

3.3 Evolution of the Factors Influencing Prices

3.3.1 Demographic Changes

It is not clear how to measure the demographic pressures on the housing price. If we accept the Foot and Stoffman contention, it is the growth in the contingents of young adults that constitutes the best measurement. This perception is founded on





the hypothesis that housing demand reaches a peak at a young age. It is in fact possible that, since the housing demand depends on the household's permanent income, it is, instead constant with age.

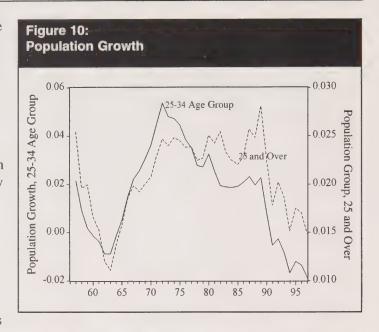
In such a case, it would be the growth of the adult population that would be important. To consider

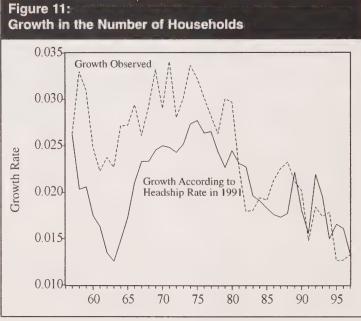
these two possibilities, Figure 10 shows the evolution of two groups, the population aged 25-34 and that aged 25 and over.¹⁶

We observe that the demographic pressures differ a great deal according to the two measurements. Hence, after being negative in the early '60s, the 25-34 population growth accelerated rapidly to reach a growth rate of more than 5% in 1972. It subsequently slowed until the beginning of the '80s to stabilize at 2% until about 1989. It then experienced another decline in the early '90s, this time so rapid that the population in this age group decreased by nearly 2% per year thereafter. According to this measurement, it is in the early '70s that the upward demographic pressure on the prices would have been strongest and the downward pressures would begin to show in the '90s. On the other hand, the growth of the population aged 25 and over, measured on the right-hand scale, experienced a less erratic and lagging evolution than the 25-34 age group. After declining in the early '60s, the population's growth rate accelerated slightly until 1972. It then remained fairly stable at approximately 2.5% per year until 1990. Since then, the growth rate has started to decline again and was at 1.5% in 1997.

The two preceding measurements are based on population. Yet the unit requesting housing is the household. If household size varies in time, population growth will provide a skewed picture of the growth in the number of dwelling units required to house the population. This is the reason why several demand forecast models instead target the growth in the number of households to measure the demographic impact.¹⁷

Figure 11 presents the growth observed in the number of households. However, even if household growth is conceptually superior, as explained in section 2.1.2, the headship rate reacts endogenously to the real price of housing





services. The result of this is that the historical growth in the number of households constitutes a biased measurement of demographic pressures.

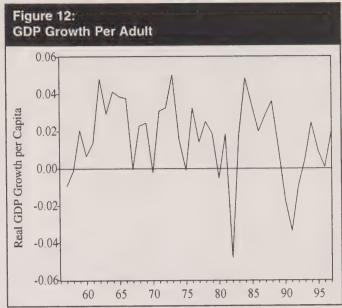
One way of getting around this difficulty consists of calculating the growth in the number of households that would have been observed if the headship rate had remained constant. Using data from a census, the headship rate for each age group is established, which is then multiplied by the matching population cohorts. In this manner,

we obtain the number of households that would have been observed if the headship rate had been that of the selected census year. DiPasquale and Wheaton (1994) proceed in this way to obtain what they call "the age-expected household formation". Since the year chosen for establishing the headship rate is arbitrary, this study chose 1991 and used the headship rate for each 5-year age group. Figure 11 also contains the growth in the number of households that would have been observed if the headship rate were still that of 1991.

Because of the underlying decline in the size of households, we see that until the late '70s, the growth observed surpasses that calculated at a constant headship rate. We also notice that household growth slowed significantly, changing from more than 3% in the early '70s to a little more than 1% recently. The deceleration was especially rapid at the beginning of the '80s. By comparison, the growth with a constant headship rate displays smoother behaviour since its decline is more gradual. We also see that demographic growth was relatively weak in the early '60s but accelerated strongly at the beginning of the '70s. The growth schematic for the number of households at a constant headship rate is in fact similar to that of the population aged 25 and over, which confirms the 0.73 correlation between the two variables.

3.3.2 Macroeconomic Conditions

The real Gross Domestic Product (GDP) constitutes the least controversial measurement of the state of the economy. By definition, the total GDP is the product of the population and the gross domestic product per capita. Since population growth has been already measured, we will use the GDP growth divided by the adult population as a conjunctural measurement in order to avoid counting the population effect twice. Figure 12 confirms the importance of the two major recessions, that of 1981-82 and that of 1990-92. The 1962-66 and 1984-88 periods stand out as being those that experienced the greatest real income growth per person.



3.3.3 Housing Use Cost

As shown in 2.1.1, the cost of use depends on four factors, namely, the expected rate of appreciation in housing value, the nominal interest rate, the marginal investment income tax rate and the ratio of housing indebtedness. The first two variables are contingent upon individual circumstances and the individual changes are much more important than the temporal fluctuations that could be constructed at the aggregate level. Since these are not the variables that have changed the housing use cost the most over time, attention will be focused solely on the first two variables.

It is extremely difficult to measure the anticipated housing appreciation rate because it requires specifying how households formulate their expectations. If we assume they are formulated rationally, we need to have a complete model of the housing market that enables us to find the desired future price, conditional on the model's forecasts. Under a hypothesis of adjustable expectations, the anticipated growth depends on the recently observed price growth rates. Conversely, the speculative bubbles are often explained by the fact that households extrapolate the recent price movements.¹⁸

In the face of this range of choices, a simple formulation will be selected by assuming that the

real housing price expectations are not sensitive to the inflation rate. This implies that the anticipations for housing price variations react in a one-to-one ratio to the changes in the inflation rate. Consequently, the changes in the expectations for housing price growth will be directly related to variations in the CPI growth rate. We will use the interest rate on the 5-year mortgages. The cost of use was calculated on the assumption that the operating costs represent 6% of the value of the dwelling, that the marginal investment income tax rate is 50% and that the value of the mortgage is half the value of the dwelling. The 6% attributed to operating costs was established from data contained in the Statistics Canada publication Family Expenditure in Canada

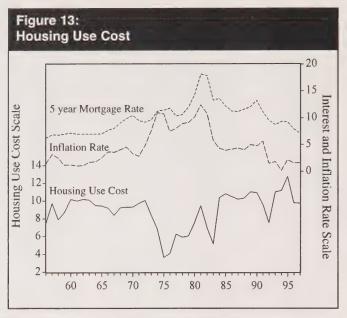
1996, Cat. 62-555-XPB. The ratio was obtained by dividing the average expenses, excluding mortgage interest, by the average housing value in 1996 according to MLS data. It should be stressed that a change in one of these hypotheses affects the cost of use but insignificantly alters the changes it has undergone over time.

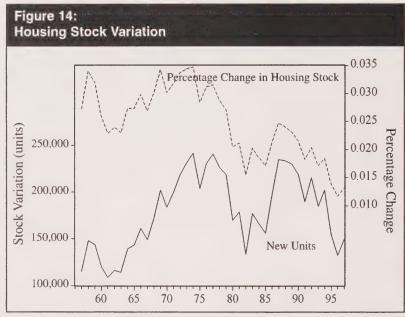
Figure 13 shows the evolution of the cost of use and the two macroeconomic variables. The inflation rate was low until the early '70s. It accelerated dramatically between 1971 and 1974 to remain at a high level until 1981 before dropping rapidly between 1982 and 1984.

Thereafter, inflation remained stable until 1991 when it again declined and stabilized at approximately 2%. The interest rate evolved on a parallel except that it grew less than the inflation rate in the mid-'70s. Consequently, the housing use cost declined at the time when Canada was experiencing the inflationary trend of the '70s.

3.3.4 Housing Activity

A last factor likely to act on prices is the housing supply. Ideally, it would be desirable to have data





capable of measuring some exogenous changes in building costs. Unfortunately, the research did not indicate any. ¹⁹ The evolution in the quantity of new housing supplied can be directly studied. Different sources can be used to measure construction volume. For reasons of historical continuity, the housing stock evolution published in the Statistics Canada CANSIM database, Matrix 4079 were selected.

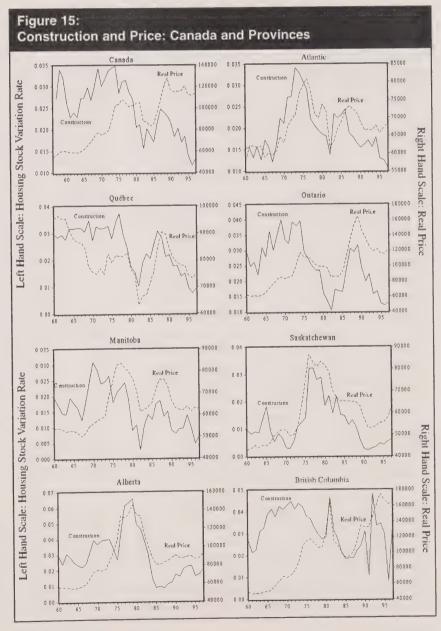
Figure 14 shows the change in the number of housing units. The number of new units is

indicated by the lower curve, measured on the left-hand scale, while the percentage change is measured on the right-hand scale. The fastest growth rate was observed in the mid-'70s. Residential housing activity declined by half in the early '80s, at the time of the 1981-82 recession and record interest rates. After that, building resumed vigorously and the number of new units surpassed 230,000 in 1987 and 1988, activity levels similar to those observed in the mid-'70s. As a percentage, however, the rate of change reached only 2.5%, or one percentage point lower than the 3.5% growth observed in 1973.

This is compatible with very great long-term housing supply elasticity.

The price comparison shows that construction volume is subject to short-term variations similar to those of the prices. In fact, if we disregard the growing trend in prices and the declining trend in new housing, we can identify the same approximate episodes in both series: valley in the early '60s, peak in 73-75, valley in 82-85, peak at the end of the '80s and valley in 95. Such a positive correlation strongly suggests that, in the short term, price and construction movements are

It is interesting to compare the evolution of housing activity with that of the prices and the number of households. Indeed, the theory presented in chapter 2 suggests that construction reacts to the real housing price, which is influenced by the rate of household formation. By comparing the housing stock variation presented in Figure 14 and that of the number of households provided in Figure 11, we observe a very great similarity. However, this is difficult to interpret since the number of households is measured by the number of dwellings occupied. The difference between the stock and the number of households is therefore, by definition, attributable only to the change in vacant housing units. On the other hand, the comparison of the stock variation with that of the number of households at a constant headship rate is, itself, very important. It reveals that the housing activity trend faithfully follows that of the formation of new households.



above all dictated by changes in the housing demand. The supply shocks, if they had any effect, played only a secondary role.

3.4 Regional Housing Price Evolution

The importance of local conditions in determining the housing price is major. The national conditions can mask large regional price and building variations. To see whether the consistencies observed at the Canadian level can also be found at a more broken-down level, we studied how the real price and the construction of new housing units evolved in the Atlantic Provinces and in Quebec, Ontario, Manitoba, Saskatchewan, Alberta and British Columbia. The prices are those of the Multiple Listing Service while the housing stock data come from CANSIM.

Figure 15 shows the comparative evolution of these series. In all of the provinces there is a positive short-term correlation between the construction of new housing units and the real housing price. This consistency appears in spite of the fact that the regional cycles were very different. Hence, all of the Eastern and Central provinces experienced a sharp decline in price and construction during the 1981-82 recession. This contraction, although also observable in the other provinces, was less pronounced there. The first oil shock generated strong residential construction activity in Saskatchewan, while the trend was especially strong in Alberta at the end of the '70s. In both cases, the real price rose parallel to the construction booms. The Atlantic Provinces, Quebec and Manitoba experienced their activity peak in 1973 and subsequently showed a definite downward trend in construction. We also see that Quebec shows a more pronounced downward price trend than in the other provinces, which is explained above all by the very high transaction prices at the beginning of the '60s.20

Ontario and British Columbia stand out from the other provinces for the high price in the '90s. Although the housing price has declined in Ontario after peaking in 1989, it continued to grow in British Columbia during the '90s. Furthermore, British Columbia is the only province whose housing stock growth rate still surpasses 2% annually. We do,

however, see that the recent construction evolution was highly erratic, with a concomitant sporadic price and building surge in 1981 and high construction variations in 1991 and 1996.

3.5 Analytical Summary of Price Evolution

This review of the historical housing price evolution allows us to bring out the following findings. The New Housing Price Index probably underestimates the price growth of constant quality housing by approximately 0.5% per year. This price would be nearly stable in the long term if we judged it by the housing activity deflator. The price of housing financed under the National Housing Act is affected by sporadic biases stemming from the eligibility criteria based on property value. The most convenient housing price measurement is the Multiple Listing Service average sales price, called the MLS price, which has been available on a national basis since 1956 and on a provincial basis since 1960. This price shows a growth trend that is probably the result of an average annual housing quality improvement of approximately 1%.

Nationally, the real housing price experienced two major upward episodes, namely, in 1973-75 and at the end of the '80s. The periods in which the prices were high are furthermore systematically accompanied by an acceleration in new housing construction. A positive correlation between the real price and construction suggests that the demand shocks above all would be responsible for the price changes. Moreover, this national price avoids a wide provincial variability in the growth episodes, but the positive correlation between construction and price is nevertheless also found provincially. The similarity between housing stock growth and that of the number of constant headship rate households is compatible with strong long-term supply elasticity. This would mean that price increases would undoubtedly not be permanent. As seen in chapter 5, the econometric analysis will enable us to confirm this interpretation.

4. DEMOGRAPHICS AND HOUSING IN GENERAL INTEREST MAGAZINES

4.1 Foot and Stoffman: Two-Thirds of Everything

The subtitle of the introduction to the best seller that economist and demographer David Foot wrote in collaboration with Daniel Stoffman, Boom. Bust & Echo: How to Profit From the Coming Demographic Shift is a true promotional slogan. To state that two-thirds of the long-term economic phenomena can be explained by demographics is sufficiently catchy to attract the attention of the general public. The Foot and Stoffman text was, moreover, a resounding success. Written in a journalistic style, the thematic articles are based on examples meticulously selected to support the authors' point of view. Thus, it reads like a novel. But can their arguments stand up to close analysis? No scientific study is cited, no bibliography is provided.21 Before presenting the reception the Foot and Stoffman contention garnered from Canadian real estate market specialists, let us look at the logic of their argument.

After drawing up a broad profile of the trends in commercial real estate, the authors state that the same reality applies to residential real estate. "During these two crucial decades—from 1967 to 1986—, approximately 9 million Canadians left their parents' home to set up residence in their own home. This inevitably created a phenomenal boom in the residential real estate market. It was just as inevitable that once the baby-boomers were housed, it would be the end of the boom [tr.]" (1997, 41). This valley was to last from 1988 until the end of the '90s "because the babybust generation that followed is 45% smaller than the baby-boom cohort [tr.]". Subsequently, "the baby-boom echo, which starts in 1980, will enter the housing market around the year 2000 [tr.]" (1997, 43). The echo households will first exert pressures on the apartment prices and once the transition age to ownership is reached, i.e. between ages 30 and 35, the construction of residential buildings in Canada will be re-launched. This recovery will be concentrated in the regions of the country "that actually have an echo generation",

i.e. Ontario, the West and perhaps Halifax. "Other parts of Canada experienced an exodus of baby boomers and thus there will not be many baby-boomer children who will need apartments [tr.]" (1997, 43). But since the housing stock is large, "it is only in the second decade of the 21st century... that prices will increase again [tr.]" (1997, 45).

The other aspect of the Foot and Stoffman contention deals with the evolution of the dominant cohorts' needs and their impact on the changes in the composition of the demand. Hence, as the babyboom generation ages, new needs emerge. Two examples are offered. First, in the mid-'90s, the echo generation is a generation of adolescents. They need space and a fair number of families have the means to offer it to them. Large homes will then be in high demand. Secondly, "at the same time as the children of the baby boomers are entering adolescence, their parents' desire to own a quiet place in the country is growing stronger [tr.]" (1997, 50). These buyers of recreational property situated at a reasonable distance from the large cities, "will be numerous enough to exert considerable pressure on the recreational property price". While only 8% of Canadian families currently own a vacation home, this percentage will increase significantly in the coming years.

The businesses that understood this trend have, according to Foot and Stoffman (1997, 51), hit the jackpot. The Vancouver firm Intrawest is the business cited as the example. The other big winners are the small resort towns such as Saint-Jérôme, situated close to metropolitan areas. These financially well-heeled baby boomers will even go as far as preferring to have a small city property that they use as a place to sleep during the week and a spacious home in the country from which they can only truly benefit during leisure time.

The essence of the Foot contention had already received some press and general interest magazine coverage. Magill (1993) quotes a text published in

the Toronto Star in 1986, in which Foot parallels the housing shortage in the major urban centres and the arrival of the baby boomers on the rental market. At that time he predicted that, "a dramatic increase in the demand for single-family homes will take the place of the rental crisis... If we do not prepare ourselves as quickly as possible for this reversal, the dream of having a house of one's own is likely to turn into a nightmare [tr.]" (1993, 87).

Can we say that this contention was original at the time of the publication of the book's English version, i.e. in 1996? In actual fact, several American authors had published similar texts in general interest magazines starting back in the early '70s.

4.2 A Trend Rising From the South

In 1988, similar arguments could already be found in certain American periodicals. The Miller text (1988) is a good example to mention. He maintains that: "... in the long term, there is a demographic foundation to the explanation of residential construction activities. The pace of housing activities reflects the growth in the number of households because most of the new housing units are built to meet the needs of new households, either directly or indirectly [tr.]" (1988, 35). In the short term, several variables can influence housing activity. Miller mentions the availability and cost of mortgage credit, the building costs, the price of the homes, the income and the wealth of the households that occupy the homes, as well as fiscal policy.

When he applies this logic to the American demographic trends, Miller foresees a decline in housing activity investments in the United States for the period from 1986 to 2000. In fact, by using the Bureau of Labor Statistics demographic projections, he estimates that the real residential investment will grow by 0.4% per year for this period, which is substantially lower than the 1.3% recorded from 1972 to 1986. In 2000, housing activity will represent 3.9% of the GNP as compared to 5.3% in 1986 and 6.2% in 1972. Thus, "the decline in household growth should

almost certainly be reflected in the residential construction activities [tr.]" (1988, 48).

Hill and Peterson (1994) reiterate the argument in a text published in the Dallas Federal Reserve Bank's Economic Review. In this text, the authors attempt to evaluate the impacts of the projected demographic growth changes and the distribution by age group of the American population on the investments in housing activity until 2010. They maintain that the effects of the levelling off in the demographic growth have had a negative impact on this industry, causing a 17% decline in net housing activity investments from the end of the '80s to the mid-1990s.

The demographic phenomena should cause another investment decline in the range of 22% from 1995 to 2005 before experiencing growth after this date. Hill and Peterson (1994) discuss some implications of these trends on construction jobs and the price of homes. Hence, the job share related to housing activity compared to total employment should decrease by one third. As for the prices, they should not record a dramatic decline. However, some major price adjustments in the relative home price should occur between the different types of homes.

Some more detailed analyses of the contribution of demographic phenomena to the housing demand, the revisions of the demographic projections to take into account the effect of an increase in immigration and the addition of cyclical variable predictions to the models called into question the results of the partial analyses based only on the growth in the number of households. For example, Filardo (1996) shows that the demographic contribution must take three trends into consideration: population growth, the household formation rate and the structure of the population by age groups. He also shows the importance of the conjunctural factors to the explanation of residential housing activities. In his model, he includes variables to account for economic growth, interest rates and the consumer confidence level. He then obtains results opposed to those of Hill and Peterson (1994) regarding the evolution of activities in the residential construction industry.

4.3 A Positive Reception from Generalists

What kind of a reception did the Canadian general interest periodicals give the Foot contention? Among the generalists, the reception was actually very positive. A few examples illustrate the treatment received by *Boom*, *Bust & Echo*.²²

Jean-Marc Léger (1997), from the survey firm Léger et Léger, mentioned the following subtitle: "In less than a year, David Foot, a professor at the University of Toronto, has become the most popular guru in Canada by stating that every year we get older [tr.]." Léger writes that, "this simplistic theory demolished the major analyses by futurologists Faith Popcorn, John Nesbitt or Alvin Toffler". Léger says he is "two-thirds" in agreement with Foot's argument holding that the aging of the population explains, in large measure, the major trends and major transformations in Canadian and Quebec societies. He maintains that the baby-boom generation has marked the social trends as it aged: hippies in the '60s, yuppies in the '70s or dinks [double income, no kids] in the '80s. Therefore, "a generation so numerous that it created the nature and the movements our society has been living for nearly 50 years". He concludes that the markets will have no other choice but "to adapt to an aging clientele".

Séguin's conclusion (1997) is just as eloquent: "Boom, Bust & Echo, a must read... and reflect!" The Canadian population is aging and its choices, habits and needs are changing. According to Séguin, this phenomenon must be considered for two reasons. First because "David Foot's study is the first to establish forecasts by associating demographics and statistics with the personal consumption profile. Hence, age will be the factor with the greatest influence on personal choices and habits". Then, because these demographic trends will have major repercussions on tax revenues.

Foot's arguments also receive support in the English Canadian press. Following the publication of his book, and even before, he was frequently interviewed to comment on the housing market evolution and especially on the prices. For example, a text published in the Financial Post Daily in February 1995 allowed Foot to explain the price trends in single-family homes. He maintained in it that, "without a large influx of immigrants, there will simply not be enough new buyers for the homes that the retired boomers will want to sell. In each of the lower age groups, there are 20% fewer people than boomers." Hence, the housing market "will be mushy over the course of the next 20 years". The analysts quoted support Foot's point of view saying that investment in a home will not be very profitable.

Certain provincial publications applied Foot's contention to the analysis of real estate market trends in a specific province. This is the case for the Kershaw article (1996) for British Columbia. Thus, to understand why housing activity flourished so much in this province in the early '80s, it is necessary to go back twenty or thirty years and verify the number of births.

The temptation to compare David Foot to other authors, who took an interest in the heavy social trends, fuelled a comment by Shannon Kari (1996) in the Financial Post. Foot's reputation and talents for popularizing serve him well. The use of the demographic phenomena to explain the long-term trends pleases the reader because it is a simple argument that can be supported by examples that affect the reader. Kari uses the housing case to justify her positive assessment of Foot's process.

Other readers allow themselves to be caught up in the two-thirds of everything game. This is the case, for example of Patricia Chisholm (1996) in *Maclean's*. Even if, at the outset, she writes "that too many factors are overlooked: the effect of science, policies and globalization", she manages to conclude that "nearly everyone who is concerned by the future will be able to learn from this new approach, even if it is sometimes restrictive, applied to many of the most pressing questions for Canada".

Lastly, certain analysts have used Foot's logic to show that housing needs would evolve. This is the case for Rick Winchell, Executive Director of the Ontario Residential Care Association, who, being interviewed for an article in the Financial Post Daily (FPD, 1996), maintains that, "in the residential services sector, businesses will have to be more innovative in their responses to consumers' demands and needs". The aging of the population creates new needs for residential services, needs which are determined by age.

4.4 Exit Footmania

In the general interest press, the Foot contention was rapidly deflated by real estate market specialists. A short article published by Ross Laver (1996) in *Maclean's* is a good illustration of this rather cold reception. This author criticizes Foot for having overlooked the influence of several other variables on the real estate market: the fluctuations in economic activity, interest rates, changes in disposable income, zoning bylaws, the availability of land for residential neighbourhood development, etc. In actual fact, Foot and Stoffman (1996, 43) had acknowledged that factors other than demographics had an effect on the housing demand; however, these factors only "delay the inevitable".

The most virulent attack came from Frank Clayton, a real estate market consultant. In an interview granted to Laver, he maintains that Foot's analysis is simplistic and dangerous and that he "confuses a decline in the housing demand growth rate with a decline in total demand". By placing emphasis on only one of the structural factors that affect the housing demand, population growth, Foot overlooks other just as important structural factors and the cyclical factors such as the vigour of the regional economies. In the new edition of their book, Foot and Stoffman (1999, 55) respond to this criticism but by maintaining the demographic logic. They maintain in effect that, "just as some not insignificant demographic differences exist from one region to another, so the real estate market differs from one region to another".

Among the basic structural factors that Foot overlooks, Clayton mentions the changes in the household composition. Not everything has to do with demographic growth. The changing number of

households and the emergence of non-traditional households must also be considered: adults living alone, single persons and couples without children.

But the principal weakness of the Foot and Stoffman analysis is, according to Clayton, having forgotten the contribution of supply. In the long term, the housing stock is not fixed and adjusts to the demand. This adjustment reduces the downward pressures on the price of homes. And Clayton concludes by stating that, in the future, "the rise in home prices might be more modest than in the past, but there is no reason to panic".

Others have attacked Foot's analysis in his own field, i.e., that of the demographic projections. This is the case with Baxter (1997) of the Urban Futures Institute of Vancouver. Baxter does not call into question past demographic data but instead disputes the implication of this data on the future housing demand. He accepts that the number of persons in the 25 to 34-year age group will decrease by 345,000 from 1996 to 2006. However, he stresses that the number of persons aged 15 to 24 years will increase by 350,000, that the number of those aged 35 to 44 years will increase by 100,000 and, above all, that the number of persons aged 45 to 64 years will increase by 2.5 million. The latter is the age group in which we find those who have the best possibilities of owning a home.

In the long term, according to Baxter, Foot is mistaken when he maintains that the baby-bust generation will have to buy the homes of the baby-boom generation because the latter will live in their homes longer. When they die, their children will already be at retirement age. Hence, the demand reduction that will accompany the baby-bust generation will be more than compensated by the growth in the younger and older age groups. "Assuming that the current immigration level is maintained between 210,000 and 215,000 immigrants per year, there will be no reduction in housing demand in Canada between now and 2095. There should be no periods during which supply exceeds demand, during which the market will collapse, during which, for demographic reasons, people would have to

withdraw from the housing trade. [tr.]" According to Baxter, between now and 2010, if economic growth holds steady, Canada should produce approximately 135,000 homes and 45,000 rental units per year. We are far from the chaos foreseen by Foot.

Foot's predictions also have trouble standing up to the facts. We saw above that, according to him, Canada was to experience a very calm housing market up to the end of the '90s. Yet Canada's economic performance revitalized the housing activity market. This is what Schofield (1998) maintains in Maclean's. Furthermore, Foot is quoted in this text. He defends his contention by maintaining that this good performance is attributable to generation X, i.e. Canadians between the ages of 32 and 38 who represent the tail end of the baby boom. The other analysts do not share this point of view. According to them, it is more a matter of a phenomenon basically related to the economic conditions: low interest rates, declining unemployment rate, increase in wealth transfers through inheritances and increasing consumer confidence.

Some other examples of incorrect predictions have been documented in the publications aimed at the general public. As a last example, we use the case of the most dynamic housing activity period Canada has experienced in the past 30 years. If we rely on Foot's contention, the number of inhabitants and their age should determine the housing demand. That being the case, when the oldest of the baby boomers reach the average age

for buying a first home, i.e. 33 years, we should have seen the beginning of the most prosperous housing activity period in Canada. According to Taylor (1997, 97), Foot maintains that this is in fact the case and states that, "if we identify the steadiest strong housing activity period, we select the mid-'80s". This statement is, however, false. Taylor recalls that the most prosperous five-year period for the residential construction industry is that from 1972 to 1976. At that time, the oldest of the baby boomers were barely 29. Faced with this result, Foot defends himself by stressing that number of births had increased dramatically in Canada during the '40s and that builders had invested too much in housing activity in the '70s not being sufficiently aware of the demographic realities! He convinced no one however. Asked to comment on this result, Clayton replies that, "demographics are very important, but that the world is more complex than what one simple theory can explain" (Taylor, 1997, 97).

Hence, as Leckie (1998) reports, the importance of demographics appears to be largely overestimated. "Employment, interest rates and the general health of the economy have more of an effect on household spending than their age." And to conclude, Clayton: "Three factors must to be considered in the analysis of any housing market segment: the demographic and economic analysis, and the preferences". (Taylor, 1997, 97) The question is therefore to know what the real contribution of these different factors is. What does the specialized literature on this subject teach us? This is the theme of the next chapter.

5. EMPIRICAL DEMOGRAPHIC STUDIES ON HOUSING PRICES

5.1 The Laycock Study

Although demographics have long been recognized as a major determinant for housing starts, the literature says less regarding their impact on the housing price. The first study to detect and quantify such an impact in Canada is the one by Laycock (1978).²³ Commissioned by the Anti-Inflation Board to explain the high housing price increase between 1972 and 1974, this study attempts to establish whether this hitherto unprecedented increase in the housing price resulted from a new paradigm or whether it was the continuation of a same structural relationship. To do this, Laycock developed an econometric model tying the MLS price changes to a set of independent variables. The variables that he chose to explain the nominal housing prices were the real disposable income, the inflation rate measured by the growth rate of the Consumer Price Index, the real cost of credit, which he measured by the real interest rate on government bonds minus the inflation rate, housing stock and the population aged between 25 and 55 years. This model was a first difference estimate on the annual data covering the 1955-76 period.

Laycock describes the demographic influence on the housing demand in the following manner:

"Demographic factors are widely accepted as one of the most important influences on longrun demand. In the simplest terms, more people require more housing units. However, the situation is complicated somewhat by the fact that certain age groups of the population seem to prefer different types of accommodation. The rationale behind this implied link between age and type of housing is based on the "life cycle" theory which hypothesis[sic] that the young household first occupies an apartment and then desires a moderately priced singlefamily home or townhouse as the family head nears the age of 30. As affluence increases in middle age, the family is likely to upgrade its housing consumption. Finally, the household

may move into a smaller retirement home or apartment as its members liquidate savings in later life."²⁴

Laycock therefore accepts that the demographic composition has some complex effects. In addition to the changes in population size that affect the total housing demand, the distribution of the different demographic groups can cause the demand to evolve differently for specific types of housing. However, given the inability to obtain price measurements for housing categories, Laycock limits himself to studying the general housing price level and therefore concentrating on a single population size measurement, i.e. those aged between 25 to 55 years.

After having restricted the effect of inflation on the housing price to being unitary,²⁵ Laycock shows that the most important influence is that of real disposable income. The elasticity of the price to income ratio reaches 1.60 and this coefficient is highly significant. He also finds an expected negative effect of the real interest rate and the housing stock. These two variables are also statistically different from zero. However, even though the effect of demographics on the price is positive, Laycock cannot reject at the usual confidence level, the hypothesis that the effect of this variable is statistically null.

5.2 The Mankiw and Weil (MW) Study

The Mankiw and Weil article (1989) was the first published in an arbitrator journal to present some empirical results making it possible to consider that the changes in demographic composition were going to cause the real housing price to decrease significantly. Based on American data, the principal forecast in their study is the following:

"If the historical relation between demand and prices continues to hold, it appears that the real price of housing will fall about 3 percent a year. More formal forecasting using the regressions yields the same answer. The regression in the first column of table 2 implies that real housing prices will fall by a total of 47% by the year 2007."²⁶

The repercussions of this study were enormous. The written press echoed these forecasts widely. The scientific community also reacted strongly since Regional Science and Urban Economics simultaneously published five critiques in 1991. Later, at least five more articles were published that use or criticize the Mankiw and Weil approach (henceforth called MW). In order to understand this important contribution, we will first review the approach they adopted, which will make it easier to understand the criticisms.

The MW conclusions are based on the analysis of the relation between a demographic index (D_t) for the housing demand and its real price. This index is obtained by multiplying the population age structure by a coefficient measuring the intensity of the housing demand for a given age α_i . More precisely, this index is formulated in the following manner:

$$D_t = \sum_{i=1}^n \alpha_i N(i,t)$$
 (6)

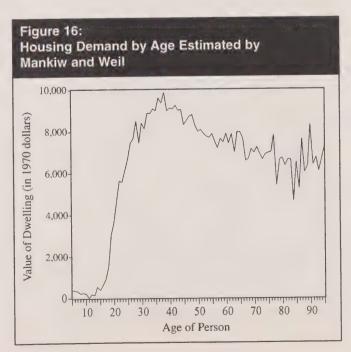
where N(i, t) is the number of persons aged i at the date t. The α_i estimate was made based on a sample from the 1970 United States census and formed of 203,190 persons grouped in 74,565 households. A regression is performed for the purpose of explaining the value of the dwelling occupied by the people's age. To do this, MW construct 99 mute variables called DUMMYi that assume the value 1 if age is i or otherwise zero. The parameter associated with DUMMYi is α_i and it indicates the estimated impact of a person's age on the value of a dwelling.

To understand the approach properly, certain points must be clarified. First, MW make no correction for the income or household structure modifications that occur when age changes. On the contrary, their variable captures the impact of age, as well as the effect on housing demand of all the variables

that change with age. The following quote allows us to understand their position.

"Looking across individuals, the quantity of housing demanded is a function of age, income, and a variety of other household characteristics. Yet here we use data on only the first of these attributes: age. Our ultimate goal is to construct a variable on the aggregate demand for housing using information only on the age composition of the population. We are therefore not interested in the value of the true coefficient on age in a multiple regression. Instead, we are interested in the best predictor of a household's quantity of housing given information only age of its members. Any correlation of age with income and other household characteristics does not pose a problem - indeed, multicolinearity may be a strength, for it acts to eliminate any worry over the role of omitted variables."28

Figure 16 presents the estimated values of α_i in 1970 dollars. The housing demand rises rapidly in the early twenties, reaches a maximum at the end of the thirties to then decline gradually by approximately 1% per year after the age of 40. MW attribute this decline to the fact that older cohorts have earned a lower income during their life than



that of the younger cohorts. To illustrate the importance of the increase in the housing demand for the younger cohorts, MW compare the profile of this housing demand life cycle with that obtained by estimating in a similar manner based on data from the 1980 census. Although the 1980 profile has the same broad shape as that of 1970, the real housing consumption in it is stronger for all the ages.

Having estimated the profile of the housing demand life cycle, MW then calculate D_t from 1940 on, by using the number of people of a given age. They make the calculation based on the 1970 profile and compare it with that of 1980. Even if the latter has a much higher level than the former, with a progression capable of reaching up to 50% for young households, the growth rate of Dt is very similar for both measurements. The maximum demographic effect on the housing demand occurred in 1977, at a time when demand was increasing by nearly 1.8% per year. The growth in demand subsequently declined rapidly however and is no more than 0.6% per year after 1997, the lowest rate observed since the Second World War.

In the next step, they estimate what the impact of D_t is on the housing stock and on the price. Their conclusions are diametrically opposed. While they find a negligible effect on the stock, they estimate an effect on the price that is statistically very significant and quantitatively large. This leads them to conclude that the price elasticity of both housing supply and demand are relatively weak. In essence, their result is based on the fact that at the end of the '70s, at the same time when the demographic variable was at its strongest, the real housing price reached its peak. By applying the model's estimated coefficients to the demographic forecasts of the United States, they anticipate that the real housing price will decline at an average rate of 3% per year between 1987 and 2007.

5.3 1991 Criticisms of the MW Model

A series of criticisms of the MW article was published in 1991 in Regional Science and Urban

Economics, preceded by a presentation of the different aspects of these criticisms by Woodward (1991).²⁹ The following sections review these criticisms.

5.3.1 Engelhardt and Poterba: Analysis of Canadian Data

Engelhardt and Poterba (1991) copied the MW methodology with Canadian data. Since both countries experienced a baby boom of a comparable size at the same time, the demographic composition of these two countries is quite similar. The initial expectation is therefore that if demographics are the principal source of the movements in housing prices, we should find an influence on prices that is similar in both countries.

Engelhardt and Poterba thus estimate the α_i coefficients based on 12,734 households from the 1977 Canadian Survey of Consumer Finances. They observe that the Canadian profile grows less rapidly than that of the United States between ages 20 and 40 and that the housing demand reaches its peak at a later age, or between 40 and 45 years.30 After that, housing consumption decreases at a rate similar to that observed in the United States. Having then specified a more complete model including the real GDP and the cost of use, they compare identical equations for explaining the housing price in Canada and in the United States. The demographic effect is radically different in the two countries. While they confirm the strong positive effect observed by MW in the United States, they obtain a negative effect for this same variable in Canada. This is explained by the fact that the real housing price evolved in a very different manner in the two countries, Canadian prices having experienced strong growth in the early '70s while the peak was reached near 1980 in the United States. In conclusion, Engelhardt and Poterba suggest that since the MW methodology does not manage to explain the prices in Canada, care must be taken before extrapolating the American price movements to future years.

5.3.2 Hamilton and the Price of Housing Services

Hamilton (1991) brings three contributions. First of all, he points out that in the MW equation, demographics will make the housing demand rise for at least the next thirty years. The forecast of a decline in real price made by MW does not therefore stem from an absolute decrease in housing demand. Instead, it is a trend in the equation that implies an average annual price decrease of 8.1% per year. Just to counterbalance the deflationary effect of this trend, the population must grow by 1.5% per year. To illustrate the absurdity of the extrapolations we can derive from such an equation, Hamilton points out that if the population suddenly became stationary, the real housing price would decrease by 97% over the course of the next 40 years.

Hamilton then stresses that if the price movements stem from shocks on the housing demand, the housing price should evolve in the same direction as the rental price. Yet, the movements of these two prices evolved in opposite directions during the '70s. A more plausible interpretation of these movements is the decrease in housing use cost resulting from the acceleration of inflation. This would be the decrease that would have been the principal cause of the strong growth in the housing demand observed in the '70s. To better support his argument, he shows that the MW demographic variable has a negative effect on the rental price.

Lastly, he remarks that when MW compared the 1970 and 1980 profiles, they stressed that the real housing consumption had grown considerably during that decade. Hamilton maintains that with some plausible values for housing demand income elasticity, the growth in real income in the '70s is not enough to explain this increase in consumption. The households in fact reacted as if they perceived a reduction in the cost of housing services during the '70s, which contradicts the contention holding that the rise in price stems from demographic pressures.³¹

5.3.3 Hendershott: The MW Equation has a Poor Forecasting Performance

Hendershott (1991) also criticizes the crucial and poorly explained role of the underlying variable included in the MW model. He takes his investigation further by analyzing the temporal stability of the MW equation. By breaking down the sample into two sub-periods, he obtains separate estimates for the periods from 1948-1969 and 1970-1987. This enables them to show first that the outside-sample forecasting performance of the MW equation is very poor. In fact, the estimates obtained for the 1948-69 period are unable to forecast the price movements of the '70s and '80s. While the model forecasts a 41% real price growth between 1970 and 1983, the growth observed was only 10%. Furthermore, during the second sub-period, the demographic variable has a much weaker and insignificant effect than in the first sub-period. Lastly, they add a capital cost measurement, as well as the real income, to the equation to study different forecasting scenarios up to 2007. They thus show that the equation can forecast a rise in price, rather than a decline, if a strong enough growth in real household income is projected.

5.3.4 Holland: Non-stationarity and Co-integration between Demand and Stock

Holland (1991) focuses his attention on the non-stationarity of the variables studied by MW. Granger and Newbold (1974) showed that the regression with non-stationary variables often produces spurious correlations. The MW results could be subject to this problem since they did not perform the tests for ensuring the stationarity of the variables. Holland therefore submits the growth rate of the housing demand and stock, as well as the level of the prices to the augmented Dickey-Fuller test.

Furthermore, to better circumscribe what might cause the variables' non-stationarity, he verifies whether these same variables are co-integrated. Co-integration is a property linking non-stationary variables. Some non-stationary variables are said to be co-integrated if there is a linear combination

of these variables that is stationary. This property is very important. It appears especially when the level of several variables obeys a correction process for imbalances. In the case of the housing market, if the supply reacts gradually to the demand so as to eventually make up for the imbalance the demand shocks may have created, the housing stock and demand will be co-integrated.32 If this property is verified, these two variables are subjected to common stochastic shocks. This would tend to support the hypothesis that the demographic shocks are responsible for fluctuations in housing starts. If on the other hand we find that the prices and the demand changes are co-integrated, this would be indicative that the demographic shocks have long-lasting effects on the housing prices.

Holland first verifies that the null hypothesis of non-stationarity cannot be rejected for each of the three variables. Subsequently, neither can he reject the null hypothesis that the variations in the housing demand and stock are co-integrated whereas he rejects it between the variations in the housing demand and the real price. He thereby concludes:

"Thus, the growth of housing demand caused by the Baby-Boom appears to be the major factor behind increased real residential investment, but does not appear to be the major factor behind increased real housing prices." ³³

He reinforces this opinion in a last section in which he once again studies the relation between the price and the change in demand. However, to avoid the spurious correlations, he uses the logarithmic variation of the prices, stationary series, which he explains by the second derivative of the demand logarithm and by the rate of change in the capital use cost. In this formulation, only the cost use appears significant. He concludes from this, like Hamilton, that the rise in housing prices in the '70s would be easier to explain by the rise in the inflation rate than by the rise in demand caused by the baby boom.

5.3.5 The Mankiw and Weil Response

Mankiw and Weil (1992) attempt to respond to the 1991 critics but add nothing new. They begin by stressing that their initial estimates were taken too literally. The last section of their study, containing a more complete model, suggests a more moderate price decrease in the range of 22%. However, their reply to the more specific comments is disappointing. They maintain that the reduction in housing rental prices in the '70s, raised by Hamilton and Hendershott, is so mysterious that it is the reason why they omitted this information in their first study.

"In our original work, however, we avoided using the CPI for rent because of the measurement problems with this series. The decline in measured rents over a period when all price indices rose dramatically is a mystery that needs to be explained".³⁴

In response to the remark that the downward trend of -8% per year they estimate is not plausible, they argue rhetorically that not including the trend is even less attractive. As for Hendershott, they would have preferred he extend the series rather than break into two a sample that is already short. However, they do not in any way discuss the instability of their estimates. In response to Holland's results, they say that they are happy that their demographic variable is correlated with the housing stock. However, they say that they are sceptical of the approach chosen by Holland to counter the spurious correlation problem between the price and the change in housing demand. As for the Engelhardt and Poterba text, they believe that he supports their work because the Canadian demographic variable is similar to the one they estimated for the United States. Even if they claim that they are disappointed to find the absence of relations between this variable and the prices for Canada, the strong drop in housing prices observed in the late '70s in Canada confirms that a 50% price decline is possible.

5.4 Later Criticisms of the MW Model

5.4.1 Poterba: The Importance of Local Markets

Poterba (1991) attempts to make a distinction between the different hypotheses likely to explain the real appreciation of housing in the United States in the '70s. What distinguishes this study from Engelhardt and Poterba (1991) is the attention that is focused on the local data in order to better identify the impact of demographics. He also tries to see if the prices are determined consistently with the efficient market hypothesis.

In spite of the efforts and the care taken to show this data, the scope of the results he presents is a bit disappointing. Since several lagged variables can be used to explain the housing price, he strongly rejects the efficient market hypothesis. The local data show a strong impact on the price, income and building costs but no statistical demographic influence.³⁵ The disappointing aspect of this study is its difficulty explaining the behaviour at the beginning of the '80s, when housing demand remained strong in spite of the rise in the capital use cost. Poterba thinks that the buyers extrapolated the past trends in such a way that the anticipation of capital gains probably sustained the demand.

5.4.2 Swan: The MW Model is Incomplete

Swan (1995) substantially revises the MW estimate by interpreting it as an incomplete demand equation. To complete the MW formulation, the following must be added, at a minimum: the real income per capita, a measurement for the housing use cost, as well as for its relative price. Initially, for the 1947-1987 period, he presents the simple correlation between certain measurements of the MW population, the housing stock and the demographic variable. From this initial comparison, he infers that the demographic variable constitutes an approximation of the total adult population, the correlation between these two variables being higher than 0.99.

After this, Swan develops the complete model. His principal equation expresses the per capita

housing stock as a simple function of the per capita income and the relative housing price. He disputes the interpretation that MW give to the GDP in their equation. First of all, including the total GDP as MW did is the same as counting the population twice. Furthermore, the GDP plays a role in the housing demand through the permanent household income. It is therefore not just a measurement of the economic conditions as MW contend.³⁶

To confirm that the variable D_t plays the same role as the adult population, he initially includes the two variables in an equation aimed at explaining the housing stock. In such a case, the total population variable is not significant. Subsequently excluding it, he cannot reject the hypothesis that the coefficient of D_t is unitary; the housing demand would therefore be proportional to this variable, just as if it were a per capita measurement. Furthermore, contrary to what MW find, it is highly significant in the housing stock equation. Swan moreover points out that the cross section used by MW presents a peak housing consumption at a relatively young age in comparison with the income peak, which is instead situated close to age fifty. When we combine this observation with the strong rise in housing demand in the '70s, this means that the variable D_t must be used with caution in the context of a chronological series.

Swan suggests another interpretation for the real price movements observed in the United States. He first notes the very strong correlation between the housing price and that of construction building materials. Two interpretations of this correlation are possible. The first is that the housing demand shocks modify the housing price and the derived demand for construction building materials. The elasticity of the housing supply price would thus be relatively low. The second inverts the causality. Shocks on the supply of materials would have influenced the housing building cost. With a relatively elastic housing supply, this substantially reduces housing prices. The correlation between the prices and the housing starts helps clarify the most plausible interpretation. The first interpretation in fact implies a positive correlation between price and housing quantities while this correlation

would be negative in the second case. Since he obtains a correlation of -0.374 in the United States between the volume of housing activity and the price of the materials, he concludes from this that the second interpretation is the most plausible.³⁷ Swan therefore concludes that the drop in price forecasted by MW has little chance of occurring without some substantial changes in costs.

5.4.3 Pitkin and Myers: The Confusion Between Age and Cohort

All of the preceding critics focused on different aspects of the model estimated by MW but do consider that their variable well captures the effect of the demographic composition on the housing demand. Pitkin and Myers (1994) criticize the use that MW make of their demographic variable. They recall that there is a potential bias in using longitudinal data to infer the results of chronological series. This bias is especially well known in the studies focusing on the life cycle since the main source of equity demand variation with age is the change in permanent income. The cross section data then give the impression that age contributes to a declining consumption profile, while in fact it is simply the effect of the lower permanent income of the older generations. To verify if the decline in housing consumption after age 40 is a phenomenon of aging or really a consequence of the lower permanent income of the older persons, Pitkin and Myers use cohort-linked cross section or CLCS data that make it possible to study a population's housing consumption profile over 30 years with the American 1960, 1970, 1980 and 1989 census data.

The crucial point of their analysis is the following. The consumption profile of a same cohort is radically different from that inferred from a cross section. Just like MW, they find that the housing demand increases rapidly with age between 20 and 40 years. However, contrary to MW, they show that far from declining after age 40, the housing demand continues to progress up to age 70. Even though the progression is less rapid after age 40, it nevertheless remains that the aging of the present generations beyond 40 years in no way leads to anticipating a decline in the housing demand.

"A pure cross-sectional estimate for 1980, the year used by Mankiw-Weil, overstates the 1990-2010 decline in the growth of aggregate housing demand by 45% in comparison with the three-decade average of the CLCS estimates." 38

5.4.4 Green and Hendershott: The MW Variable Challenged

Green and Hendershott (1996) challenge this variable and maintain that it is the partial age effect that properly measures the impact of aging while MW use the total effect. MW had already differentiated the two concepts but maintained that the total age effect measured the impact of aging more adequately because the characteristics of the household systematically evolve with age. Green and Hendershott take an inverse position and maintain that the total age effect is not an appropriate measurement.

They use the data from the 1980 American census to study a sample of 65,622 households. The value of the dwelling is initially explained by a hedonistic regression aimed at estimating the value of the characteristics of each dwelling. After that, the demand for the various characteristics of the dwelling is explained by age, education, income, household size, marital status and race. Furthermore, the regression takes into consideration the dwelling's cost of use to the owners. This cost varies according to the household's marginal tax rate, which is calculated according to the tables in effect in 1980.

These estimates allow them to compare the total and the partial age effect. They choose a given type of house by selecting a set of characteristics in order to calculate how the willingness to pay for a constant quality house varies with age. If no correction is made for the characteristics of the household, this willingness to pay declines from the beginning of the forties, according to the profile estimated by MW. However, if a constant composition is maintained of the characteristics that do not vary with age, like the level of education especially, the willingness to pay increases slightly with age. The principal cause

for this behaviour difference is that in the 1980 sample, seniors citizens are much less educated than the middle-aged persons.³⁹ With a lower lifetime income, they cannot pay as much for housing.

The essential point of this exercise is that when the generations who are currently middle-aged get older, they will be prepared to pay just as much as they do now for their housing because their level of education and their life cycle income will not decrease. It is therefore incorrect to project that the aging of the baby boom generation will cause the housing demand to decline in the coming years. Green and Hendershott do the exercise to calculate by how much demographics have modified the housing demand over the various decades since the war and how much it will vary until the 2020-2030 decade. They show that during the '70s, demand grew by nearly 40%, or more than double the growth observed in the course of the earlier decades. For each of the decades from 1990 to 2030, the growth in the demand will be stable at close to 10% per year. Consequently, the aging of the baby boom will not produce a decline in housing demand.

5.4.5 DiPasquale and Wheaton: Housing Price Dynamics

DiPasquale and Wheaton (1994) also maintain that the specification of the housing market must be complete to study the evolution of the prices. They develop a structural model of the homeowner housing market that contains a price determination equation and one for quantity. The demographic component is constructed from the number of households that form each year. Furthermore, because of the endogenous reaction of the headship rate to the housing cost and to the economic conditions, they construct another demographic variable in which the headship rate is forced to remain constant. Since they restrict themselves to only individual owner-occupied housing, these demographic variables are adjusted to take into account the ownership rate by age. The price equation also includes the housing rental price while the salary is included to measure household income. In order to capture the

downward pressures on the prices that result from a surplus supply, they also add the ratio of the housing stock to the number of households.

Lastly, they discuss at length the fact that the price adjustment towards equilibrium is not instantaneous.⁴⁰ The importance of introducing this hypothesis is empirical. DiPasquale and Wheaton ascertain that when they add the lagged price for a period as an explanatory variable, this allows for a great improvement in the forecasting quality of the housing price equation. Such an observation indicates that housing does not behave like the efficient market theory anticipates.

To complete this model, they also estimate a housing stock determination equation. This is a partial long-term equilibrium adjustment equation in which the construction of new housing units reacts positively to the price and negatively to the number of units in the preceding period.41 They also include some variables measuring the building cost and the land cost. Since such an equation has a relatively low explanatory power, they add two additional variables, namely the occupancy rate of the adult population and the average time required to sell a dwelling. The first of these variables constitutes a conjunctural indicator while the second measures the cost anticipated by the promoter for financing new housing.42 Both these variables considerably improve the housing start forecasting quality.

The dynamic model is then used to simulate the effect of the American demographic projections on the housing market. The strong point of their analysis is the integration of the supply. When a demographic shock occurs, the reaction is initially felt on the price. However, a higher price stimulates the production of new housing which, in the long term, dissipates the impact on the price. The American demographic forecasts show that even if the rate of new household formation is going to slow down, the number of households will continue to rise. Their simulation confirms that, in spite of everything, the slowing will be enough to exert weak downward pressures on the prices during the '90s.

"The combination of slower household formation and an aging population will, on net, act as a negative shock to housing demand in the 1990s. The magnitude of the shock, however, is relatively small. Furthermore, the long run supply of housing is quite price elastic and this plays an important role in mitigating the effect of any negative shocks to the demand side of the market."⁴³

5.4.6 Ohtake and Shintani: The Japanese Housing Market

To better grasp how population aging will influence the Japanese housing market, Ohtake and Shintani (1996) analyze how the variable D_t influences real prices in Japan. However, their study focuses attention on two elements missing from the MW study. They make a distinction between the short-term and the long-term effects and take into consideration the cohort effect in addition to the age effect. The first element therefore answers the Holland arguments, while the second is closely akin to the arguments raised by Green and Hendershott.

After estimating the variable D_t , they find that this variable has a positive and significant effect on the housing stock but that its impact on the price is negative and insignificant. This second result is similar to what Engelhardt and Poterba found for Canada. Ohtake and Shintani conclude from this first exercise that the long-term supply elasticity seems fairly large.

They find some additional results reinforcing this conclusion through the co-integration analysis. Having first of all found that the D_t logarithms for the housing stock and the housing price are not stationary, they then show that D_t and the stock are co-integrated. As Holland explains it, this means that the housing stock is dictated by the same movements as D_t . The plausible interpretation of this result is that, in the long term, the housing stock is very elastic in the long term. Furthermore, Ohtake and Shintani note that the real price is not co-integrated with D_t , which reinforces the absence of a permanent demographic impact on the housing price.

Having found a co-integration relation between the housing stock and D_t implies that there is evidence of error correction in a model containing the real housing price as an endogenous variable.⁴⁴ One of the elements determining price change is thus the short-term disequilibrium between demand and the housing stock. Ohtake and Shintani estimate such a model and find that it explains well the price movements observed in Japan.⁴⁵

Lastly, a final and very interesting element in their study is that they explicitly estimate the cohort effect and the age effect. Like Pitkin and Myers, as well as Green and Hendershott before them, they ask if the decline in housing consumption with age might not be due to the fact that the seniors would have had a lower income during their life. They therefore estimate the cohort effect by simultaneously processing the data from 1984 and 1989. Once the cohort effect [is] corrected, they conclude that the housing demand grows continuously with age in Japan. Far from reducing the housing demand, the population aging should on the contrary cause it to increase.

5.5 Other Studies on the Relationship Between Demographics and the Housing Market

5.5.1 Fair and Dominguez: Demographics and Macroeconomic Equations

Fair and Dominguez (1991) study the effect of the population's composition on the large macroeconomic functions. One of the equations studied is the housing investment equation. Even though it is not directly a study on the housing price, it nevertheless estimates the impact of aging on the housing demand. It is therefore worthwhile looking at it.

The approach used by Fair and Dominguez presents some similarity with that developed by MW. They develop variables measuring the proportion of the population belonging to age group *i*. They then test whether the coefficients of these proportions exert a significant effect on the American macroeconomic equations. The main

difference from MW is that the estimate is made in chronological series rather than in cross sections. Furthermore, since they must estimate the coefficients pertaining to 55 separate age groups with fewer than 55 observations, they force the coefficients of the age variables to follow a quadratic age function.

Their study concludes that age influences most of the macroeconomic functions in a very significant manner. Its estimated effect on housing investment however takes the shape of a U so that the housing demand would be minimal at age 40. This shape is the complete opposite to that estimated by MW. Fair and Dominguez explain this difference in the following manner:

"Recall that the results presented in this paper suggest that prime-age people consume less housing relative to their income than do those older or younger. Therefore, the combined results indicate that prime-age people earn significantly more than those older and younger." (Emphasis placed by the authors)⁴⁶

Thus we again encounter the argument already used by Pitkin and Myers, by Ohtake and Shintani, as well as by Green and Hendershott: the age effect in the MW cross section poorly captures the real effect of aging on the housing demand. Contrary to the MW results, aging is therefore likely to raise the housing demand.

5.5.2 Ermisch and the Housing Demand in Great Britain

Ermisch (1996) uses a sample of 4,769 households in Great Britain having bought a home during the 1983-88 period to estimate the impact of age on the housing demand. This is a very instructive sample since it contains a great deal of information on the housing quality and the household characteristics, including of course age, income and the number of persons. This makes it possible to develop a very good real housing consumption index. Rather than being content with a quadratic age form as in Fair and Dominguez, Ermisch tests several functional forms. Invariably, the various

specifications conclude that, even in controlling for income, age has a positive effect on real housing consumption. His preferred specification implies a ratio of real housing consumption elasticity to age of 0.0286. Although low, such elasticity implies that real consumption at age 70 is nearly three times higher than the consumption observed at age 20.

He then shows how the aging of the baby boom generation is going to influence the growth in the number of households in Great Britain. The current rate of net household formation, approximately 60,000 in 1999, is close to a minimum of approximately 40,000 for 2002. Thereafter, the rate of net household formation rises again until 2012 before experiencing a new downturn period. Starting in 2025, the total number of households will begin to decline permanently.

He obtains a temporal series on the housing demand by applying the estimated effect of age and income to the future cohorts and by maintaining the headship rate constant by age. His model implies two aging effects that work in opposite directions. Aging increases the housing demand because of a pure age effect. On the other hand, the rate of new household formation decelerates. By assuming an average annual GDP growth of 1% per capita and an income elasticity of 0.5 in the housing demand, the simulations he produces show that the second effect dominates the first. The growth of the housing demand will therefore start to decline, the shape of this growth copying fairly accurately the forecasted rate of household formation. By 2025, the model allows for anticipating an annual demand growth of approximately 0.1% per year, as compared with nearly 0.5% at present. Ermisch concludes by stressing that it would be necessary to make a model of the housing supply to extract forecasts on the evolution of the prices.

5.5.3 Holly and Jones: Co-integration between Housing Price and Real Income

Using some very long series starting in 1939 and ending in 1994, Holly and Jones (1997) study the long-term determinants of the real housing price.

The first part presents the evolution of the real housing price in Great Britain from 1939 to 1994. Then they formulate a model in which the real price is explained by the average real household income, by the housing stock, the ratio between loan values and income, interest rate and demographics. As a demographic measurement, they select the proportion of population aged 20 to 29 in order to measure the importance of the group buying housing for the first time.

The first aspect of their analysis is that of the cointegration between the real housing price and real income. They show in fact that these two variables are co-integrated. As explained earlier, co-integration implies that the shocks that permanently affect the real housing price and real household income are the same. However, the cointegration vector they estimate implies a longterm elasticity in the value of the dwelling as compared with real income of only 0.14, which is extremely low in comparison with the values usually found. Holly and Jones are moreover aware of this fact. Nevertheless, they estimate an error correction model for the real housing price.

Their equation illustrates that the following variables explain the change in real price. First of all, disequilibrium in the housing market significantly influences its real price. The adjustment speed towards equilibrium that they estimate is -0.11. This implies a rather slow return to equilibrium, since such a coefficient means that only 11% of the discrepancy with the equilibrium price disappears each year.47 Among the other results to note, we stress the negative and significant impact of the real interest rate and the change in housing activity, as well as the positive and significant effect of demographics and the loan-value-to-income ratio. Holly and Jones complete their study by showing that the speed of return to equilibrium is asymmetrical, the return being more rapid when they are too high than when they are too low.⁴⁸

5.6 Synthesis of the Results

The diversity of the approaches and the countries studied makes a synthesis of the results difficult. We nevertheless accept certain aspects that the literature has identified. The future housing demand will be subjected to three main influences, namely the evolution in the number of households, aging and the growth in real income. Apart from the normal uncertainties of economic or demographic projections, the principal point of disagreement is that we do not know whether population aging will increase or decrease the housing demand. While MW and Engelhardt and Poterba establish that housing consumption peaks at approximately age 40 to then gradually decline, the studies that have made a distinction between age and cohort effects find instead that household housing consumption continues to rise well beyond that age. As long as this issue is not clarified, it cannot be concluded that aging constitutes a negative factor on the aggregate housing demand. Only the MW study concludes that population aging will strongly reduce the real housing price over the course of the coming decades. Engelhardt and Poterba (1991) cannot support this conclusion for Canada.

The co-integration studies cause other results to emerge concerning the long-term determination of housing prices and stock. Hence, Ohtake and Shintani (1996), as well as Holly and Jones (1997), find that the housing price and real income per capita are co-integrated which implies that real income plays a critical role in the long-term determination of the real housing value. For Holland (1991), who showed the co-integration between the housing demand and stock, the demographic movements would have a long-term effect on the quantity of housing and not on their price. On the whole, this scientific literature tends to show that even if demographics can lead to a reaction in the housing price, this impact would be temporary because the future evolution of the real price will be dictated above all by the growth in the standard of living. The studies by DiPasquale and Wheaton (1994), Swan (1995) and Ermisch (1996) recall for their part that the price forecasts require a modelling of the housing demand and the supply.

6. THE EMPIRICAL MODEL

6.1 Specification of the Empirical Model

This section uses the lessons from the studies to specify a model of the Canadian housing market that comes to terms with the absence of consensus regarding the effect of age on the housing demand. In the second section, we presented a model of the housing market containing a demand equation and a supply equation. In chapter 3, we saw the principal measurements of the housing price, as well as the factors likely to influence housing demand and price. In this section, we present and estimate a complete econometric model of the housing market. This model is a system of two equations that endogenously explain the evolution of the real price and the number of housing units. The approach is similar to the one selected by DiPasquale and Wheaton (1994).

A structural model of the housing market presents several advantages as compared with the MW approach. First of all, it avoids the confusion between the age effect and the cohort effect. As we have seen, this distinction can completely alter the effect of age on the housing demand. Secondly, the structural model is capable of reproducing the estimated dynamics of the housing market while the MW model overlooks this effect. Thirdly, since the model is estimated on real data, we can be certain it is automatically calibrated to available data.

The accepted basic specification is the supply and demand system formed of equations 3 and 4', which we recall:

$$D_{t} = \sum_{i=1}^{n} D_{it} = \sum_{i=1}^{n} N_{ii} h_{it} (X_{p} P_{p} U_{i}) = H_{t} (N_{ip} X_{p} P_{p} U_{i})$$

$$S_{t} = C(W_{t}, P_{t}) + (1-\delta)S_{t+1}$$
(3)

(4')

To apply this model, the real price measurement must be specified in what manner the

demographic changes will be measured and choose the variables entering into the exogenous variable vectors X_t and W_t . A convenient way of presenting the model consists, as in DiPasquale and Wheaton (1994), of making P_t of equation 3 explicit so that we obtain one price and one stock equation.

Choosing the real price variable is actually quite easy. As it has been available on a continuous basis nationally since 1956 and for seven Canadian regions since 1960, we select the real MLS price. However, we will have a brief discussion on the changes that occur when other price measurements are used. For its part, the housing stock is measured by the net housing stock estimated by Statistics Canada.⁴⁹

Choosing the method of measuring the demographics is the most problematic aspect of the specification. To prevent the impact of the housing price on the household headship rate from lowering the estimated effect of demographics on the real housing price, a demographic variable must be chosen that does not react endogenously to the price. This therefore prohibits using the number of households because the headship rate is endogenous. However, it would be possible to use the number of constant headship rate households, such as that presented in Figure 11.

However, a more flexible approach was preferred. The effect of a population's size on the housing demand depends on the headship rate as well as the group's average income. In fact, if we increase the size of a population that has a low income, the impact on the housing demand will be less significant than if it is the size of a high income group that increases. When the number of constant headship rate households is used, we attribute a weighting of the different age groups proportional to the headship rate but that disregards the average income. To mitigate this last constraint, population growth for six age groups were selected, namely, the 15-24 years, 25-34 years, 35-44 years, 45-54 years, 55-64 years and 65 years and over. This approach makes

it possible to test the impact of the population growth in different age groups on the price. Hence, it is not assumed, as in MW, that the age effect is measured by a cross-section estimate that does not differentiate cohort effect and age effect. Neither do we stipulate, as in Holly and Jones (1997), that only one segment of the population is enough to measure the effect of demographic change. It will be seen shortly, however, that some tests of hypotheses for verifying the different groups' contribution to the demand make it possible to simplify the formulation of the demographic variables.

While the theoretical model in chapter 2 links demographics to the number of people present in each age group, we instead select the logarithmic difference of the number of people in the empirical model. Empirical reasons are what justify our choice. We will present the results to justify our decision. In none of the formulations explored does the size of the populations exert an impact on the price or housing starts.⁵⁰ On the other hand, population growth has shown itself to be a highly important variable for prices. The simple interpretation we give to this result is the following. The housing needs of a numerous but stable population are easily satisfied at a normal price because the housing stock has had time to adjust to the size of the population. It is only when disequilibrium exists between the population and the housing stock that an effect on the prices emerges. A high price must accompany rapid population growth in order to increase residential housing activity, while low population growth produces a low price that limits the housing starts.

Like most of the empirical studies, and especially Laycock (1978) in Canada, we include in the specification as an element of X_t the real GDP per adult. Furthermore, we add the nominal interest rate on 5-year residential mortgages in order take into account the effect of the amount of income devoted to mortgage payments. We anticipate that the effect of the GDP per adult is positive while that of the interest rate is negative. As for the cost of use, we select the measurement we presented in chapter 3. Furthermore, given the results of DiPasquale and Wheaton (1994) and Ohtake and

Shintani (1996), we do not initially force the adjustment of the prices to conform to the efficient market hypothesis and we include the real price of the preceding period in the specification. Just as they had observed with the American data, this variable considerably improves the real price equation by allowing a gradual price adjustment. Furthermore, to allow the shrinking of the housing market to exert an effect on the real price, we include the housing vacancy rate. With regards to the specification of equation 4', it contains only the real price, the lagged stock, the vacancy rate and the rate of use of the construction sector capacities. This last variable is aimed at measuring the effect of cost shocks on the housing price.

The equations that we estimate are thus in the form of:

$$\Delta S_t = \beta_0 + \beta_1 P_t + \beta_2 S_{t-1} + \beta_3 \Delta Y_t + \beta_4 V_t + \beta_5 T U C_t + u_t$$
 (7)

$$\begin{split} P_t &= \gamma_0 + \gamma_1 P_{t-1} + \gamma_2 R_t + \gamma_3 Y_t + \gamma_{41} \Delta N(15,24)_t + \\ \gamma_{42} \Delta N(25,34)_t + \gamma_{43} \Delta N(35,44)_t + \gamma_{44} \Delta N(45,54)_t \\ &+ \gamma_{45} \Delta N(55,64)_t + \gamma_{46} \Delta N65_t + \gamma_5 S_{t-1} + \gamma_6 V_t + \gamma_7 U_t \\ &+ v_t \end{split} \tag{8}$$

where:

 P_t is the MLS price logarithm divided by the Consumer Price Index,

 S_t is the net housing stock logarithm,

 Y_t is the logarithm of the ratio of the Gross Domestic Product to the population aged 15 and over,

 V_t is the logarithm of the vacant proportion of the net housing stock,

 TUC_t is the rate of use of the productive capacities in the construction industry,

 R_t is the interest rate on 5-year residential mortgages,

 $\Delta N(A,B)_t$ is the rate of change in the number of people between age A and age B, and

 $\Delta N65_t$ is rate of change in the number of people aged 65 years or over.

We have constructed series for all of these variables since 1956, except for the rate of use of the construction industry capacities that is only available from 1962 onward. To determine if this model must be a level or first-difference estimate, it is necessary to verify whether the variables are stationary and if not, whether some co-integration relations exist.

6.2 Stationarity and Co-integration Tests

The presence of non-stationary variables or cointegrated variables has a great deal of importance in the selection of the estimating method because non-stationarity and co-integration influence the variance properties of the estimators. If we estimate the impact of a non-stationary variable on a dependent variable that is also non-stationary, the level of correlation between these variables can be spurious.⁵¹ The correction that is then suggested consists of estimating the model on data differentiated with reference to time a sufficient number of times for the differentiated series to be stationary.

The spurious correlation problem occurs because these two variables tend to diverge persistently from their mean level. We identify three situations that make it possible to avoid the spurious correlation problem. The first is for the explanatory and dependent variables to be stationary. In such a case actually, the variables tend to return to their average level so that the deviation from average is not persistent. The second is for the dependent variable to be co-integrated with one or several explanatory variables. In such a situation, even if the variable's deviation around its average is persistent, it is caused by a shock that is shared with the one affecting the variable with which it is co-integrated.52 Finally, the last situation that allows avoiding the spurious correlation problem occurs when the lagged value of the dependent variable emerges as an explanatory variable.53

Let us first see in which case the price equation is situated. The Augmented Dickey-Fuller test (ADF) applied to variable P_t requires including a deterministic trend and a lag in order to capture the dynamics. The value calculated is -2.507 while the MacKinnon critical value at 5% is -3.525. Since we cannot reject the null hypothesis that the real housing price contains a unitary root, the ADF test therefore confirms that variable P_t is not stationary.54 In spite of everything, the problem of spurious correlation does not arise for two reasons. First of all, the lagged price appears in the list of explanatory variables. In addition, the ADF test with a lag and without a deterministic trend confirms that variable Y_t is non-stationary, the calculated value being -1.738 while the MacKinnon critical value at 5% is -2.936. However, the Johansen test between P, and Y, confirms that these two variables are co-integrated.55 Hence, the shocks that make the real housing price rise tendentiously are the same as those that create the upward trend in real income per capita. The relation of standardized co-integration with reference to price is P_t - 1.058 x Y_t - 8.166. This means that in the long term, a 1% rise in real income is accompanied by a 0.945% increase in the real housing price. This therefore suggests a long-term income housing demand elasticity slightly lower than one.

The housing stock determination equation does not pose a spurious correlation problem either. In this case, the ADF test requires a deterministic trend and a lag to capture the dynamics of ΔS_t . This test does not allow rejecting the presence of a unitary root, which implies that the logarithmic change in the housing stock is not stationary.56 In this case, the inclusion of the lagged stock value is not enough to eliminate the potential fictitious correlation problem because ΔS_{t-1} would have to be introduced instead. However, the co-integration test between ΔS_t and ΔY_t confirms that these two variables are co-integrated.57 The level estimate can therefore be performed without encountering the spurious correlation problem. Contrary to Holland, we reject the existence of a co-integrating relation between housing stock and the adult population. This indicates that the persistent

shocks on the headship rate have made these two variables deviate from each other.

In summary, this analysis confirms that the shocks that have a long-term influence on the real housing price are common to those that cause the real income per adult to change. Although the statistical analysis does not allow for clarifying the causal relation, economic logic suggests that it is the underlying increase in real income that makes the real housing price rise. The system's two equations can be level-estimated without the estimators being subject to the problem of spurious correlation. The next section shows the results from the equation system.

6.3 Estimate Results

Equations 7 and 8 constitute a system of equations that must be estimated simultaneously. Since the real price is endogenous and emerges as an explanatory variable in 7, the ordinary least squares estimate does not allow for reaching estimates without biases. This problem must be mitigated by using an instrumental variable estimation technique. Furthermore, more effective estimators are obtained by taking into account the correlation between the error terms of the two equations. The system's three-step least squares estimate allows both problems to be taken into account.58 The list of instruments must then include all the model's exogenous variables. Furthermore, a first estimate revealed that the residuals from equation 7 have a positive first order autocorrelation. Therefore a coefficient is included to account for the first order random error autocorrelation and add to the instrument list all of the lagged exogenous variables in equation 7, as well as the lagged value P_t . 59 The model is estimated on the annual data from 1963 to 1997, i.e. 35 observations.

This first estimate allows clarification of which are the significant variables and which can be eliminated from the specification. It is possible to simply the model in the following way. The χ^2 joint hypotheses test β_4 =0, β_5 =0, γ_{41} =0, γ_{42} = γ_{43} , γ_{42} = γ_{44} , γ_{45} =0, γ_{46} =0, γ_6 =0 and γ_7 =0 has a value of 15.56 and a marginal level of 0.07. This means that three variables can be omitted from the

model, namely the vacancy rate, the capacities usage rate and the cost of use. Furthermore, the population growth in the 15-25 and 55 and over age groups has no measurable effect on the housing price while the effect of population growth in the 25-34 age group is identical to that of the groups aged 35-44 and 45-54. Consequently, the model can be summarized in equations 9 and 10.60

$$\Delta S_t = \beta_0 + \beta_1 P_t + \beta_2 S_{t-1} + \beta_3 \Delta Y_t + u_t$$
 (9)

$$P_t = \gamma_0 + \gamma_1 P_{t-1} + \gamma_2 R_t + \gamma_3 Y_t + \gamma_4 N(25,54)_t + \gamma_5 S_{t-1} + v_t$$
 (10)

where N(25,54) is the population growth of the group aged 25-54. The results estimated for the period from 1958 to 1997 are presented in Table 3. The variable D represents the first order random error autocorrelation coefficient.

These two equations underwent thorough investigation to verify the quality of the specification. The Lagrange multiplier test does not allow for rejecting the hypothesis that the successive residuals are independent. The stability of the parameters was also verified. Only the Chow-Fisher test with a sample interruption date in 1977 proves significant. However, the problem seems very time-related because if the interruption date is varied by two years more or less, the stability of the equation's parameters cannot be rejected. In addition, the CUSUM test, as well as the CUSUM squared, does not detect significant instability at that date. It can be concluded from this that the system is well specified. Furthermore, the Jarque-Bera test applied to the residuals from equations (9) and (10) has a calculated value of 0.68 for the first and 0.24 for the second. Since their marginal levels are situated at 0.71 and 0.88 respectively, we cannot reject the normality of residuals hypothesis so that the three-step least squares estimate is asymptotically efficient.

Figure 17, which compares the values observed and obtained, shows that the model reproduces the movements of the endogenous variables very well. We further verified the soundness of the results to a change in price measurement. To do

this, we also estimated the equation system in the same period by using the real price weighted by the WEIG.MLS inventories. This does not change the sign of any explanatory variable and the

estimated coefficients change little. The one that reacted the most to this change in variable is γ_4 , since the estimated impact of population growth is cut in half to 2.25. The housing stock price therefore reacts less than the average real estate transaction price to demographic shocks. It is further noted that since the estimated standard deviation of the coefficient remains similar, the reduction of the coefficient acts in such a way that the marginal level of the variable's significance then reaches 20%.

The system with the real new housing price NHPI was estimated. Due to the more limited availability of this series, the estimate focuses on the 1971-1997 period. Again, all of the variables remain the same sign and significant. The demographic effect is thus almost identical to that estimated with the real MLS price, namely 4.76 and the variable is therefore highly significant. On the other hand, the effect of the price on the stock

change, just as the effect of the lagged stock on the price, is greater. This suggests that the new housing price adjustment dynamics are faster than those of the sales price.

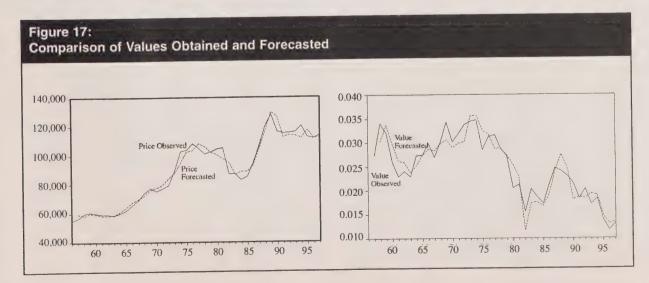
Table 3: Results of the Equation System (Three-step least squares)

Estimated Equation: $\Delta S_t = \beta_0 + \beta_1 P_t + \beta_2 S_{t-1} + \beta_3 \Delta Y_t + u_t$

-	Coefficient	Standard Deviation	Student's t	
βο	0.283697	0.050321	5.637729	
β1	0.041919	0.007662	5.470800	
β2	-0.046651	0.006487	-7.191881	
β_3	0.058849	0.016036	3.669680	
Р	0.587959	0.121218	4.850422	
$R^2 = 0.864$		Standard Deviation = 0.0025		

Estimated Equation: $P_t = \gamma_0 + \gamma_1 P_{t-1} + \gamma_2 P_t + \gamma_3 Y_t + \gamma_4 N(25,54)_t + \gamma_5 S_{t-1} + V_t$

	Coefficient	Standard Deviation	Student's t		
Yo	6.308495	1.236329	5.102602		
γ ₁	0.764720	0.062205	12.29352		
γ ₂	-1.190580	0.284833	-4.179916		
γ ₃	0.841898	0.167641	5.022045		
γ ₄	4.741296	1.516625	3.126215		
γ ₅	-0.389039	0.118534	-3.282077		
$R^2 = 0.976$		Standard Deviation = 0.0417			



6.4 Interpretation of Results

6.4.1 Statistical Impact of Shocks

The explanatory power of these two equations is very high. The market adjustment dynamics arising from them are completely in accordance with the theoretical model in chapter 2 drawn from DiPasquale and Wheaton (1994). In the absence of significant supply shock variables, the price reacts above all to demand shocks. The nominal interest rate has a very marked negative effect. A one percentage point increase in interest rates reduces the real price by 1.19%. On the other hand, a 1% increase in real income raises the price by 0.84%. Acceleration in the growth of the population aged 25 to 54 has a very significant positive effect on the real price since a 1 percentage point increase in this age group's population growth rate causes the real price to rise by 4.74%. Lastly, the coefficient associated with the price in the preceding period is 0.76. Since the real price is not independent from the preceding price, this initially undermines the efficient market hypothesis. We recall however, that since the price data make no adjustment for housing quality, we cannot make a direct conclusion as to the rejection of the efficient market hypothesis because the price persistence may be the result of the persistence of a shock on quality.

6.4.2 Dynamic Impact of Shocks

The adjustment dynamics of the model are relatively complex. First of all, the stock variation equation has a positive autoregressive root, which in itself introduces a persistent ΔS reaction. Similarly, P_{t-1} appears in the P_t equation so that the shocks on the prices are themselves persistent. Hence, any shock that alters the price produces a long housing starts reaction, which in turn forces the price's gradual return to its equilibrium value.

However, even if the shocks on prices tend to last for a certain amount of time, they do not last forever. This stems from the fact that γ_1 , the coefficient associated with P_{t-I} , is less than one. In such a case, the price naturally tends to return

to the long-term value dictated by the co-integration relation with real income. Furthermore, the stock adjustment dynamics help to somewhat accelerate the return to the price's long-term value. In fact, a 1% increase in S_t lowers the real price by 0.39% in period t+1. Yet, the ΔS_t equation shows that a 1% drop in the real price slows housing stock growth by 0.042%. Hence, from the direct coefficient of P_{t-1} , which is 0.7647, we remove 0.0163, i.e., is the product of -0.39 and 0.042. This means, therefore, that any shock on demand that initially raises the real housing price has, as the theory suggests, the effect of increasing the level of housing starts, which in turn reduces the housing price. It is further stressed that this equilibrium value is not fixed. The real price is subjected to ongoing shocks common to those on the real income per capita and therefore follows a stochastic upward trend.

To better grasp the prices' speed of adjustment to exogenous shocks and the importance of the dynamics, we simulated the model's reaction to different shocks. To do this, we defined a baseline scenario and then calculated how the price differs from this scenario after the shock.⁶¹ Figure 18 compares the reaction to two types of demographic shocks. In the first, the growth rate increases by 1% in only one year. As previously indicated, the price initially rises by close to 5%. It is then subjected to downward pressures but remains higher than in the baseline scenario until the eighth year. Starting in the ninth year, the price becomes slightly weaker than in the baseline scenario before gradually returning to the same equilibrium value. The second type of shock is a permanent increase of 1 percentage point in the population growth rate. In this case, the price increases continually the first eight years and surpasses the baseline scenario price by 16%. Afterwards, the price begins to decline again but permanently remains at a real price 8.5% higher than that of the baseline scenario. This higher price is necessary to ensure a faster new housing construction rate than in the baseline scenario. We stress that since the price influences the ΔS_t equation, the rate of new housing construction reacts to demographic changes. Hence, even if no demographic variable appears in this equation, it

confirms that the growth in the number of households is, as in Lewis (1997), an important determinant of construction activity. It will be shown, however, that this impact is necessarily affected by a change in the real housing price, therefore in the profitability of investments in this sector.

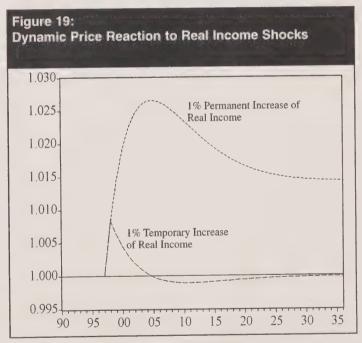
The price reaction to a shock on real income was simulated by making a distinction between two types of shocks, namely, a temporary increase and a permanent increase of 1% in real income per capita. Figure 19 shows that the dynamic reaction of the housing price to these two shocks is similar to that resulting from demographic shocks. If it is a permanent shock, the increase in the housing price grows until it reaches 2.7% after 8 years but the permanent effect is only 1.5%. In the case of a temporary income shock on the other hand, the effect of the price increase diminishes rapidly and becomes negative beginning in the ninth year. Therefore we find no permanent effect on the price.

6.5 Provincial Estimates

Since the data are also available provincially for Canada, some separate provincial models were estimated. There are however two limitations. First of all, due to the absence of separate housing price data for each of the Atlantic Provinces, these four provinces must be grouped into a single region. Furthermore, the model's provincial estimates cover the period from 1962 to 1997, or six years less than for the Canadian model. The same estimate methodology is used, namely the three-step least squares, to obtain the results displayed in Table 4.

Generally speaking, the provincial housing activity equations are similar to the Canadian equation. In fact, the parameters have the expected sign and are, for the most part, significant. Hence, the lagged housing stock for one period has a

Figure 18: Dynamic Price Reaction to Demographic Shocks 1.20 1% Increase in 1.15-Population Growth Rate 1.10 1.05 1% Increase in Population 1.00 0.95 -25 30 35 20 95 05 10 90



negative effect on the housing stock variation and on prices. It is noted, however, that in the three Prairie Provinces, the change in real income does not have a statistically significant effect on construction, which indicates a lower conjunctural sensitivity in housing construction. Furthermore, the stock equation for British Columbia does not succeed in accounting for three important changes

	Atlantic	Quebec	Ontario	Manitoba	Sask.	Alberta	B. C.
Estimated Equ	$ation: \Delta S_t = \beta_0 + \beta_0$	$\beta_1 P_t + \beta_2 S_{t-1} + \beta_3 \Delta$	$Y_t + u_t$				1.
β_0	-0.2969 (0.3266)	0.1445 (0.3226)	0.3342 (0.0534)	0.2444 (0.1892)	-0.1002 (0.0780)	-0.1246 (0.0810)	0.3636 (0.0582)
β ₁	0.0526	0.0324	0.0410	0.0348	0.0443	0.0607	0.0377
	(0.0208)	(0.0158)	(0.0196)	(0.0116)	(0.0047)	(0.0068)	(0.0086)
β_2	-0.0202	-0.0333	-0.0526	-0.0481	-0.0295	-0.0401	-0.0558
	(0.0112)	(0.0156)	(0.0054)	(0.0137)	(0.0059)	(0.0054)	(0.0096)
β_3	0.0371	0.0788	0.0489	0.0306*	-0.0142*	0.0209*	0.0117
	(0.0179)	(0.0216)	(0.0196)	(0.0205)	(0.0101)	(0.0269)	(0.0405)
ρ	0.7330	0.7847	0.3982	0.6933	0.1226	0.4451	0.0213
	(0.1906)	(0.1043)	(0.1506)	(0.1212)	(0.1282)	(0.1297)	(0.1617)
R²	0.7695	0.8680	0.8738	0.7393	0.7514	0.8886	0.5211
Std. Dev.	0.0031	0.0032	0.0033	0.0038	0.0046	0.0055	0.0074
Estimated Equ	eation: $P_t = \gamma_0 + \gamma_1 F$	$P_{t-1} + \gamma_2 R_t + \gamma_3 Y_t +$	γ ₄ N(25.54), + γ ₅ S	$S_{t-1} + V_t$			
γο	5.5806	2.2499	-3.7997	2.4831	7.0095	-0.7773	-5.2561
	(0.9398)	(0.9896)	(0.8091)	(0.6981)	(1.3499)	(0.0802)	(2.3218)
Υ1	0.4878	0.6715	0.7017	0.9496	0.7342	0.7719	0.7910
	(0.0848)	(0.0684)	(0.0469)	(0.0645)	(0.0735)	(0.0802)	(0.0985)
Y ₂	-0.0075	-0.0117	-0.0077	-0.0122	-0.0076	-0.0105	-0.0094
	(0.0025)	(0.0027)	(0.0024)	(0.0033)	(0.0040)	(0.0042)	(0.0059)
Y3	0.3541	0.7095	1.4945	0.6074	0.4482	0.8998	1.0416
	(0.1853)	(0.2231)	(0.2152)	(0.1954)	(0.1348)	(0.1718)	(0.4743)
Y4	4.1358	2.7772*	1.6018*	2.9344	4.3532	2.3806*	5.5448
	(1.1028)	(1.5544)	(1.2035)	(1.0933)	(0.7944)	(1.2710)	(2.0027)
Y ₅	-0.2431	-0.3697	-0.5100	-0.6072	-0.6640	-0.4298	-0.1951
	(0.1232)	(0.1303)	(0.0977)	(0.1576)	(0.1647)	(0.1023)	(0.2284)
R²	0.8160	0.8503	0.9778	0.9362	0.9287	0.9698	0.9609
Std. Dev.	0.0377	0.0382	0.0397	0.0406	0.0564	0.0514	0.0816

in housing activity that occurred in 1991, 1992 and 1996 in this province⁶², which significantly reduces the multiple determination coefficient. The addition of mute variables to react to the movements of these three years allows raising the model's R^2 to the same level as in the other provinces, but their presence considerably lessens β_3 . In the absence of clear indications that the

movements of these three years are attributable to exceptional events, basic model is not modified for this province.

The price equations too are, generally speaking, in accordance with the Canadian estimate. In all of the provinces, demographics have an estimated positive effect on the price but the coefficient is

not statistically different from zero in three provinces, namely Quebec, Ontario and Alberta. The nominal interest rate has a negative effect on the price in all of the provinces. Furthermore, the coefficient associated with P_{t-1} is statistically lower than one in each of the systems except in Manitoba. In this latter case, the coefficient of 0.94 is not different from 1 at the normal confidence level so that the price equation can produce explosive answers. It is also necessary to stress that the coefficient associated with income in Ontario is 1.49, which is exceptionally high. Such a value seems a little implausible to us, in view of the values estimated in the other provinces. It is probable that the model associated with the growth in real income during the '80s reflects the housing price increase that would have resulted from real estate speculation in this province during that same period. Similarly, it would be associated with the drop in income during the 1990-92

recession, the real estate deflation observed when the speculative bubble burst.

In summary, the structural model suitably reflects the data at both the Canadian and provincial levels and makes it possible to analyze the dynamic housing price and stock reaction to shocks. However, it is probable that the Ontario model presents an overly high real income coefficient and that the one for Manitoba creates unusually large and persistent price responses. Nevertheless, since these models faithfully reflect the historical behaviour of the prices, they can be used first of all to measure the contribution of demographic shocks and then to make price projections according to various scenarios.

7. HOUSING PRICE PROJECTIONS

7.1 Analysis for the 1956-1997 Period

We first use the model to better understand the impact of the shocks on the evolution of the real price during the period from 1956 to 1997. We are trying to clarify two points. First of all, to measure the contribution of the demographic wave associated with the baby boom, we calculate how the real housing price would have evolved if the population growth rate had always stayed at its average level of 1.95% per year. Then we want to know whether the demographic shock was a more important source of housing price disruption than the economic fluctuations or whether, conversely, the latter were dominant. To do this, we calculate the price evolution if the real income per capita had risen steadily by 1.58% per year, i.e. its average level for the period.

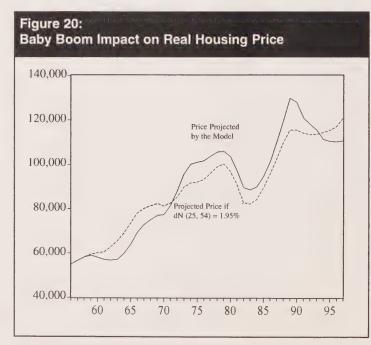
7.1.1 Demographic Impact

Figure 20 compares the model's projections according to the historical values of the exogenous variables with those obtained by assuming a constant population growth rate. This comparison allows three phases to be identified.

The first, starting in 1959 and ending in 1971, is characterized by slow growth in the population aged 25-54. During this entire period, demographics contribute to lowering the real housing price with a maximum effect in 1965, when the price is 14% lower than what would have been observed if population growth had been constant. The acceleration of demographic growth starting in 1966 contributes to correcting the housing price, which enters a second phase in 1971. This phase, which will last until 1992, was characterized by an approximately 8% higher real price according to the historical values than in a scenario of constant population growth. The maximum demographic effect occurred in 1989 when the price had been pushed up 12.3% by demographic pressures. Beginning in

1990, population growth rapidly diminishes so that in 1993, we enter a third phase of weakened real prices. The impact on the real price does not stop strengthening until 1997, when the real price is 8.4% lower that what we would observe if demographic growth had always remained at 1.95%.

The model therefore indicates that, because of purely demographic factors, the real price rose 25% between 1965 and 1975, then decreased 20% between 1989 and 1997. The model shows that even with a constant population growth, the real price would have experienced a significant drop between 1980 and 1982 due to the rise in interest rates and the rapid and marked decrease in real income. This decline would have been followed by a rapid rise in the real price between 1983 and 1989 owing to the relaxing of the interest rates and the strong growth in real income. The 1990-92 recession however, would have put the brakes on real estate inflation. Furthermore, because of the weakness of the economic renewal between 1993-95, the real price would only have experienced significant growth beginning in 1996. The net result for 1997 is that the average real MLS price would have been \$120,812 instead of the

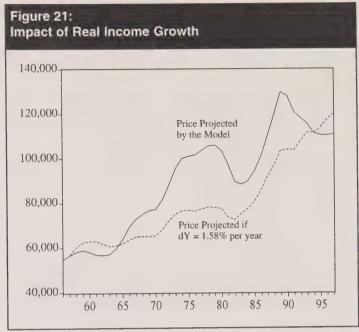


\$110,668 price projected by the model. It is further stressed that the model forecasts that with constant demographic growth, the construction of new housing units would still have experienced wide fluctuations associated with the economic conditions. However, the housing stock growth would have been 2.1% in 1997 instead of 1.3%. This confirms the importance of demographic factors in the reduction of housing starts in the '90s.

7.1.2 Impact of Economic Conditions

We now simulate the real-term path of the housing price if the real GDP per capita had experienced constant 1.58% growth per year between 1956 and 1997. Figure 21 shows that due to the strong growth in real income from 1963 until the end of the '70s, the real housing price was 36% higher in 1979 than the value it would have had if economic growth had been evenly distributed across all of the years. In 1989, this price discrepancy was still more than 23%. However, the economic situation was so bad after 1990 that in 1997, the real price was 8% below the value that would have been observed if economic growth had remained constant, i.e. \$110,668 instead of \$119,915. The decrease in real income therefore contributed to lowering the real housing price by more than 31% between 1989 and 1997 because, instead of the 14.7% decrease observed, the real price would have grown 15.8% during this period.

It is interesting to further note that the price fluctuations caused by the shocks on real income quite closely coincide with those stemming from the demographic changes. Hence, because of the two types of shocks, it is between the mid-'70s and the end of the '80s that the economic conditions and demographics made the greatest contribution to maintaining high prices, while it is in the '90s that the downward pressures were felt the most. This implies that if we neglect to take the economic conditions into account, it is easy to attribute an unduly large share of the housing price fluctuations to demographics.



7.2 Projections for the 1998-2016 Period

The estimated model is now used for forecasting the evolution of the real price in order to verify whether the predictable demographic and economic changes are likely to significantly alter the real price. To complete this exercise, we first of all establish in the first section some scenarios dealing with the future evolution of three exogenous variables, namely, population growth, real income growth per adult and the future level of interest rates on residential mortgages. Afterwards, the next section shows the forecasts until 2016 according to various scenarios. Finally, the last section presents the projections drawn from the provincial models and compares them to that obtained by the Canadian model.

7.2.1 Demographic and Economic Projections

Three exogenous variables condition the model's behaviour, namely, interest rates, population and real income. For all of the projections, the assumption is made that the interest rate on residential mortgages will remain at 7.5% over the course of the next 20 years. This assumption

seems realistic to us and reflects the average of the interest rates observed in the past two years and used to estimate the model, that is 1996 and 1997.⁶³

The demographic projections are based on three scenarios established by Statistics Canada in 1993, namely those of weak, medium and strong population growth. These projections share three common hypotheses on the subject of emigration (5-year average of the emigration rates by age and gender), of transient residents (from 1995, constant total number of 149,600) and of Canadians who return to the country (obtained by taking 50% of

the projected emigrants over a decade) and are differentiated by the assumptions on fertility, life expectancy, immigration and internal migration. Table 5 presents the assumptions associated with each of the projections.⁶⁴

Figure 22 shows the growth rate observed for the population aged 25-54 between 1956 and 1997 and that projected starting in 1998 according to the three scenarios. The figure demonstrates eloquently that, even in the strong growth scenario, the 25-54 age group population will increase more slowly than it has for the past 40 years. The declining growth being particularly rapid between 2000 and 2002, this is the period during which maximum downward pressures on the

price must be contemplated. However, it is also necessary to note that even if the population growth rate is weaker, the decline in the growth rate will never be as pronounced and dramatic as between 1989 and 1995. This leads us to foresee that the demographic pressures will be on the decline in the course of the next 20 years, but that the impact on the price will not reach that observed since 1990. Lastly, we note that only if the weak growth scenario occurs might the population in this age group decline, and after 2009.

Since the real price and the real per capita income are co-integrated, the projected growth in real

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Table 5: Hypotheses for the Demographic Projections				
DEMOGRAPHIC PROJECTIONS SCENARIOS	TOTAL FERTILITY RATE IN 2016	LIFE EXPECTANCY BY GENDER IN 2016	IMMIGRATION LEVEL IN 2016	INTERNAL MIGRATION TRENDS
Weak growth	1.5	Women: 83.0 Men: 77.0	150,000	Favouring Central Canada
2. Medium growth	1.7	Women: 84.0 Men: 78.5	250,000	Average
3. Strong growth	1.9	Women: 86.0 Men: 81.0	330,000	Favouring Western Canada

income will be the critical element in the underlying future evolution of the real price. Given the inability to forecast the dates of economic fluctuations, the most realistic method for constructing an income projection consists of extending the past trends. During the 1956-97 period, the real GDP per adult grew an average of 1.58% per year. However, growth was more rapid until the mid- '70s and much slower thereafter. Hence, the average real GDP growth rate during the period from 1978 to 1997 was only 1.01% per year. Since we do not know whether future growth will follow the average of the last 40 years or that of the last 20, both possibilities have been contemplated. In the medium economic growth scenario, the

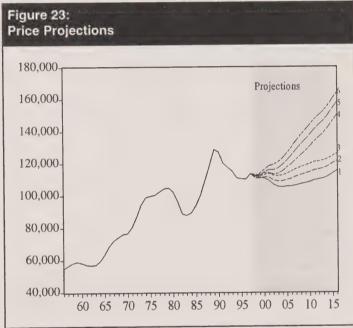
average annual income growth per adult is 1.58%, while in the weak growth scenario it is 1%. The hypothesis of a weak per adult GDP growth is deemed more plausible, the "Glorious Thirties" probably constituting a time-related event with little chance of being repeated in the future.

The combination of the three demographic growth hypotheses and two economic growth scenarios form six scenarios described in Table 6. In the first, called low-weak, economic growth is 1% per year and the population experiences weak growth. In the low-average scenario, economic growth is still 1% per year while the population follows the average scenario of Statistics Canada. The low-strong scenario for its part combines weak real GDP growth with strong population growth. The average-weak, average-average and average-strong use the same economic growth assumptions but combine them with a 1.58% growth in real GDP per adult.

7.2.2 Real Price Projections for Canada

The Canadian model forecasts for the 1998-2016 period are presented in the grey section of Figure 23. The data are available in an appendix.⁶⁵ The principal elements of these projections are the following.

		narios		
∆%GDP/ Adult	Demographic Growth	Name of Scenario	Scenario Number	
1.00%	Weak	Low-weak	1	
1.00%	Average	Low-average	2	
1.00%	Strong	Low-strong	3	
1.58%	Weak	Average-weak	4	
1.58%	Average	Average-average	5	
1.58%	Strong	Average-strong	6	



First of all, the model confirms that due to the cointegration relation, the price trend is conditioned by that of income. Consequently, in the scenarios numbered 4, 5 and 6, the price increases more rapidly than in scenarios 1, 2 and 3. Hence, if real income grows by 1.58% per year, the real price in 2016 would range between a minimum value of \$150,290 and a maximum of \$163,962. On the other hand, if we assume that income will grow by only 1% per year in the future, the price will range between \$115,627 (low-weak) and \$126,145 (low-strong). Since the real price for 1997 is \$113,593, the model therefore allows for anticipating that the real price in 2016 will be between 1.8%

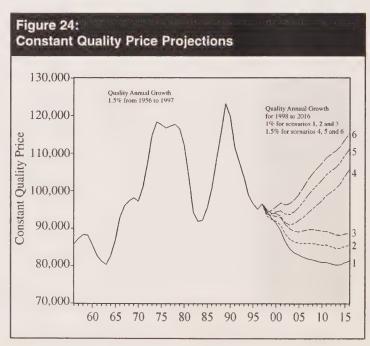
and 44.3% higher than that of 1997. Even the most pessimistic scenarios therefore allow for anticipating that the real price in 2016 will not be lower than in 1997. We point out that the uncertainty about the price stems above all from that of the income growth projections. In fact, the price discrepancy is only 9% by the year 2016 between the weak and strong demographic growth scenarios, while that between the weak and average income growth is approximately 30%.

On the other hand, even if the model does not project that the price in 2016 is lower than that of 1997, it allows for anticipating downward pressures on the prices in the first half of the next decade due to demographic changes. These pressures are enough in the low-weak and low-average scenarios for the real price in the middle of the next decade to be lower than that of 1997. The lowest projected value is in 2004 in the low-weak scenario, with a price of only \$105,325, which is 7.3% lower than the 1997 price. The price recovers, however, in the next ten years.

Furthermore, section 3.2.1 allowed the conclusions that the real MLS price probably has a bias that overestimates the price growth of constant quality housing. The comparison of different price measurements would suggest that the average annual improvement in quality was 1.5%. This gradual qualitative housing improvement appears to be the result of the underlying growth in real income. Since the model is estimated on biased real prices, its projections also have a bias. This can be estimated at 1.5% per year if real income grows at the same rate as during the 1956-1997 period. Hence, in the scenarios where real income increases by 1.58% per year, the projected real price would comprise an average annual qualitative improvement of 1.5% per year. On the other hand, if we assume that real income will grow only 1% per year, the quality of housing will increase less rapidly in the future than it has historically. It is speculative to presume what would then be the average quality increase. If

we assume that the growth in quality is proportional to that of real income, the bias in scenarios 1, 2 and 3 would then be only 1% per year.

Figure 24 shows the price adjusted for quality and standardized in relation to the 1986 price. The quality improvement between 1986 and 1997 reduces the 1997 real price by 17.8% so that the 1997 constant quality price is only \$96,432 instead of \$113,952. In the average income growth scenarios, the real constant quality price in 2004 would then range between \$91,190 and \$97,538. If we assume low income growth, the 2004 constant quality price would be between \$83,397 and \$89,243. For the next five years, the model therefore allows for anticipating at best stagnation in the real constant quality price and perhaps a decline capable of reaching 13.5% between now and 2004. By 2016, however, the real price will range between \$105,608 and \$115,248 in the average income growth scenarios, thereby showing a progression in the constant quality price between 2004 and 2016. Conversely, if we assume weak growth in real income, the adjusted price would continue to decline during this period to bring it to between \$81,250 and \$88,680.



In summary, the average housing sales price, expressed in constant 1986 dollars, should at worst remain at about the same level as in 1997, and at best, increase by close to 30% in the course of the next twenty years. During the next five years, demographic pressures will, however, contribute to lowering the real price, which could temporarily reduce the real price insignificantly. On the other hand, if we consider that the average quality of housing will probably continue to grow, the real constant quality price stands a good chance of decreasing between now and 2016, the decrease potentially reaching 15.6% if the low demographic growth scenario is combined with slow growth in real income.

7.2.3 Real Price Forecasts for the Provinces

The provincial projections differ from the Canadian projections for three reasons. The first is the difference in their future demographic evolution. The second comes from the differences in the provincial economic conditions. Lastly, the third is that the estimated models do not have the same coefficients. We have already presented the provincial models. Here we present the provincial differences in the average demographic forecast scenario. By concentrating on this scenario, we avoid the fastidious process of repeating a similar exercise for the weak and strong scenarios that present basically the same provincial differences. Attention will also focus on the recent economic evolution in the provinces.

All of the provinces will experience slower demographic growth in the next twenty years than during the period from 1956 to 1997. Three provinces, namely Ontario, British Columbia and Alberta will experience greater demographic vitality than the Canadian average while the situation will be reversed for the Atlantic Provinces, Quebec, Manitoba and Saskatchewan. The average scenario allows for anticipating that the Atlantic Provinces will suffer a decline in the population aged 25-54 from 2002 onwards. This region's demographic decline will accelerate continuously so that after 2012, this population will decrease by more than 1% per year. These provinces are followed on the path to decline by Saskatchewan, which will see its population aged 25-54 remain stable between

2002 and 2006 to then begin to decline. The population growth rate will decrease more slowly in Quebec and it is not until 2008 that the population in the same age group will begin to decrease. Manitoba will suffer a significant slowing in growth in 2002 but will maintain positive population growth until 2008, the decline beginning in 2009, or one year later than in Quebec.

It is British Columbia that will have the most rapid population growth until 2001, i.e. between 1.5% and 2% per year. From 2002, the growth rate declines rapidly to find itself at approximately 1% until 2005 before slowing slightly thereafter. A less pronounced slow-down in Ontario will allow this province to experience more rapid growth than British Columbia after 2005, both provinces having an identical 1.06% growth rate in 2004. Alberta will follow a demographic evolution modelled on that of British Columbia, but with approximately one half of a percentage point lower growth rate per year. These three provinces will still experience positive growth in 2016.66

The behaviour of the prices in the coming years also depends on the recent shocks on real income. The strongest shocks occurred in Saskatchewan and Manitoba, which have both experienced exceptional growth in real income per capita since 1994. It has in fact experienced a cumulative increase of more than 9% in three years in these two provinces. Alberta profited from a 5% increase in real income in 1997. Quebec, Ontario and the Atlantic Provinces benefited in 1997 from a normal increase in real income after it had stagnated or declined for the major part of the decade. Lastly, British Columbia recently experienced weak growth in real income per capita.

Figure 25 shows the real price projections by province for the low-average scenario, namely, the one in which real income growth is 1% and demographic growth is average. The upper part of the figure presents the provinces with weak demographic growth, while the lower figure shows the price for the provinces with strong demographic vitality.

Generally speaking, the provincial models project stronger real price growth than the Canadian model. All of the provinces should experience real price growth until 2000. However, the increase will be very weak in the Atlantic Provinces since they will then be set at \$70,357 as compared with \$68,227 in 1997. From 2001 onwards, the prices will begin to decrease in the Atlantic Provinces until they reach \$63,926 in 2012, when they will thereafter remain fairly stable. The prices in Saskatchewan will also show a declining slope from 2003 after having reached a \$75,480 peak in 2001. The decline will be more marked than in the Atlantic region so that in 2016, the prices will be no more than \$62,383. The anticipated weakness in the growth of prices in these provinces comes from the low coefficient associated with income, the result of which is that income growth cannot compensate the deflationary impact of the population decrease.

The model forecasts that the prices in Quebec should experience a significant recovery in the course of the coming years, going from \$74,754 in 1997 to \$100,251 in 2007. Afterwards, the prices should remain relatively stable. Manitoba presents a peculiar situation. While the prices there are among the lowest in Canada, the model forecasts that they will experience strong growth over the course of the next ten years to reach \$128,371 in 2009 before decreasing to \$115,239. This strong price response stems from the shock on real income associated with the quasi-unitary price root in the system's second equation.

The three provinces with strong demographics, namely Ontario, British Columbia and Alberta, should all experience a fairly significant growth in prices. The model forecasts an especially marked rise in Ontario and in Alberta. The upward price trend in Ontario stems in large part from the strong estimated income coefficient, which would take the real price to more than \$200,000 in 2016. If, as suspected, the income coefficient is

Figure 25: **Price Projections by Province** 140,000 120,000 100,000 80,000 Oue. 60,000 40,000 20.000 wer has has hay hay har har har har 250,000 200,000 150,000 - Ont. - Alb. 100,000 50,000

overestimated in this province, the price increase there will be lower than that projected by the model. The prices in Alberta will reach a peak of \$160,679 in 2004, as a reaction to the large real income growth recently observed. These prices should, however, decrease somewhat to return to \$135,190 in 2016. Lastly, the prices in British Columbia will not change much until 2005, staying at approximately \$165,000, but should then resume an upward trend that would take them to just below the \$200,000 level in 2016.

It is stressed that these projections are not compatible with the national projections. This can be explained in two ways. First of all, the dependent variable in the national equation is the price weighted by the transactions, which, for reasons discussed in section 3.2.1, is not comparable to a provincial price average. But above all, the parameters of the provincial models differ from those of the Canadian model. They nevertheless allow regional trends to be identified and indicate in which regions of the country the downward pressures from the demographic changes will be the strongest. Clearly, the regions most at risk are the Atlantic Provinces and Saskatchewan, which will be the first to experience a population decline. In Quebec and in Manitoba, income growth should be enough to compensate the demographic pressures. Lastly, in

the three provinces with strong demographics, the income effect should dominate that of the demographics to continue to push real prices upwards.

Finally, it is important to recall that the projections are based on a stable growth in real income. Historically, economic fluctuations have always been observed. The model forecasts quite a strong price reaction to these fluctuations. Similarly, the interest rates cause quite a marked reaction in the real price. It is therefore necessary to expect the real housing price to continue to undergo marked fluctuations that will result in the price deviating from the projections. Random economic conditions will determine at what times and in what locations they occur.

8. CONCLUSION

Demographic changes constitute one of the most important forces shaping the evolution of the housing market. Since the rate of young household formation has slowed down, the demand for new housing is weaker than at the time when the baby boomers were just beginning their working life. At the same time, the aging of the baby-boom generation increases the number of dwellings for sale. We studied whether this would be sufficient to trigger a pronounced downward trend in residential real estate prices.

The problem was approached by recalling that the price is determined by supply and demand conditions and that the supply adjusts when the housing price is abnormally high. The price movements therefore tend to be dissipated over the longer term when the housing stock has been able to adjust. Then two types of changes that have affected the real housing price in Canada over the past 40 years were documented. First of all, the prices experienced two periods of large increases, namely, during the periods of 1973-75 and 1985-89, and two episodes of sharp decreases, namely, 1980-82 and 1990-92. Afterwards, the average real housing sales price experienced quite a pronounced upward trend. This upward trend seems to be the result of a qualitative housing improvement because some price indices that correct for quality improvement do not show an underlying increase.

To understand the factors likely to explain such price fluctuations, the demographic and economic evolution were studied, focussing on real income and residential mortgage interest rates. These factors' contribution was evaluated in two ways. First of all, the existing literature was summarized to establish, if possible, a consensus on the importance of demographics in determining real prices. This overview led in fact to the observation of the absence of consensus on a critical point. It is not known whether the housing demand increases or decreases with age beyond 40 years. It is consequently impossible to establish whether the aging of the baby-boom generation will cause the housing demand to decrease.

In spite of the lack of consensus, it should be noted that one solitary scientific study was unearthed, that by Mankiw and Weil (1989), which concludes that demographics could make the real estate market collapse. The other studies systematically conclude either that there will be no effect or, instead, that it will be temporary and of little importance, or yet again that it will be counterbalanced by the increase in real income. Only two studies, namely that by Laycock (1979) and that by Engelhardt and Poterba (1991), studied the impact of demographics on Canadian historical data. Both conclude that the effect on the housing price is not statistically significant. On the other hand, the fluctuations in real income and interest rates were important.

The scientific conclusions are not repeated in the popular press and general public literature. The Foot and Stoffmann (1996) contention is, on the contrary, that population aging can cause real estate prices to collapse. When the baby boomers want to sell their dwellings all at the same time, the next generation will be too small in numbers to buy them. This will not allow for maintaining the prices, which will have to decrease to balance the market. This contention was widely echoed in magazines and newspapers but met a cool, even negative reception from housing market analysts. The latter, and especially Clayton, recalled the importance of economic factors in determining prices.

To clarify the respective contribution of these two types of influences, we estimated, using Canadian data, a structural model of the housing market that proved to be stable over the 1956-1997 period. The model contains a demand equation and a housing stock adjustment equation. This latter equation shows that two variables are important in new housing construction activity, namely the housing price and the GDP growth per capita. It was also shown that the real price is co-integrated with real per capita income, which implies that the price trend is common to that of income. Furthermore, the price equation clarifies the

contribution of the demographic and economic shocks to the historical fluctuations of the real housing price.

The model shows that of the various possible demographic measurements, only the growth in the population aged 25-54 has a statistically significant impact on the real housing price. The passage of the baby-boom generation raised the real price by 25% between 1965 and 1975, the level at which it staved until 1989. It then decreased 20% between 1989 and 1997 when a smaller generation followed. The demographic impact was therefore considerable. The economic fluctuations, and in particular the 1980-82 recession and the economic decline of the '90s in the meantime had an even greater influence. In fact, the acceleration in real income growth from 1963 to the end of the '70s was such that the real housing price in 1979 surpassed by 36% the value it would have had if economic growth had been evenly distributed across all of the years. However, the poor Canadian economic performance reduced the real price by 31% between 1989 and 1997.

Finally, the model was used to simulate the price evolution based on various demographic growth scenarios projected by Statistics Canada and two real income growth hypotheses. The projections show that the real housing price is not likely to decrease in Canada over the course of the coming years. The greatest part of the downward demographic pressures occurred during the '90s. What remains to be absorbed will occur mostly between 2002 and 2005 when the growth of the population aged 25-54 will slow more rapidly. However, the upward trend resulting from the increase in real income will in all plausibility dominate the demographic impact, especially after 2005. On the other hand, we recalled that if a correction is made for the probable quality bias, the contention of the underlying real price decrease becomes plausible in the weak economic growth scenario.

The structure of the provincial models was similar to that of the Canadian model. However, certain important coefficients vary from one province to another. It was especially stressed that the effect

of income on price seemed greater in Ontario and particularly weak in the Atlantic Provinces. Furthermore, Manitoba stands out because the price is quasi non-stationary, which implies a very slow and important price reaction dynamic. The simulations reveal that in the Atlantic Provinces and Saskatchewan, it is probable that prices will decline. This will occur because the population aged 25-54 will begin to decline earlier than in the other provinces and the reduction will be sharper. However, by 2016, the model forecasts moderate decreases that will barely surpass 10% as compared with current prices. In all of the other provinces, a real price which is higher than at present is projected. The price growth will be especially large in the provinces with more vital demographic growth, namely Ontario, Alberta and British Columbia. Ontario, which will experience more sustained demographic growth than the other provinces, should benefit from the strongest price increase.

We conclude that even if it is true that demographics will tend to reduce real estate prices, its impact will probably be dominant only in the Atlantic region and Saskatchewan. In the other regions, the real price should have a tendency to rise. To avoid a property price decline, the Atlantic region and Saskatchewan will have to experience more rapid real income growth per capita or other decreases in interest rates.

Before coming to a definitive conclusion, there remain some important aspects to study. First of all, this study did not allow for directly clarifying whether aging increases or decreases the housing demand. This study, having associated the demand changes with population changes in the group aged 25-54, indicates that the size variation in age groups over 55 would have no effect on the demand. Indirectly, this can be interpreted as a sign that the housing demand is stable after age 55. However, it would be useful if the age effect on the housing demand could be better defined, especially in the over-40 age segment. Secondly, Canadian data still suffer from the absence of constant quality price indices. The average MLS transaction prices then assume great importance provided that the quality bias they contain is accurately identified.

Lastly, it would be useful to pursue the work on the relation between the population growth rate and the rate of new housing construction activity. The absence of co-integration between the number of dwellings and the population was observed, which was interpreted as a result of lasting shocks on the household headship rate. This raises the question of the endogenous or exogenous long-term character of this headship rate. If it is exogenous, it then becomes possible to further constrain the relation between the variations in population growth rate and the rate of construction. This would allow for a better understanding of the housing market's adjustment mechanisms, and thus, of long-term price determination.

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ENDNOTES

- Markets are complete when transactions are possible for all the goods and services. In the case of the housing market, the two main sources of incomplete markets are the absence of a long-term single-dwelling rental market and the mortgage credit development delays that were observed until the end of the 60's.
- For example, municipal taxes are proportionate to the assessment roll, which itself is based on the building's market value. However, not all of the expenses are in proportion to the value. For example, certain taxes are fixed amounts per dwelling while the electricity bill contains a daily charge separate from consumption.
- This expression is obtained by differentiating equation 1 in relation to the inflation rate B under the hypotheses that $di/d\pi = d(\Delta P/P)/d\pi = 1$.
- For a Canadian estimate of the different household characteristics that influence the housing demand, we can refer to Steele (1979).
- If productivity per hectare increases through more intensive use of fertilizers, the price of land will decrease even if the real price of food does not go down. This would occur because agricultural production would make less intensive use of the land.
- The gradual price adjustment hypothesis implies that future variations in the housing price are in part predictable. This opens the possibility of making real estate transactions for reaping an abnormal profit. Only high transaction costs could prevent such transactions from being abnormally profitable.
- In equation 4, $C_t(W_t, P_t)$ can also be seen as a partial adjustment towards the desired housing stock, or $C_t(W_t, P_t) = \alpha [L^1 L^0]$. When long-term equilibrium is reached, the housing activity only just allows replacing the physical depreciation in the housing.
- 8 Cansim No. D20588
- In theory, two types of causalities occur. When housing demand varies, changes in housing prices have repercussions on the derived inputs demand. The causality then moves from the housing price to that of the resources. When, on the other hand, resource prices experience exogenous changes, for example after hurricane Andrew, it is the building cost that influences the housing price.
- While the Laspeyres index chooses constant quantities to calculate price change, the Paasche index uses current quantities instead. The Fisher index is the geometric mean of the two.
- Laycock, W., "Housing Prices of the Seventies: Perspectives and Analysis", Study No. 78.05, Economic Research Directorate, Anti-Inflation Board, 1978, p. 4.
- We used the Statistics Canada data to find out the estimated number of dwellings in each province.
- For example, assume that the average profit margin is initially situated at 25% of the sales price. To produce a 20% reduction in the sales price in relation to building costs, the profit margin must decrease to 5% of the sales price, or an 80% drop in profits. If the margin were initially 20%, the profits would have to disappear completely in order for the real price to drop 20% in relation to the costs.

- The estimated equation is NHPI = -69.47(7.43) + 1.296(0.99)*CCI+ 0.549(.092)*CCI (-1) -0.479(.070)*TREND, where the values in parentheses are the estimated standard deviations of the coefficients. The trend therefore has great statistical significance. Since the sum of the coefficients associated with CCI and CCI(-1) is higher than one, this implies that there is greater volatility in the sales price than in the building cost. Therefore the profits react strongly to short-term changes in the sales price.
- The correlations between the MLS, NHPI, NBSA and CCI series calculated for the 1972-1997 period do not differ from those calculated for the 1972-1985 period.
- If demand remains relatively constant for the majority of working life and declines only at retirement, it will then be influenced primarily by the size of the working age population. In practice, however, the weight of senior citizens in the total adult population has historically been fairly light so that the population aged 25 and over has evolved similarly to the population aged 25 to 64.
- 17 See for example, Lewis, R. (1997), *The Long-term Housing Outlook: Household Growth in Canada and the Provinces*, 1991-2016, Canada Mortgage and Housing Corporation, Ottawa.
- Inter alia, see Levin, E.J. and R.E. Wright (1997), "The impact of speculation on house prices in the United Kingdom", Economic Modelling 14, 567-585.
- As previously stressed, the Construction Costs Index is positively correlated with housing activity, which suggests that it reacts more to the housing demand than to changes in the supply factors. The possibility of using the land component of the New Housing Price Index was studied. In this case too, the correlation with housing activity was positive, posing the same problem as the Construction Costs Index.
- It is believed that high real price in Quebec can be explained by the relatively large number of multiple-unit residential buildings (duplex and triplex) in the Montreal region. Unfortunately, the Canadian Real Estate Association data does not allow verifying or rejecting this interpretation.
- This weakness is moreover highlighted by Lanoie (1997).
- Foot gave several interviews to journalists to promote his book. Essentially uncritical, these texts only present the author's arguments. See for example, the texts by Auger (1996), Ducas (1996), Giroux (1996) and Lortie (1996).
- Laycock, W., *Housing Prices of the Seventies: Perspectives and Analysis*, Study No. 78.05, Economic Research Directorate, Anti-Inflation Board, Ottawa, 1978.
- 24 Laycock, W., op. cit., p. 48-49.
- By establishing that an increase of one percentage point in the inflation rate accelerates the growth rate of housing prices by one percentage point, Haycock assumes that the real housing price is insensitive to the level of the prices.
- 26 Mankiw and Weil, op. cit., p. 248.
- For tenant households, the census indicates the monthly rent but does not provide the value of the dwelling occupied. They circumvent the difficulty by assuming that the value of the dwelling is equal to 100 times the monthly rent.

- 28 Mankiw et Weil, op. cit., p. 239.
- Woodward, S. (1991), Economists' prejudices: Why the Mankiw-Weil story is not credible, Regional Science and Urban Economics 21, 531-537.
- Such a result is not surprising. The effect of mortgage interest deductibility in the United States is that it lowers the real housing services costs for households with lower equity. It is therefore before age forty that mortgage interest deductibility favours residential ownership. When Canadian households are in a position to pay off their mortgage, usually in their forties, the cost disadvantage with the United States disappears and they are capable of meeting the housing consumption profile observed in the United States.
- In its simplest form, Hamilton's argument can be summarized as follows. At given supply conditions, a highly populated generation raises the competition for housing, which causes the housing price to rise. The purpose of the rise in price is to balance the market by reducing the real quantity of housing each household consumes. Yet, we observed an increased consumption by the highly populated generation, which contradicts the effect the price increase should have caused.
- Co-integration is also important when non-stationary variables are regressed. In fact, when the variables are co-integrated, the least-squares estimators converge asymptotically and the spurious correlations cannot emerge.
- Holland, A. S. (1991), "The Baby Boom and the Housing Market: Another look at the evidence", Regional Science and Urban Economics 21, 565-571.
- Mankiw, N. G. et D. N. Weil (1992), The baby boom, the baby bust and the housing market: A reply to our critics, Regional Science and Urban Economics 21, 573-579.
- His study does not enable clarification of the meaning of the relation's causality. Hence, it might very well be that it is the rise in the housing price that causes the building costs to increase at the local level.
- Swan raises furthermore, that the MW variable requires a correction. The real housing value is obtained by taking the value of the dwelling as estimated by the household at the time it is surveyed. This value necessarily includes the structures and the land. On the other hand, to obtain a real value, MW then divide by the housing activity deflator, which excludes the price of the land. In an appendix, Swan develops a mechanism that corrects a major part of this problem. He stresses, however, that this correction has very little impact on the results.
- The authors of this document observed that the correlation between housing starts and the change in the real housing activity cost is 0.50 in Canada. The changes in material prices in Canada therefore seem to react above all to the changes in housing demand.
- Pitkin, J.R. and W. Myers (1994), "The Specification of Demographic Effects on Housing Demand: Avoiding the Age-Cohort Fallacy", Journal of Housing Economics 3, p. 248. The italicized emphasis is found in the original document.
- According to their 1980 sample, less than one person in four in the group aged 40-44 had not completed high school education, while more than half the people over age 65 were in this group.

- It is important to grasp that this is not just a matter of a gradual adjustment of the housing stock towards equilibrium. In their model, it is only the price itself that adjusts gradually towards equilibrium.
- This is in fact an equation similar to equation 4 in section 2.2.
- DiPasquale and Wheaton do, however, point out that the time required for selling is a very important variable in the equation. Its strength is such that it cannot be explained only by the variations in the financing cost. In all plausibility, it also captures some conjunctural elements. This gives weight to the fact that as the price adjusts slowly, it is not an adequate variable for measuring the effect on housing starts. It is mentioned that in an earlier article (DiPasquale and Wheaton, 1992), they had estimated a significant effect for the vacancy rate on the building of new rental housing. The vacancy rate at that point played a role similar to that held by the selling time.
- DiPasquale, D. and W.C. Wheaton (1994), "Housing Market Dynamics and the Future of Housing Prices", *Journal of Urban Economics* 35, 24.
- In a vectoral system, the error correction representation contains all of the laggeddifference endogenous variables, as well as a stable linear combination of the level of the variables. The co-integration relation is what produces this stable combination which we call error correction.
- They point out that since the price changes can be forecasted by their equation, this leads to believing that the efficient market hypothesis cannot be applied to housing.
- Fair, R.C. and K.M. Dominguez (1991), "Effects of the Changing U.S. Age Distribution on Macroeconomics Equations", *American Economic Review* 81(5), note 13, p. 1286.
- Disequilibrium is the term employed to designate the residual of the co-integration relation. In their case, this residual is measured by standardizing in relation to the real price, therefore by calculating $\log(p)$ 0.14 x $\log(y)$, where p is the real housing price and y is real income. In an error correction model, this disequilibrium is likely to influence the change in the price. The coefficient measuring the impact of the disequilibrium on the price change constitutes one measurement of the speed at which the price returns to its equilibrium value.
- Holly and Jones do not suggest explanations for this observation. We allow ourselves to suggest that this is compatible with a situation in which, when there is a demand surplus, the adjustment usually consists of ceasing building without actually destroying the existing stock. On the other hand, in the case of surplus demand, the rate of housing activity can be accelerated when the disequilibrium is very great.
- This cross-Canada data is found in CANSIM matrix 4079, while the provincial estimates are in matrices 4080 to 4089 for the ten provinces.
- More specifically, it is possible to find some formulations in which construction is linked to growth in the adult population, which links the housing stock to the adult population. However, those that produce this result are incomplete specifications in which the real housing price is omitted from the housing starts equation. When a correctly specified model is considered, the demographic variables are not significant in the housing starts equation.

- See Granger and Newbold (1974).
- Granger and Newbold (1974) showed that the spurious correlation occurs between nonstationary independent series. When the stochastic shocks are common, the two series are dependent, thus eliminating the problem.
- The intuitive reason for which the lagged dependent variable eliminates the problem of fictitious correlation is that the first-difference model becomes a simple rewriting of the level model.
- We verified moreover, still with the ADF test, that the logarithmic change of the real price is stationary.
- The Johansen plausibility ratio test performed with a lag to capture the short-term dynamics has a calculated value of 15.85 as opposed to a critical value of 15.41 at 5%. The hypothesis of absence of co-integration relation is rejected. The estimated co-integration relation is P_t 1.058 x Y_t 8.166. The ADF test applied to this relation confirms that it is a stationary series.
- The calculated value is -1.142 while the MacKinnon critical value is -2.935. On the other hand, the variation of the housing stock rate of change is stationary.
- 57 The standardized co-integration relation compared with the stock change is ΔS_t 1.123 x ΔY_t 0.006.
- 58 Equation 7 is thus overidentified while equation 8 is only barely identified.
- See Greene (1990), p. 629 for a discussion of autocorrelation in the variable instrument models and p. 632 for a presentation of the advantages of the three-step least squares estimator.
- The marginal value of the joint hypotheses test is fairly close to the level of 5%, leading to the rejection of the null hypothesis and it is legitimate to ask whether we are perhaps making a mistake in excluding certain variables. It is the nullity of TUC in the ΔS equation that makes rejecting the test more difficult. In fact, if we did not impose the nullity of β_4 at the same time as the other hypotheses, the χ^2 would only be 9.046 and the test's marginal value would only barely reach 0.34. On the other hand, if we keep TUC in the equation and exclude the other variables, the estimate period is extended by 5 years to start in 1958. With this longer sample, β_4 therefore has a marginal significance level of only 0.25. We can therefore remove it from the final specification.
- The scenario selected consists of assuming that the rate of growth of real income per capita and that of the population are 1%, while the mortgage interest rate is 7.5%. These values are not important because the percentage deviations in relation to the scenario remain identical regardless of what values are chosen. What is important, however, is that the income and population growth rates are constant.
- The reader is invited to refer to Figure 15 to visualize the housing activity level changes in this province. The seemingly erratic movements in the housing stock variation made us suspect possible data errors. However, an audit did not enable such errors to be detected.
- The impact of a permanent 1% increase in interest rates is a long-term 2.46% reduction in the real housing price.

- Canada. Statistics Canada (1994), *Population projections for Canada*, provinces and territories, 1993-2016, 91-520, DISTC, Ottawa.
- The set of projections is also contained in a spreadsheet attached to the report. This spreadsheet is designed so that a change of assumptions allows for modifying the model's projected values. The analyst can thus alter his or her assumptions so as to study the sensitivity of the projections.
- The provincial population growth data are contained in the file appended to the report.

APPENDIX 1

HOUSING PRICE AND STOCK ADJUSTMENT TO A DEMOGRAPHIC SHOCK

The total differential of (6) is:

$$H_{Ni}dN_{it} + H_{x}dX_{t} + H_{P}dP_{t} + H_{u}dU_{t} = C_{w}dW_{t} + C_{P}dP_{t} - (1-\delta)dS_{t-1}$$
(A1)

By grouping the terms and isolating dPt to the left, we obtain:

$$dP_t = [H_{Ni}dN_{it} + H_{v}dX_t + H_{u}dU_t - C_{w}dW_t - (1-\delta)dS_{t-1}]/(C_P - H_P)$$
(A2)

Since C_P is positive when H_P is negative, the partial effects of the variables on the real price are, generally speaking, without ambiguity. The instantaneous effect on the price of a change in the size of demographic group i is obtained by assuming that only dN_{it} is not null, which gives:

$$dP_t / dN_{it} = H_{Ni} / (C_P - H_P) > 0 (A3)$$

For its part, the housing stock reaction is obtained by differentiating (5') as compared to N_{it} . By the chain differentiation rule we then have:

$$dS_t / dN_{it} = (dS_t / dP_t) \times (dP_t / dN_{it}) = C_P \times H_{Ni} / (C_P - H_P) > 0$$
(A4)

Hence, the housing stock in period t will be higher. The impact on the price at date t+1 is given by:

$$dP_{t+1}/dN_{it} = (dP_{t+1}/dN_{it+1}) \times (dN_{it+1}/dN_{it}) + (dP_{t+1}/dS_t) \times (dS_t/dN_{it})$$
(A5)

Equation A5 has two terms. The first indicates the impact on the price by the part of the population increase that is still present in the following period. The second term is the effect on the price of the growth in the housing stock. For simplification, we assume that the growth in N_{it+1} is permanent, i.e., $dN_{it+1}/dN_{it} = 1$. The effect on P_{t+1} can then be written as follows.

$$dP_{t+1}/dN_{it} = H_{Ni}/(C_P - H_P) - [(1-\delta)C_P/(C_P - H_P)] \times H_{Ni}/(C_P - H_P)$$
(A6)

By factorizing $H_{ni}/(C_P - H_P)$ we obtain:

$$dP_{t+1}/dN_{it} = [H_{Ni}/(C_P - H_P)] \times [1 - (1-\delta)C_P/(C_P - H_P)]$$
(A7)

Hence, the effect on the price at date t+1 is weaker than at date t. As for the effect on S_{t+1} , it is given by:

$$dS_{t+1}/dN_{it} = (dS_{t+1}/dS_t) \times (dS_t/dN_{it}) + (dS_{t+1}/dP_{t+1}) \times (dP_{t+1}/dN_{it})$$
(A8)

The first part of this equation indicates the fraction of the capital stock built during period t that is still in place in period t+1, while the second part of the equation represents the capital that is built at date t+1 because the real price at this date is high. By substituting the appropriate values in the different elements of this equation, we find:

$$dS_{t+1}/dN_{it} = C_P \times H_{ni}/(C_P - H_P)[1 + (1-\delta)(1 - C_P/(C_P - H_P))] > dS_t/dN_{it}$$
(A9)

Hence, the housing stock at date t+2 is higher than in period t+1. We stress that the housing stock adjustment speed is represented by C_P . If it assumes a high value, the stock reacts more strongly to the change in the housing price, as we see in equations A4 and A9. The more rapid effect of the housing stock adjustment is to limit the price increase, both at the time of impact as shown by equation A3 and during the later periods as we see in equation A7.



APPENDIX 2

PROJECTIONS FOR THE 1998-2016 PERIOD

Table 7: Real Price	e Projections	ati da ana ana ana ana ana ana ana ana ana	erik disabatan salah salah permekanan dan d	and the state of t	en de la companya de	
YEARS	LOW-WEAK	LOW- AVERAGE	LOW- STRONG	AVERAGE- WEAK	AVERAGE- AVERAGE	AVERAGE- STRONG
1997	113,593	113,593	113,593	113,593	113,593	113,593
1998	112,333	113,194	113,873	112,939	113,804	114,487
1999	111,262	112,763	113,955	112,912	114,435	115,645
2000	110,922	112,893	114,468	113,947	115,972	117,590
2001	109,626	112,490	114,915	114,223	117,207	119,733
2002	107,067	110,539	113,550	113,295	116,969	120,154
2003	105,680	109,581	113,006	113,655	117,851	121,534
2004	105,324	109,525	113,238	115,166	119,760	123,820
2005	105,739	110,141	114,043	117,560	122,454	126,793
2006	105,966	111,025	115,406	119,770	125,488	130,440
2007	106,547	112,082	116,794	122,389	128,747	134,160
2008	107,196	113,058	117,976	125,088	131,928	137,667
2009	107,768	113,836	118,858	127,688	134,878	140,828
2010	108,464	114,651	119,703	130,420	137,859	143,934
2011	109,557	115,802	120,834	133,618	141,235	147,372
2012	110,157	116,403	121,368	136,201	143,923	150,063
2013	110,784	116,999	121,873	138,793	146,579	152,684
2014	111,987	118,152	122,919	142,092	149,914	155,963
2015	113,843	119,938	124,582	146,229	154,058	160,023
2016	115,627	121,636	126,145	150,290	158,101	163,962

APPENDIX 3 DATA SOURCES

Price and quantity of housing sold through the Multiple Listing Service: Canadian Real Estate Association, special compilation.

New Housing Price Index: CANSIM, series P10248 for 1981-1997. This series was joined with the earlier data available from Statistics Canada for 1971-1981.

Residential Building Construction Price Index: CANSIM, series D20588

NHA home prices: Housing Statistics, Canada Mortgage and Housing Corporation, many issues.

Housing stock: Estimated year-end number of single- and multiple-unit dwellings, CANSIM, numbers D845803 (Canada), D845804 (Nfld.), D845807 (PEI), D845810 (NS), D845813 (NB), D845816 (Que.), D845819 (Ont.), D845822 (Man.), D845825 (Nfld.), D845828 (Alta.), D845831 (BC)

Home prices according to the National Balance Sheet Accounts: Estimated value of residential buildings, CANSIM, series D18882 divided by the estimated number of units D845803.

Canadian Real Gross Domestic Product: annual average from the CANSIM series D20463.

Provincial Real Gross Domestic Product: Conference Board of Canada for 1961-1995. For 1996-97, these series were joined with the real GDP estimates to the cost of the factors for the provinces, CANSIM series I340415 (Nlfd), I340530 (PEI), I340585 (NS), I340640 (NB), I340695 (Que.), I340750 (Ont.), I345475 (Man.), I345530 (Sask.), I345585 (Alta.), I345640 (BC).

Consumer Price Index: CANSIM, series P700000.

Five-year mortgage interest rate: CANSIM, series B14051.

Population of Canada and the provinces by age group, 1956-1970: Canada, Statistics Canada (1973), Population 1921-1971. Revised annual population estimates by gender and age, Canada and provinces, 91-512, [MIC], Ottawa.

[Population of Canada and the provinces by age group, 1971-1997]: CANSIM, matrices 6367 to 6377. (To connect the historical series on population, we estimated the 1971 population by applying to the 1970 population a rate of growth equal to the average growth rate observed in 1970 and 1972.)

[Population projections for Canada and the provinces by age group for different scenarios]: Canada, Statistics Canada (1994), *Population projections for Canada, provinces and territories, 1993-2016*, 91-520, DISTC, Ottawa.

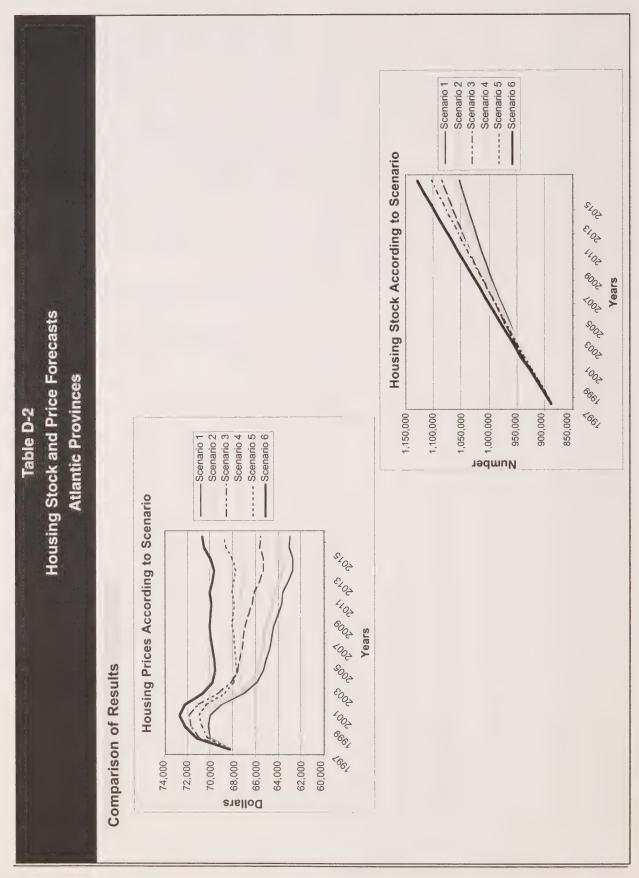
APPENDIX 4

GUIDE TO USING THE PROJECTION FILES

The eight real price and housing stock projection files that accompany this document have been formatted in Microsoft Excel. These files were programmed so that the projection scenarios can be updated easily by modifying the value of the three exogenous variables that condition the model's behaviour: the five-year mortgage interest rate, the population growth between ages 25 and 54 and the growth in real income per capita. These variables are always placed in the same

location on the sheets in the different files. Hence, the information on the interest rate is located in cell [E8], that on the real GDP in cell [E7] and that on population growth for the period from 1998 to 2016 in cells [I15..I33]. When any of this data is modified in the different scenarios, the model is automatically re-estimated. Furthermore, the figures displayed at the bottom of the first page of each file adjust to the changes in the scenario.

0.733009 0.733009 0.733009 0.733009 0.733009 0.733009 0.733009 0.733009 0.733009 0.733009 AR(1) N(25,54)t: number of persons between the ages of 25 and 54 Yt: GDP ratio for the population 15 years of age and over Pt. MLS price divided by the consumer price index 0.001 Var Yt Rt: interest rate on 5-year residential mortgages 13.77920 13.78838 13.79721 13.80577 13.81404 13.82186 13.70984 13.72302 13.73627 13.74876 13.83644 13.84307 13.84926 13.85535 13.86155 13.76973 Housing Stock Variation Equation 13.75974 Ln St-1 11.11342 11.09558 11.08709 11.15863 11.15665 11.14168 11.07925 11.06263 11.08375 11.07372 11.06791 11.05300 Ln Pt St: housing stock Var Ln St 0.00919 0.00883 0.00856 0.00827 0.00782 0.00741 0.01274 0.01319 0.01324 0.01098 0.00999 0.00946 0.00663 0.00619 0.00609 Programming: Mario Fortin and André Leclerc Legend 13.77920 13.78838 13.79721 13.80577 13.84307 13.84307 13.85535 13.86155 13.86755 13.68627 13.69709 13.70984 13.72302 13.73627 13.75974 13.81404 13.74876 13.83644 13.82927 Housing Stock and Price Forecasts 13.76973 13.77920 13.78838 13.82927 13.83644 13.84307 13.85535 13.68627 13.69709 13.70984 13.79721 13.74876 13.81404 13.75974 13.82186 13.84926 13.72302 13.73627 Ln Yt Var N(25, 54)t Ln St-1 **Atlantic Provinces** -0.01154 -0.01180 -0.01387 -0.00545 -0.00663 -0.00685 -0.00695 -0.01486 -0.01456 -0.01408 -0.01537 0.00701 0.00659 0.00403 0.00320 -0.00026 -0.00912 -0.01056-0.00796 0.00842Table D-1 Weak/Weak Scenario: Weak Economic Growth and Weak Demographic Growth 9.863476 9.763973 9.773923 9.783873 9.793824 9.803774 9.813724 9.833675 9.903277 9.843575 9.853526 9.883377 9.893327 9.923178 17223 17396 17570 17745 17923 18102 18466 18650 19216 16884 18837 19025 19602 7.1 Five-year mortgage loan interest rate = 7.50 Demographic projections = scenario 1 from Statistics Canada (weak growth) 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 盐 11.15863 11.15665 11.14168 11.11342 11.09558 11.08375 11.07372 11.05300 11.04741 11.06263 11.07653 11.06074 1.00000 Ln Pt-1 Price Equation 11.04741 11.08375 11.07925 11.07653 ousing Stock and Price Forecasts 11.11342 11.09558 11.08709 11.06791 11.15863 11.04708 11.05300 11.07372 11.06074 11.14168 LAPI 911662 935430 945760 955254 973235 981866 998527 1027943 1040647 1047113 1053420 899719 923814 990303 1013852 1021150 034328 888326 964337 1- GDP growth per adult = Forecasts Atlantic Provinces 70002 70166 70028 68987 67065 65879 65323 64812 64636 64455 64081 63623 62760 62781 63047 62967 63744 1998-2016 9996 1997 1998 2000 2000 2000 2000 2000 2010 2011 2011 2011 2011 2011 2011 2011 4 6



330000 30000 30000 30000 30000 30000 30000 30000 30000 30000 30000 30000 30000 30000 30000

Housing Stock and Price Forecasts **Atlantic Provinces** Table D-3

Atlantic Provinces

1998-2016

Weak/Medium Scenario: Weak Economic Growth and Medium Demographic Growth

1- GDP growth per adult =

2- Five-year mortgage loan interest rate = 7.503- Demographic projections = scenario 2 from Statistics Canada (medium growth) 1.00000

Rt: interest rate on 5-year residential mortgages Yt: GDP ratio for the population 15 years of age and over N(25,54)t: number of persons between the ages of 25 and 54 Pt: MLS price divided by the consumer price index

	Forecasts		Price Equation	ation	,	*****		the second secon			Housing Stock Variation		Equation		
Years	£	70	LnR	La Pt-1	ă	¥	Ln Xt	Var N(25, 54)t	Ln St-1	55 57	Var Ln St	La Di	LH SF-1	Var VI	ARIT
1996		878765								13.68627	6	0000	10000	000000	
1997	68227	888326	11.13060			16884		0.00701	13.68627	13.69709	0.01082	11.13060	13.6862/	0.01000	000
1998	70124	899801	11.15801	11.13060	0.07500	17053	9.74407	0.00701	13.69709	13.70993	0.01283	11.15801	13.69/09	0.01000	0.7330
1999	70357	911874	11,16133	11.15801	0.07500	17223	9.75402	0.00448	13.70993	13.72326	0.01333	11.16133	13.70993	0.01000	0.733(
2000	70262	924186	11.15999	11.16133	0.07500	17396	9.76397	0.00370	13.72326	13.73667	0.01341	11.15999	13.72326	0.01000	0.7330
2001	69309	936028	11,14632	-	0.07500	17570	9.77392	0.00049	13.73667	13.74940	0.01273	11.14632	13.73667	0.01000	0.7330
2002	67435	946627	11.11892	_	0.07500	17745	9.78387	-0.00463	13.74940	13.76066	0.01126	11.11892	13.74940	0.01000	0.7330
2003	66286	956422	11 10174	-	0.07500	17923	9.79382	-0.00574	13.76066	13.77095	0.01029	11.10174	13.76066	0.01000	0.7330
2002	65759	965830	11.09375	-	0.07500	18102	9.80377	-0.00589	13.77095	13.78074	0.00979	11.09375	13.77095	0.01000	0.7330
2005	65567	975076	11 09083	_	0.07500	18283	9.81372	-0.00593	13.78074	13.79027	0.00953	11.09083	13.78074	0.01000	0.7330
2002	65359	984121	11.08766	_	0.07500	18466	9.82367	-0.00665	13.79027	13.79950	0.00923	11.08766	13.79027	0.01000	0.7330
2002	65242	993019	11.08586	-	0.07500	18650	9.83363	-0.00702	13.79950	13.80851	0.00000	11.08586	13.79950	0.01000	0.7330
2008	65105	1001740	11.08375	-	0.07500	18837	9.84358	-0.00764	13.80851	13.81725	0.00874	11.08375	13.80851	0.01000	0.733(
2002	64771	1010112	11.07862	-	0.07500	19025	9.85353	-0.00897	13.81725	13.82557	0.00832	11.07862	13.81725	0.01000	0.7330
2010	64470	1018153	11.07395	4	0.07500	19216	9.86348	-0.00985	13.82557	13.83350	0.00793	11.07395	13.82557	0.01000	0.733
2011	64383	1026034	11.07260	÷	0.07500	19408	9.87343	-0.01001	13.83350	13.84121	0.00771	11.07260	13.83350	0.01000	0.733(
2012	63926	1033439	11,06548	-	0.07500	19602	9.88338	-0.01198	13.84121	13.84840	0.00719	11.06548	13.84121	0.01000	0.7330
2013	63584	1040461	11.06012	-	0.07500	19798	9.89333	-0.01286	13.84840	13.85517	0.00677	11.06012	13.84840	0.01000	0.7330
2012	63639	1047441	11.06098	÷	0.07500	19996	9.90328	-0.01248	13.85517	13.86186	0.00669	11.06098	13.85517	0.01000	0.733(
2015	63934	1054586	11 06561	-	0.07500	20196	9.91323	-0.01191	13.86186	13.86866	0.00680	11.06561	13.86186	0.01000	0.7330
2016	63886	1061596	11.06485	-	0.07500	20398	9.92318	-0.01310	13.86866	13.87528	0.00662	11.06485	13.86866	0.01000	0.733(

Housing Stock and Price Forecasts **Atlantic Provinces** Table D-4

Housing Stock and Price Forecasts

Atlantic Provinces

1998-2016

Weak/Strong Scenario: Weak Economic Growth and Strong Demographic Growth

Rt: interest rate on 5-year residential mortgages Yt: GDP rate for the population 15 years of age and over N(25,54)t: number of persons between the ages of 25 and 54

Legend
Pt: MLS price divided by the consumer price index

1- GDP growth per adult = 1.00000
2- Five-year mortgage loan interest rate = 7.50
3- Demographic projections = scenario 3 from Statistics Canada (strong growth)

)														
	Forecasts		Price Equa	nation					8000	Housing Stock Variation	k Variation	Equation		
Years	Pt	š	LnPt	LI Pt-1	ā	Y II	/ar N(25, 54)t	Ln St-1	Ln St	Var Ln St	Ln Pt	Ln St-1	Var Yt	AR(1)
1996		878765							13.68627					
1997	68227	888326	11.13060			16884	0.00701	13.68627	13.69709	0.01082	11.13060	13.68627	0.01	
1998	70993	900385		11.13060	0.07500	17053 9.744072	0.00999	13.69709	13.71058	0.01348	11.17034	13.69709	0.01	0.73300
1999	71752	913398	11.18097	•	0.07500	17223 9.754022	0.00782	13.71058	13.72493	0.01435	11.18097	13.71058	0.01	0.73300
2000	71916	926834		11.18097	0.07500	17396 9.763973	0.00711	13.72493	13.73953	0.01460	11.18326	13.72493	0.01	0.73300
2001	71123	939934		11.18326	0.07500	17570 9.773923	0.00416	13.73953	13.75357	0.01404	11.17216	13.73953	0.01	0.73300
2002	69284	951852		_	0.07500	17745 9.783873	-0.00089	13.75357	13.76617	0.01260	11.14596	13.75357	0.01	0.73300
2003	68144	962996		11.14596	0.07500	17923 9.793824	-0.00192	13.76617	13.77780	0.01164	11.12938	13.76617	0.01	0.73300
2004	67613	973759		_	0.07500	18102 9.803774	-0.00203	13.77780	13.78892	0.01111	11.12155	13.77780	0.01	0.73300
2005	67416	984360		11.12155	0.07500	18283 9.813724	-0.00201	13.78892	13.79975	0.01083	11.11864	13.78892	0.01	0.73300
2006	67234	994781		11.11864	0.07500	18466 9.823675	-0.00253	13.79975	13.81028	0.01053	11.11593	13.79975	0.01	0.73300
2007	67126	1005063		11.11593	0.07500	18650 9.833625	-0.00283	13.81028	13.82056	0.01028	11.11433	13.81028	0.01	0.73300
2008	66975	1015156	11.11207	11.11433	0.07500	18837 9.843575	-0.00344	13.82056	13.83055	0.00999	11.11207	13.82056	0.01	0.73300
2009	66619	1024883		11.11207	0.07500	19025 9.853526	-0.00472	13.83055	13.84009	0.00954	11.10674	13.83055	0.01	0.73300
2010	66299	1034262		11.10674	0.07500	19216 9.863476	-0.00555	13.84009	13.84920	0.00911	11.10193	13.84009	0.01	0.73300
2011	66187	1043456		11.10193	0.07500	19408 9.873426	-0.00571	13.84920	13.85805	0.00885	11.10024	13.84920	0.01	0.73300
2012	65704	1052150	`	11.10024	0.07500	19602 9.883377	-0.00761	13.85805	13.86635	0.00830	11.09292	13.85805	0.01	0.73300
2013	65344	1060439	`	11.09292	0.07500	19798 9.893327	-0.00844	13.86635	13.87419	0.00785	11.08741	13.86635	0.01	0.73300
2014	65381	1068662	_	11.08741	0.07500	19996 9.903277	-0.00805	13.87419	13.88192	0.00772	11.08798	13.87419	0.01	0.7330
2015	65662	1077029	_	11.08798	0.07500	20196 9.913228	-0.00747	13.88192	13.88972	0.00780	11.09227	13.88192	0.01	0.73300
2016	65601	1085241	11.09135	11.09227	0.07500	20398 9.923178	-0.00860	13.88972	13.89731	0.00760	11.09135	13.88972	0.01	0.7330

Housing Stock and Price Forecasts **Atlantic Provinces** Table D-5

ousing Stock and Price Fore

Atlantic Provinces 1998-2016 Medium/Weak Scenario. Medium Economic Growth and Weak Demographic Growth

1-GDP growth per adult = 7.73100
2- Five-year mortgage loan interest rate = 7.50
3- Demographic projections = scenario 1 from Statistics Canada (weak growth) 1.73100

Rt: interest rate on 5-year residential mortgages Yt: GDP ratio for the population 15 years of age and over N(25,54)t: number of persons between the ages of 25 and 54 St: housing stock Pt: MLS price divided by the consumer price index

		AR(1)			0.733009	0.733009	0.733009	0.733009	0.733009	0.733009	0.733009	0.733009	0.733009	0.733009	0.733009	0.733009	0.733009	0.733009	0.733009	0.733009	0.733009	0.733009	0.733009	
		Var Yt		0.01731	0.01731	0.01731	0.01731	0.01731	0.01731	0.01731	0.01731	0.01731	0.01731	0.01731	0.01731	0.01731	0.01731	0.01731	0.01731	0.01731	0.01731	0.01731	0.01731	
	Equation	Ln Sl-1		13.68627	13.69709	13.71004	13.72369	13.73763	13.75109	13.76327	13.77468	13.78577	13.79680	13.80765	13.81841	13.82906	13.83943	13.84953	13.85954	13.86914	13.87845	13.88777	13.89732	
	/artation Eq	Ln Pi		11.13060	11.15884	11.16493	11.16723	11.15671	11.13296	11.11957	11.11547	11.11642	11.11611	11.11750	11.11872	11.11684	11.11542	11.11730	11.11328	11.11099	11.11490	11.12262	11.12481	
	fousing Stock Variation	Var Ln St		0.01082	0.01295	0.01364	0.01395	0.01345	0.01218	0.01141	0.01110	0.01102	0.01086	0.01076	0.01065	0.01036	0.01010	0.01001	0.00961	0.00930	0.00933	0.00955	0.00948	
	Ho		13.68627	13.69709	13.71004	13.72369	13.73763	13.75109	13.76327	13.77468	13.78577	13.79680	13.80765	13.81841	13.82906	13.83943	13.84953	13.85954	13.86914	13.87845	13.88777	13.89732	13.90680	
		Ln St-1		13.68627	13.69709	13.71004	13.72369	13.73763	13.75109	13.76327	13.77468	13.78577	13.79680	13.80765	13.81841	13.82906	13.83943	13.84953	13.85954	13.86914	13.87845	13.88777	13.89732	
		·N(25, 54)t		0.00701	0.00659	0.00403	0.00320	-0.00026	-0.00545	-0.00663	-0.00685	-0.00695	-0.00796	-0.00842	-0.00912	-0.01056	-0.01154	-0.01180	-0.01387	-0.01486	-0.01456	-0.01408	-0.01537	
		Ln Yt Var			9.75128	9.76845	9.78561	9.80277	9.81993	9.83709	9.85425	9.87142	9.88858	9.90574	9,92290	9.94006	9.95723	9.97439	9.99155	10.00871	10.02587	10.04304	10.06020	
		X		16884	17176	17474	17776	18084	18397	18715	19039	19369	19704	20045	20392	20745	21104	21469	21841	22219	22604	22995	23393	
		Æ			0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	
		Ln Pt-1			11,13060	11.15884	11.16493	11.16723	11,15671	11.13296	11.11957	11.11547	11,11642	11,11611	11,11750	11.11872	11.11684	11,11542	11.11730	11.11328	11,11099	11,11490	11.12262	
	Price Equation	LnPt		11.13060	11,15884	11 16493	11.16723	11.15671	11.13296	11.11957	11,11547	11.11642	11.11611	11,11750	11 11872	11.11684	11.11542	11.11730	11 11328	11 11099	11.11490	11.12262	11 12481	1
	ď	15	878765	888326	899905	912264	925079	937608	949097	959988	970701	981460	992172	1002908	1013644	1024203	1034600	1045009	1055098	1064958	1074937	1085251	1095583	
comparability projections	Forecasts	£		68227	70181	70610	70773	70032	68388	67479	67202	67267	67246	67340	67421	67295	67199	67326	67056	66903	67164	67685	67833	
da Source		Years	1996	1997	1998	1000	0000	2007	2002	2002	2007	2005	2002	2002	2008	2002	2010	2013	2012	2012	2013	2015	2016	707

0.733009 0.733009 0.733009 0.733009 0.733009 0.733009 0.733009 0.733009 0.733009 0.733009 0.733009 0.733009 0.733009 AR(1) Yt: GDP ratio for the population 15 years of age and over N(25,54);; number of persons between the ages of 25 and 54 0.01731 0.01731 0.01731 0.01731 0.01731 0.01731 0.01731 0.01731 0.01731 0.01731 0.01731 0.01731 0.01731 0.01731 Var Yt Pt: MLS price divided by the consumer price index Rt: interest rate on 5-year residential mortgages 13.08627 13.09709 13.79709 13.75173 13.75173 13.75173 13.7673 13.8094 13.8094 13.8031 13.8431 13.8434 Ln St-1 Housing Stock Variation Equation Var Ln St Ln Pt Ln St-1 11,13060 11,16763 11,17056 11,13846 11,12373 11,12873 11, St: housing stock 0.01082 0.01304 0.01378 0.01412 0.01246 0.01172 0.01142 0.01136 0.01126 0.01062 0.01055 0.01017 0.00988 0.00992 0.01015 0.01112 0.01086 egend 13.69709 13.71014 13.72392 13.73804 13.75173 13.7590 13.7590 13.80995 13.80995 13.83227 13.85376 13.87448 13.89428 13.90443 13.91453 13.84314 Housing Stock and Price Forecasts 13.69709 13.71014 13.72392 13.73804 13.75173 13.7590 13.78732 13.78732 13.78732 13.88436 13.89428 13.90443 13.82115 13.84314 13.85376 13.83227 13.86431 Yt Lin Yt Var N(25, 54)t Lin St-1 **Atlantic Provinces** 0.00701 0.00701 0.00448 0.00370 0.00574 -0.00574 -0.00589 -0.00599 -0.00665 -0.00665 -0.00985 -0.01198 -0.01286 -0.01248 -0.01310 -0.00897 Table D-6 9.75128 9.76845 9.76845 9.76845 9.81993 9.83709 9.85425 9.87142 9.90574 9.90574 9.95723 9.95723 9.99155 10.00871 10.02587 10.04304 10.06020 Medium/Medium Scenario: Medium Economic Growth and Medium Demographic Growth 16884 17176 17177 18397 18397 19369 19369 19369 20045 20045 20045 21469 21469 21469 212219 22229 23393 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 œ Demographic projections = scenario 2 from Statistics Canada (medium growth) Ln PR-1 11,13060 11,16763 11,16763 11,16763 11,1384 11,1227 11,1284 11,1287 11 145 Price Equation 11.16057 11.16763 11.16766 11.16136 11.12573 11.12572 11.12875 11.12875 11.12875 11.12875 11.12575 11.12917 912476 925451 949966 949966 97205 97205 97205 97205 97205 97205 100569 102804 103898 105007 10507 106073 1019673 1019673 899987 Five-year mortgage loan interest rate = 68227 70303 70309 70359 68765 68765 67745 67745 67781 68010 68010 68130 67781 68130 686813 Forecasts 1- GDP growth per adult = 2- Five-year mortgage loan Atlantic Provinces 1998-2016

Housing Stock and Price Forecasts **Atlantic Provinces** Table D-7

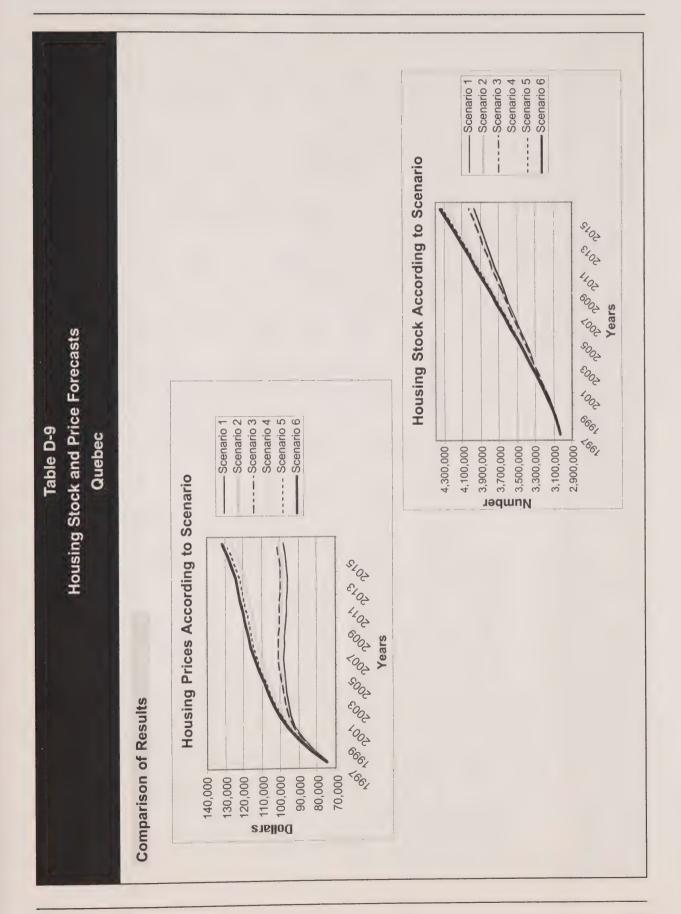
Atlantic Provinces 1998-2016 Medium/Strong Scenario: Medium Economic Growth and Strong Demographic Growth

Pt: MLS price divided by the consumer price index Rt: interest rate on 5-year residential mortgages Yt: GDP ratio for the population 15 years of age and over N(25,54)t: number of persons between the ages of 25 and 54

1- GDP growth per adult = 7.5100
2- Five-year mortgage loan interest rate = 7.50
3- Demographic projections = scenario 3 from Statistics Canada (strong growth)

	AR(1)			0.733009	0.733009	0.733009	0.733009	0.733009	0.733009	0.733009	0.733009	0.733009	0.733009	0.733009	0.733009	0.733009	0.733009	0.733009	0.733009	0.733009	0.733009	0.733009
	Var Yf		0.01731	0.01731	0.01731	0.01731	0.01731	0.01731	0.01731	0.01731	0.01731	0.01731	0.01731	0.01731	0.01731	0.01731	0.01731	0.01731	0.01731	0.01731	0.01731	0.01731
duation	Ln St-1		13.68627	13.69709	13.71078	13.72559	13.74090	13.75589	13.76969	13.78275	13.79550	13.80816	13.82072	13.83321	13.84558	13.85765	13.86946	13.88115	13.89242	13.90338	13.91434	13.92549
Variation E	ă ș		1.13060	1.17290	1.18727	1.19383	1.18720	1.16550	1.15337	1.14993	1.15131	1.15279	1.15530	1.15706	1.15568	11.15472	1.15680	1.15319	1.15133	1.15547	1.16327	1.16579
ousing Stock	(ar Ln St		-	-	_	-	_	_	_	_	_	_	_	-	_	0.01180 1	_	_	-	_	-	4-
Hous		3.68627	9709 0	0	0	0	Ų	_		_	_	_	_	_	Ŭ	3.86946	_	_	_	_		
	5	13.6	13.6	_	_	-	_	_	_	4	4	_	_	· ·	_	_	_	_	_	4	_	_
	Ln St-1		13.68627	13.69709	13.71078	13.72559	13.74090	13.75589	13.76969	13.78275	13.79550	13.80816	13.82072	13.83321	13.84558	13.85765	13.86946	13.88115	13.89242	13.90338	13.91434	13.92549
	N(25, 54)t		0.00701	0.00999	0.00782	0.00711	0.00416	-0.00089	-0.00192	-0.00203	-0.00201	-0.00253	-0.00283	-0.00344	-0.00472	-0.00555	-0.00571	-0.00761	-0.00844	-0.00805	-0.00747	-0.00860
	Ln Yt Var			75128	76845	78561	80277	81993	83709	85425	87142	88858	90574	92290	94006	9.95723	97439	99155	00871	0.02587	0.04304	0.06020
	7		884			7776 9.										21104 9.			_	4	~	-
	,		16	_	-	4	~	_	_	_	-	_		. 4	.4	.07500 21	. 4	. 4	. 4			.,
	Z			0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
on	Ln Pt-1			11.13060	11.17290	11.18727	11.19383	11.1872(11.1655(11.1533	11.14990	11.1513	11,1527	11,1553	11.1570	11.15568	11.1547	11.1568	11,1531	11,1513	11,1554	11.16327
Price Equation	LnPt		11.13060													11.15472		_				-
0.	15	878765	888326	900571	914001	928104	942123	955210	692196	980186	992678	1005223	1017856	1030525	1043044	1055427	1067836	1079944	1091842	1103874	1116256	1128677
Forecasts	¥		68227	71175	72205	72680	72200	70650	66269	69559	69655	69758	69934	70057	09669	69893	70039	69786	69656	69945	70493	70671
	Years	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016

Andread and the second and the secon		d 54	AR(1) 0.784649
		d ove	\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\
		iges age ar ges of	Zar Xar Xar Xar Xar Xar Xar Xar Xar Xar X
		mortga ears of n the a	
		Pt: MLS price divided by the consumer price index Rt: interest rate on 5-year residential mortgages Yt: GDP ratio for the population 15 years of age and over N(25,54)t: number of persons between the ages of 25 and 54 St: housing stock Housing Stock Variation Equation	14.91166 14.91166 14.93380 14.96483 14.96483 15.01522 15.01522 15.00410 15.00410 15.00410 15.00410 15.00410 15.10870 15.1280 15.1280 15.13563 15.1363 15.14827 15.16044 15.17232 15.18410
		by the ear res opulations ersons	2.2196 3.38259 4.2867 4.5447 4.5914 4.49376 4.9376 4.9412 4.9416
		livided on 5-y or the p eer of p	11.22196 11.22196 11.42867 11.45491 11.45914 11.49916 11.49478 11.49478 11.49478 11.48662 11.48161 11.48161 11.48662 11.48161 11.48161 11.48662 11.48161 11.48662 11.48161 11.48662
		st rate d st rate ratio fo ratio fo is numb ratio fo ratio for ratio fo	9941 2773 2676 618 618 674 668 668 668 668 674 428 637 772 1172 1172
	Leclerc	Pt: MLS price div Rt: interest rate of Yt: GDP ratio for N(25,54)t: numbe St: housing stock Housing Stock	Var Ln St. 0.00941 0.01273 0.014283 0.01674 0.01678 0.01637 0.01594 0.017265 0.01778
	ndré L	<u>i ແ≻zળ</u>	166 107 107 107 107 107 107 107 107 107 107
sts	Programming: Mario Fortin and André Leclerc <mark>∥Legend</mark>		14.91166 14.91166 14.93380 14.94865 14.96483 15.01525 15.03180 15.03180 15.03180 15.03180 15.03410 15.03410 15.13582 15.13582 15.13582 15.13582 15.13582 15.13582 15.13582 15.13582 15.13582 15.13582 15.13582 15.13582 15.13582
eca	ortin (A 91166 4 921166 4 921166 4 92483 4 96483 4 96483 5 01522 5 03180 5 0443 5 07955 5 13563 5 118240 5 113563 5 118240 5 113563 5 118240 5 118240 5 11827 5 11827
- Fo	Aario F		Ln Stri 14.91166 14.92107 14.94865 14.96483 14.99843 15.01522 15.03180 15.04817 15.04817 15.10870 15.10870 15.13563 15.13643 15.18410
8 rice	ning: A		25, 54 tr 0.00160 0.00342 0.00332 0.00109 0.00109 0.000061 0.00008 0.000659 0.00659 0.00659 0.00659 0.00659 0.006677
Table D-8 ck and Pri Quebec	gramn		25000000000000000000000000000000000000
able k an Que	P		71 11 12 11 12 11 11 11 11 11 11 11 11 11
Table D-8 Housing Stock and Price Forecasts Quebec		Weak Demographic Growth (weak growth)	20146 0.00342 14.9116 20146 14.9116 20146 0.00342 14.9216 202551 9.93066 0.00332 14.9486 200 20554 9.94061 0.00332 14.9486 200 20964 9.95056 0.00332 14.9486 200 21774 9.96051 0.00019 14.9848 200 21385 9.97046 0.000045 14.9848 200 22564 10.00031 0.000045 15.0318 200 22574 10.00031 0.00008 15.0318 200 22574 10.01026 0.00008 15.0318 200 22574 10.03017 0.00056 15.0648 200 23859 10.06002 0.00662 15.1028 200 23859 10.06002 0.00662 15.1028 200 23859 10.06002 0.00668 15.1088 200 23859 10.06002 0.00698 15.1356 200 24098 10.07992 0.006977 15.184
S Gu		ohic G	446 446 477 477 477 477 477 477 477 477
usir		nograp,	20146 20347 20551 20551 20054 21185 21385 22233 22233 223406 23389 23408 23408 23408 23408 23408
운		Yeak Demog	R4 (10.07500 (10
		Wea	(0, +, 0, +, +, m, 10, 10, m, 0, 1, m, -, -, m, 0, 10, 10, 10, 10, 10, 10, 10, 10, 10,
		th and 1.00000 7.50 canada	Ln Pt-1 1.22196 11.38259 11.42867 11.45947 11.459412 11.49412 11.49412 11.48662 11.48662 11.48662 11.48662 11.48667 11.48675
	2)2	Grow tatistics	996 996 997 178 178 178 178 179 179 179 179 179 179 179 179 179 179
	, decas	nomic Growth 1 1 from Statistics (Price Equation	11.22196 11.32174 11.42867 11.42867 11.42847 11.49815 11.4947 11.49865 11.4947 11.4865 11.4755 11.47651 11.4865 11.4865 11.4865 11.4865 11.4865 11.4865 11.4865 11.4865 11.4865 11.4865 11.4865
	a)	Econ t rate = lario 1	
	Pric	Weak interest = scen	\$4 2992625 3020928 3020928 3105391 3156049 3239324 3239649 3319140 3319140 3592748 3592748 3592748 3592748 36944407 36944407 3694460 379150 3837915 3837915 3837915
	Stock and Price Forecasts	Weak/Weak Scenario: Weak Economic Growth and 1-GDP growth per adult = 7.50000 2- Five-year mortgage loan interest rate = 7.50 3- Demographic projections = scenario 1 from Statistics Canada Forecasts Price Equation	74754 827219 87780 91919 967716 967716 988702 988702 988702 988702 96995 96995 96697 96521 96521 96521 96521 97416
	Since	Weak/Weak Scenario. 1- GDP growth per adult = 2- Five-year mortgage loar 3- Demographic projection. Forecasts	747 8727 8727 8727 873 973 973 973 974 975 975 975 975 975 975 975 975 975 975
		P grown p-year r nograpi	
	Housing Quebec 1998-2016	1- GD 2- Five 3- Der	Years 1996 1997 1999 1999 2000 2000 2000 2000 2000 2011 2012 2013 2014 2015 2016 2017 2017 2017 2017 2017 2017 2017 2017



Price Forecasts	Legend Pt. MLS price divided by the consumer price index Rt. interest rate on 5-year residential mortgages Yt. GDP ratio for the population 15 years of age and over N(25,54)t: number of persons between the ages of 25 and 54 St. housing stock	Housing Stock Variation Equation 14.91166 14.91166 14.91166 14.91166 14.91166 14.91166 14.91166 14.91166 14.91166 14.91166 14.91167 14.93392 14.94896 10.01284 11.32075 14.99107 10.00841 11.32075 14.99107 10.078465 10.0184 14.98638 10.01642 11.43840 11.496538 10.01642 11.43840 11.496538 10.01642 11.43840 11.496538 10.01727 11.48276 11.9974 10.0178465 11.60237 10.01709 11.4657 11.49974 10.0178465 11.60237 10.01648 11.51425 15.01897 15.03402 10.01648 11.51425 15.01897 15.03402 10.01648 11.51425 15.01897 16.01898 11.51426 15.01897 16.01898 11.51428 11.51428 11.51428 11.51428 11.51428 11.51428 11.51428 11.51438 11.50885 11.50885 11.50885 11.50888 11.51488 11.51488 11.50888 11.50888 11.51687 11.50888 11.51687 11.50888 11.51687 11.50888 11.51687 11.50888 11.51688 11.51488
Table D-10 Housing Stock and Price Forecasts Quebec	1998–2016 Weak/Medium Scenario: Weak Economic Growth and Medium Demographic Growth 1- GDP growth per adult = 1.00000 2- Five-year mortgage loan interest rate = 7.50 3- Demographic projections = scenario 2 from Statistics Canada (medium growth)	Forecasts Price Equation Rt Yr Ln Yt Var N(25, 54); 1996 74754 3020928 11.22196 0.07500 20347 9.92071 0.00160 1997 74754 3020928 11.22196 0.07500 20347 9.92071 0.00442 1999 88217 316835 11.32075 11.22196 0.07500 20551 9.94061 0.00442 2000 92833 3157787 11.43647 11.43640 0.07500 20755 9.94061 0.00448 2001 97029 3268174 11.48276 11.46571 0.07500 20756 9.94061 0.00449 2002 97029 324874 11.46571 0.07500 2174 9.96051 0.00199 2003 98152 33498731 11.51051 11.5023 0.07500 22476 10.0039 2004 99068 3608671 11.51362 11.5142 0.07500 22476 10.0103 2008 100103 3608671 <td< td=""></td<>

Housing Stock and Price Forecasts Table D-11 Quebec

Legend
Pt. MLS price divided by the consumer price index
Rt. interest rate on 5-year residential mortgages
Nt. GDP ratio for the population 15 years of age and over
Nt25.54)t: number of persons between the ages of 25 and 54
St. housing stock

Weak/Strong Scenario: Weak Economic Growth and Strong Demographic Growth

Quebec 1998-2016 1- GDP growth per adult = 7.50
2- Five-year mortgage loan interest rate = 7.50
3- Demographic projections = scenario 3 from Statistics Canada (strong growth)

Forecasts Price Equation	Price Ec	rice Ec	luat	ion					Ž.	Housing S	Stock Vanation	ion Equation	\$ 16.2 Car	AR(1)
2992625	5	Ī				3		5	14.91166					
8 11.22	11.22				 20146		0.00160	14.91166	14.92107	0.00941	11.22196	14.91166	0.01	
3060035 11.32	5 11.32132 11.22196 0	132 11.22196 0	0	0.07500	20347	9.920711	0.00492	14.92107	14.93394	0.01286	11.32132	14.92107	0.01	0.784649
3106494 11.38	11.38950 11.32132 0	950 11.32132 0	0	0.07500	20551	9.930662	0.00462	14.93394	14.94901	0.01507	11.38950	14.93394	0.01	0.784649
3158009 11.43723 11	11.43723 11.38950 0	723 11.38950 0	0	0.07500	20756	9.940612	0.00478	14.94901	14.96545	0.01645	11.43723	14.94901	0.01	0.784649
3212753 11,46889 11,43723 0	11,46889 11,43723 0	389 11,43723 0	0	0.07500	20964	9.950562	0.00429	14.96545	14.98264	0.01719	11.46889	14.96545	0.01	0.784649
3269216 1	11.48750 11.46889 0	750 11.46889 0	0	0.07500	21174	9.960513	0.00308	14.98264	15.00006	0.01742	11.48750	14.98264	0.01	0.784649
3326631 11,50009 11,48750 0	11,50009 11,48750 0	11.48750 0	_	0.07500	21385	9.970463	0.00289	15.00006	15.01747	0.01741	11.50009	15.00006	0.01	0.784649
3384483 11.50888 11.50009 0	11,50888 11,50009 0	11.50009	0	0.07500	21599	9.980413	0.00279	15.01747	15.03471	0.01724	11.50888	15.01747	0.01	0.784649
3442665 11,51751 11,50888 0	11,51751 11,50888 (11.50888 (Ŭ	0.07500	21815	9.990364	0.00352	15.03471	15.05176	0.01704	11.51751	15.03471	0.01	0.784649
3500774 11.52318 11.51751 (11,52318 11,51751 (11.51751 (0.07500	22033	10.00031	0.00320	15.05176	15.06849	0.01674	11.52318	15.05176	0.01	0.784649
3558397 11.52581 11	11,52581 11,52318 (11.52318 (0.07500	22254	10.01026	0.00247	15.06849	15.08482	0.01633	11.52581	15.06849	0.01	0.784649
3615084 11.52505 11.52581 (11.52505 11.52581 (11.52581 (_	0.07500	22476	10.02021	0.00119	15.08482	15.10063	0.01580	11.52505	15.08482	0.01	0.784649
3670539 11,52220 11,52505 (11.52220 11.52505 (11.52505 (0.07500	22701	10.03017	600000.0-	15.10063	15.11585	0.01522	11.52220	15.10063	0.01	0.784649
3724693 11.51915 11	11.51915 11.52220 (11.52220 (0.07500	22928	10.04012	-0.00102	15.11585	15.13050	0.01465	11.51915	15.11585	0.01	0.784649
3777860 11,51892 11,51915 (11,51892 11,51915 (11,51915 (0.07500	23157	10.05007	96000.0-	15.13050	15.14467	0.01417	11.51892	15.13050	0.01	0.784649
3829513 11,51464 11,51892 0	11.51464 11.51892 0	11,51892 0	0	0.07500	23389	10.06002	-0.00309	15.14467	15.15825	0.01358	11.51464	15.14467	0.01	0.784649
3879955 11,51292 11,51464 0	11.51292 11.51464 0	11,51464 0		0.07500	23623	10.06997	-0.00341	15.15825	15.17133	0.01309	11.51292	15.15825	0.01	0.784649
3929801 11,51615 11,51292 0	11,51615 11,51292 0	11.51292 0	0	0.07500	23859	10.07992	-0.00264	15.17133	15.18410	0.01277	11.51615	15.17133	0.01	0.784649
3979757 11,52490 11,51615 0	11.52490 11.51615 0	11.51615 0	0	0.07500	24098	10.08987	-0.00111	15.18410	15.19673	0.01263	11.52490	15.18410	0.01	0.784649
11.53400 11.52490 0	11.53400 11.52490 0	11.52490 0	0	0.07500	 24339	10.09982	-0.00081	15.19673	15.20924	0.01251	11.53400	15.19673	0.01	0.784649

Housing Stock and Price Forecasts Table D-12 Quebec

Housing Stock and Price Forecasts

Quebec

1998-2016

Medium/Weak Scenario: Medium Economic Growth and Weak Demographic Growth

1- GDP growth per adult = 7.50
2- Five-year mortgage loan interest rate = 7.50
3- Demographic projections = scenario 1 from Statistics Canada (weak growth)

Rt: interest rate on 5-year residential mortgages Yt: GDP ratio for the population 15 years of age and over N(V25.64)t: number of persons between the ages of 25 and 54 St. housing stock

Pt: MLS price divided by the consumer price index

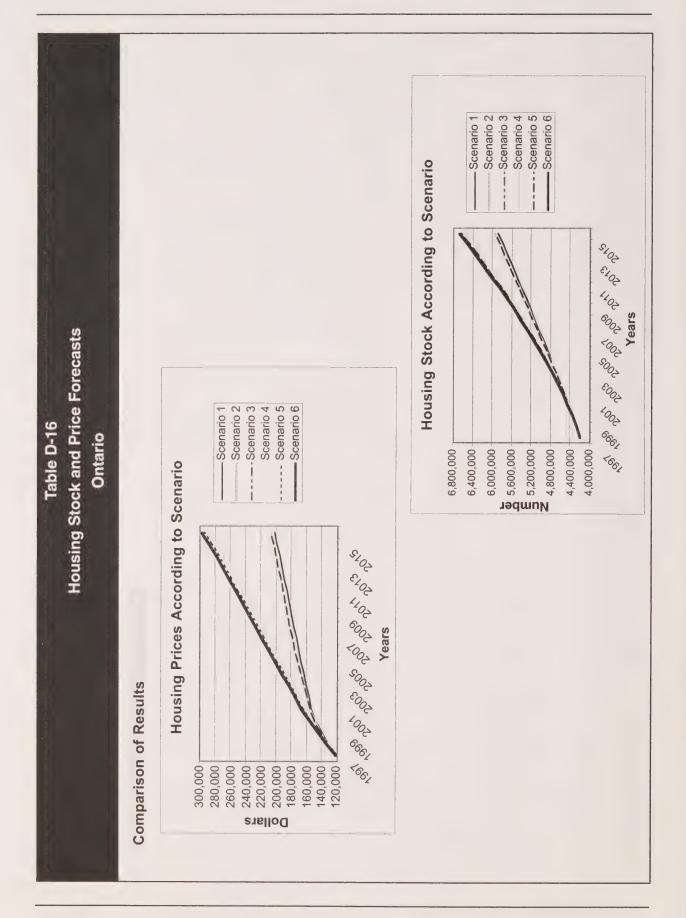
Legend

AR(1)			.784649	.784649	.784649	.784649	784649	0.784649	784649	784649	784649	784649	784649	784649	784649	784649	784649	784649	.784649	.784649
AR		37	0	0	0	0	_	_	Ī	_	_	_	_				_	_	0	0
Var Yi		0.018787	0.018787	0.018787	0.018787	0.01878	0.01878	0.018787	0.01878	0.01878	0.01878	0.01878	0.01878	0.01878	0.01878	0.01878	0.01878	0.01878	0.018787	0.018787
Var Lin St Lin Pt Lin St-1		14.91166	14.92107	14.93415	14.94978	14.96722	14.98571	15.00481	15.02429	15.04403	15.06397	15.08387	15.10365	15.12320	15.14246	15.16143	15.18021	15.19864	15.21683	15.23493
in Pt		11.22196	11.32329	11.39888	11.45763	11.49762	11.52732	11.55267	11.57524	11.59823	11.61441	11.62862	11.64007	11.64981	11.65942	11.67199	11.68015	11.69079	11.70652	11.72802
741 (1.0)		0.00941	0.01308	0.01563	0.01744	0.01849	0.01910	0.01949	0.01973	0.01994	0.01990	0.01978	0.01955	0.01926	0.01897	0.01877	0.01844	0.01818	0.01810	0.01821
	14.91166	14.92107	14.93415	14.94978	14.96722	14.98571	15.00481	15.02429	15.04403	15.06397	15.08387	15.10365	15.12320	15.14246	15.16143	15.18021	15.19864	15.21683	15.23493	15.25313
		14.91166	14.92107	14.93415	14.94978	14.96722	14.98571	15.00481	15.02429	15.04403	15.06397	15.08387	15.10365	15.12320	15.14246	15.16143	15.18021	15.19864	15.21683	15.23493
N(20, 04)		0.00160	0.00342	0.00312	0.00332	0.00109	-0.00019	-0.00045	-0.00061	0.00008	-0.00176	-0.00266	-0.00409	-0.00551	-0.00659	-0.00662	-0.00898	-0.00942	-0.00866	-0.00707
רנו וו			.92937374	.94798644	.96659915	.98521185	0.0038246	0.0224373	10.04105	0.0596627	0.0782754	10.0968881	10.1155008	0.1341135	0.1527262	0.1713389	0.1899516	0.2085643	10.227177	0.2457897
		20146	20524 9	20910 9	21303 9	21703 9	22111 1	22526 1	22949	23381 1								27135 1	27644	28164 1
			0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500
			1.22196	1.32329	1.39888	1.45763	1.49762	1.52732	1.55267	1.57524	1.59823	1.61441	11.62862	1.64007	1.64981	1.65942	1.67199	1.68015	1.69079	1.70652
		11.22196	11.32329	11.39888	11.45763	11.49762	11.52732	11.55267											11.70652	11.72802
	2992625	3020928	3060686	3108906	3163601	3222637	3284770	3349409	3416151	3484968	3555024	3626035	3697624	3769540	3841728	3914534	3987369	4060538	4134711	4210679
•		74754	82726	89222	94620	98481	101450	104054	106430	108905	110681	112265	113558	114669	115777	117242	118201	119467	121361	123998
rears	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015

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0.784649 0.784649 0.784649 0.784649 0.784649 0.784649 0.784649 0.784649 0.784649 0.784649 0.784649 0.784649 0.784649 0.784649 0.784649 0.784649 54 Yt: GDP ratio for the population 15 years of age and over N(25,54)t: number of persons between the ages of 25 and 0.018787 0.018787 0.018787 0.018787 0.018787 0.018787 0.018787 0.018787 0.018787 0.018787 0.018787 0.018787 0.018787 0.018787 0.018787 0.018787 0.018787 0.018787 0.018787 Var Yt Pt: MLS price divided by the consumer price index Rt: interest rate on 5-year residential mortgages 14.92107 14.93429 14.95014 14.96784 14.98678 15.00643 15.02655 15.04694 15.06756 15.10892 15.12940 15.14961 15.16953 15.18925 15.20862 Housing Stock Variation Equation Ln St-1 14.91166 Var Ln St Ln Pt 11.32747 11.40579 11.46619 11.51204 11.54568 11.57368 11.62199 11.64281 11.66030 11.71827 11.59797 11.67406 11.68539 11.69616 11.70940 St: housing stock 0.01321 0.01585 0.01771 0.01894 0.02011 0.02039 0.02062 0.02066 0.02048 0.02021 0.01992 0.01972 0.01937 0.01899 0.01905 0.01905 Legend 14.93429 14.96784 14.96784 14.98678 15.00643 15.02655 15.04694 15.04694 15.0826 15.08826 15.20862 15.12940 15.14961 Housing Stock and Price Forecasts 15.16953 15.18925 15.22772 15.24671 14.91166 14.92107 14.95104 14.96784 14.98678 15.02655 15.04694 15.04694 15.06756 15.10892 15.12940 15.14961 15.16953 15.18925 15.20862 15.24671 Ln St-1 Table D-14 Quebec 0.00160 0.00492 0.00462 0.00478 0.00308 0.00389 -0.00096 -0.00309 -0.00341 0.00279 0.00352 0.00320 0.00247 Ln Yt Var N(25, 54)t -0.00009 0.00119 -0.00102Medium/Strong Scenario: Medium Economic Growth and Strong Demographic Growth 10.00382 10.05966 10.1155 10.20856 10.24579 9.966599 10.02244 10.04105 10.09689 10.15273 10.17134 10.22718 20524 20910 21303 21703 22111 22526 22949 23381 23820 24267 24267 24723 25188 26143 26634 27135 27644 28164 28693 Demographic projections = scenario 3 from Statistics Canada (strong growth) 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 ĕ 11.57368 11.59797 11.62199 11.64281 11.69616 11.74516 11.22196 11.51204 11.67406 11,72939 1.87870 11,40579 11.46619 11.66030 11,68539 11.71827 Ln Pt. 1 Price Equation tousing Stock and Price Forecasts 11.32747 11.51204 11.54568 11.57368 11.59797 11.62199 11.70940 11.67406 11.46619 11.66030 11.68539 11.69616 11.72939 11.74516 Five-year mortgage loan interest rate 3020928 3061101 3110009 3165566 3226079 3290120 3356969 3426128 3497498 3570666 3645200 3950084 4027343 4105016 3720612 3872964 4183720 134645 is 1- GDP growth per adult =2- Five-year mortgage loan3- Demographic projections Forecasts 83072 95434 103329 108876 111523 113870 115879 117485 118823 121711 124168 126141 120109 ď. Quebec 1998-2016

lable D-15 Housing Stock and Price Forecasts Ontario	Programming: Mario Fortin and André Leclerc Legend Pr. MLS price divided by the consumer price index	Weak Demographic Growth We ak Demographic Growth We ak Demographic Growth With GDP ratio for the population 15 years of age and over N(25,54)t. number of persons between the ages of 25 and 54 St. housing stock.	Housing Stock Variation Equation To Var N(25, 54) In St-1 Lin St Var Lin St Lin Pi Lin St-1 Var V1 AR(1) 15.23725	24708 0.01554 15.23725 24955 10.12483 0.01470 15.25033 25205 10.13478 0.01470 15.25033 25457 10.14473 0.010409 15.28351 25711 10.15468 0.010633 15.30220 25968 10.16463 0.00673 15.30220 26228 10.17458 0.00630 15.34654 26420 10.18453 0.00630 15.34654 26420 10.18449 0.00639 15.37850 27023 10.2044 0.00579 15.37850 27023 10.2044 0.00579 15.37850 27033 10.2044 0.00579 15.37850 27024 10.23429 0.00579 15.45248 27566 10.23429 0.00428 15.46995 28651 10.24424 0.00428 15.46995 28652 10.2444 0.00428 15.46995 28653 10.20404 0.00428 15.52189 28954 10.29404 0.00129 15.52189 29850 10.30394 0.00162 15.57184 18865 10.30394 0.00062 15.57184
asts		Rt: N/2 St: A/4 St: A/	25	15.25033 15.28603 15.28351 15.38251 15.3054 15.3550 15.3550 15.3780 15.4584 15.4895 15.6982 15.50482 15.50482 15.5184 15.5184 15.5184 15.5184 15.58822
Forec	and André		I-18 III	15.23725 15.2603 15.2603 15.2020 15.3020 15.3020 15.37850 15.37850 15.47850 15.47184 15.45218 15.4829 15.4829 15.4821 15.57184 15.57184
le U-15 ind Price itario	g: Mario Fortin		ar N(25, 54)!	0.01554 0.01470 0.01470 0.01409 0.010633 0.00573 0.00589 0.00589 0.00544 0.00428 0.00428 0.00428 0.00428 0.00428 0.00428 0.00428 0.00428 0.00428 0.00428
lab Stock a Or	Programmin	Growth		10.12483 10.13478 10.13478 10.15468 10.15468 10.19449 10.20444 10.23429 10.24344 10.23429 10.24419 10.23429 10.2339 10.27409 10.27409 10.27409
guisr	_	graphic (X	24708 24955 2505 2505 2505 25068 26128 26128 27023 27023 27023 2703 2703 2703 2703 2
Ног		ak Demo	Œ.	0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500
		1.00000 7.50 7.50	ion Ln Pt-1	11.70161 11.70161 11.85422 11.90708 11.96706 11.96706 12.03236 12.05011 12.05011 12.05012 12.05012 12.1878 12.1878 12.1846 12.16812 12.1846 12.1846 12.1846
	2	omic Grou	Price Equation	11.70161 11.70161 11.96706 11.96706 11.96706 11.96706 12.03236 12.03236 12.03236 12.03236 12.03236 12.13638 12.13643 12.
		eak Econ. erest rate = scenario 11	д. 2	4194891 4265324 4340554 442246 4508191 4595281 4683594 4773080 4863672 4954686 5046145 55138017 4954686 55138017 55130168 5508995 5508995 5508995 5606354 5606354 5696354 5696354 5696354
	tock and I	Weak/Weak Scenario: Weak Economic Growth and Weak Demoy 1- GDP growth per adult = 1.00000 2- Five-year mortgage loan interest rate = 7.50 3- Demographic projections = scenario 1 from Statistics Canada (weak growth)	Forecasts	120766 131682 140677 148313 153883 157481 161022 164568 168107 171119 177239 180217 183282 186545 195551 195802 199467 203088
	Nousing S Ontario	GDP growth Five-year m Demograph		1996 1996 1998 2000 2000 2000 2000 2000 2000 2011 2011 2011 2011 2015 2016



0.3998819 0.3998819 0.3998819 0.3998819 0.3998819 0.399819 0.399819 0.399819 0.399819 0.399819 0.399819 0.399819 0.399819 0.399819 0.399819 Yt: GDP ratio for the population 15 years of age and over N(25,54)t: number of persons between the ages of 25 and 54 of: MLS price divided by the consumer price index Var Yt Rt: interest rate on 5-year residential mortgages Ln St-1 15.23725 15.28033 15.28039 15.30287 15.30287 15.30287 15.30287 15.30287 15.30287 15.30287 15.4036 15.43830 15.45690 15.45690 15.45690 15.51100 15.52847 15.52847 15.52847 15.52847 15.52864 15.52864 Equation Housing Stock Variation 11.70161 11.79171 11.91457 11.95482 11.98015 12.02607 12.04745 12.06735 12.06735 12.06735 12.10419 12.12089 12.12089 12.13746 12. Var Ln St Ln Pt St: housing stock 0.01308 0.01584 0.01772 0.01961 0.01964 0.01928 0.01928 0.01928 0.019386 0.01886 0.01802 0.01777 0.01747 0.01717 0.01693 0.01677 0.01659 15.23725 15.25033 15.28390 15.30287 15.32249 15.3249 15.38107 15.40036 15.40036 15.40036 15.40036 15.45690 15.45690 15.2847 15.52847 15.52847 15.52847 15.52847 15.52847 15.52847 Housing Stock and Price Forecasts 15.45690 15.47520 15.49322 15.23725 15.28390 15.34210 15.36164 15.38107 15.40036 15.52847 15.54564 15.56257 15.57933 15.51100 15.32249 15.43830 15.26617 Ln SE1 0.00949 0.01004 0.01065 0.01101 0.01088 0.01088 0.00973 0.00973 0.00667 0.00667 0.00667 Tablean D-17 0.01554 0.01693 0.01598 0.01628 0.01434 Ln Yt Var N(25, 54)t Ontario Weak/Medium Scenario: Weak Economic Growth and Medium Demographic Growth 10.2243 10.2343 10.2442 10.1248 10.1348 10.1447 10.1547 10.1646 10.1746 10.1945 10.2542 10.2144 10.184524955 25205 25205 25471 25711 25628 2628 26755 27023 27293 27293 27293 27293 27293 27293 27266 27293 27266 27293 27293 27266 27266 28972 Five-year mortgage loan interest rate = 7.50Demographic projections = scenario 2 from Statistics Canada (medium growth) Lin Pt. In Pt. Rt 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 11.86020 11.91457 11.99482 11.98048 12.00368 12.00745 12.08626 12.10449 12.1049 12.12089 12.15458 12.1548 11.70161 1.00000 Price Equation lousing Stock and Prine Foregasis 11.86020 11.91457 11.95482 11.98015 12.00368 12.02607 12.04745 12.08626 12.08626 12.15458 12.16995 12.18512 12.20121 12.21900 12.23632 12.13746 11.70161 12.12089 5545339 5641385 5737695 4265948 4342217 4425410 4513062 4602450 4693280 4878547 4972551 5067204 5834706 5162329 5257695 5449307 4785368 5353304 4198891 35 GDP growth per adult = Forecasts 132153 141521 149428 155564 159556 167053 170663 174094 177417 83669 189963 192905 195853 199030 202603 206142 ă 63355 120766 86738 Ontario 1998-2016 4 6

Housing Stock and Price Forecasts Table D-18 Ontario

Pt: MLS price divided by the consumer price index

Weak/Strong Scenario: Weak Economic Growth and Strong Demographic Growth

Rt: interest rate on 5-year residential mortgages Yt: GDP ratio for the population of 15 years of age and over N(25,54)t: number of persons between the ages of 25 and 54

1- GDP growth per adult =

Housing Stock and Price Forecasts

Ontario 1998-2016 2- Five-year mortgage loan interest rate = 7.50 3- Demographic projections = scenario 3 from Statistics Canada (strong growth)

	AR(1)			0.398192	0.398192	0.398192	0.398192	0.398192	0.398192	0.398192	0.398192	0.398192	0.398192	0.398192	0.398192	0.398192	0.398192	0.398192	0.398192	0.398192	0.398192	0.398192
	Var Yt		0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01
on Equation	Ln St-1		15.23725	15.25033	15.26621	15.28399	15.30303	15.32280	15.34264	15.36245	15.38216	15.40172	15.42112	15.44032	15.45925	15.47787	15.49618	15.51421	15.53191	15.54929	15.56640	15.58331
Housing Stock Variation Equation	Lo Pt		11.70161	11.79269	11.86163	11.91615	11.95895	11.98610	12.01080	12.03386	12.05554	12.07696	12.09662	12.11486	12.13160	12.14796	12.16475	12.17977	12.19456	12.21025	12.22753	12.24439
Housing SI	Var Ln St		0.01308	0.01588	0.01778	0.01904	0.01977	0.01984	0.01981	0.01971	0.01956	0.01941	0.01919	0.01893	0.01862	0.01831	0.01804	0.01770	0.01738	0.01711	0.01691	0.01672
94	Ln St	15.23725	15.25033	15.26621	15.28399	15.30303	15.32280	15.34264	15.36245	15.38216	15.40172	15.42112	15.44032	15.45925	15.47787	15.49618	15.51421	15.53191	15.54929	15.56640	15.58331	15.60003
	Ln St-1		15.23725	15.25033	15.26621	15.28399	15.30303	15.32280	15.34264	15.36245	15.38216	15.40172	15.42112	15.44032	15.45925	15.47787	15.49618	15.51421	15.53191	15.54929	15.56640	15.58331
	Var N(25, 54)t		0.01554	0.01754	0.01645	0.01667	0.01628	0.01149	0.01206	0.01265	0.01308	0.01389	0.01368	0.01328	0.01248	0.01201	0.01187	0.01035	0.00936	0.00892	0.00900	0.00806
	LI Y			10.12483	10.13478	10.14473	10.15468	10.16463	10.17458	10.18453	10.19449	10.20444	10.21439	10.22434	10.23429	10.24424	10.25419	10.26414	10.27409	10.28404	10.29399	10.30394
	7.6		24708	24955	25205	25457	25711	25968	26228	26490	26755	27023	27293	27566	27842	28120	28401	28685	28972	29262	29554	29850
	歪			0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500
on	Ln Pt-1			11.70161	11.79269	11.86163	11.91615	11.95895	11.98610	12.01080	12.03386	12.05554	12.07696	12.09662	12.11486	12.13160	12.14796	12.16475	12.17977	12.19456	12.21025	12.22753
Price Equation	LnPt		11.70161	11.79269	11.86163	11.91615	11.95895	11.98610	12.01080	12.03386	12.05554	12.07696	12.09662	12.11486	12.13160	12.14796	12.16475	12.17977	12.19456	12.21025	12.22753	12.24439
_	š	4144328	4198891	4266118	4342635	4426099	4514492	4604954	4697069	4790557	4885179	4980914	5077431	5174461	5271711	5369131	5466845	5564483	5662023	5759710	5857959	2956700
Forecasts	Ā		120766	132281	141723	149664	156209	160508	164523	168361	172050	175775	179264	182564	185646				197710	200837	204337	207813
	Years	1996	1997	1998	1999	2000	2001	2002	2003	2004	2002	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016

	Housing Stock Variation Equation Housing Stock Variation Equation West as 11,70161 15,2855 0.016079 0.398192 0.02283 11,24990 0.02288 0.016079 0.398192 0.02283 12,09878 15,32859 0.016079 0.398192 0.02283 12,08878 15,32859 0.016079 0.398192 0.02283 12,2858 0.016079 0.398192 0.02283 12,2858 0.016079 0.398192 0.02283 12,2857 15,3281 0.016079 0.398192 0.02283 12,2857 15,3281 0.016079 0.398192 0.02283 12,08878 15,3289 0.016079 0.398192 0.02283 12,08878 15,3289 0.016079 0.398192 0.02283 12,08878 15,3289 0.016079 0.398192 0.02283 12,08878 15,3289 0.016079 0.398192 0.02568 12,4147 15,2898 0.016079 0.398192 0.02568 12,4147 15,5289 0.016079 0.398192 0.02568 12,41407 15,5289 0.016079 0.398192 0.02574 12,33973 15,5488 0.016079 0.398192 0.02588 12,41407 15,5882 0.016079 0.398192 0.02588 12,41407 15,5882 0.016079 0.398192 0.02588 12,41407 15,5882 0.016079 0.398192 0.02588 12,41407 15,5882 0.016079 0.398192 0.02588 12,41407 15,5882 0.016079 0.398192 0.02588 12,41407 15,5882 0.016079 0.398192 0.02588 12,4443 15,5788 0.016079 0.398192 0.02588 12,4443 15,57887 0.016079 0.398192 0.02588 12,4443 15,57887 0.016079 0.398192 0.02588 12,2443 15,57887 0.016079 0.398192 0.02588 12,2443 15,57887 0.016079 0.398192 0.02588 12,2443 15,57887 0.016079 0.398192 0.02588 12,2443 15,57887 0.016079 0.398192 0.02588 12,2443 15,57887 0.016079 0.398192 0.02588 12,2443 15,57887 0.016079 0.398192 0.02588 12,2443 15,57887 0.016079 0.398192 0.02588 12,2443 15,57887 0.016079 0.398192 0.02588 12,2443 15,57887 0.016079 0.398192 0.02588 12,5774 15,67857 0.016079 0.398192 0.02588 12,5774 15,67857 0.016079 0.398192 0.02588 12,5774 15,67857 0.016079 0.398192 0.02588 12,5774 15,67857 0.016079 0.398192 0.02588 12,5774 15,67857 0.016079 0.398192 0.02588 12,5774 15,67857 0.016079 0.398192 0.02587 12,5774 15,67857 0.016079 0.398192 0.02588 12,5774 15,67857 0.016079 0.398192 0.02588 12,5774 15,67857 0.016079 0.398192 0.02588 12,5774 15,67858 12,57887 0.016079 0.398192 0.02588 12,5774 15,67857 0.016079 0.0388192 0.02588 12,5774 15,67857 0.016079 0.0388192 0.02588 12
Table D-19 Housing Stock and Price Forecasts Ontario	10.1308335 0.01554 Ld Set. La St. 15.2725 0.01554 15.28033 10.1467846 0.01376 15.28033 10.1467846 0.01376 15.28033 10.1786868 0.01063 15.38526 15.30589 10.1786869 0.00633 15.30545 15.30549 10.2056401 0.00633 15.3074 15.32741 15.30549 0.00633 15.3074 15.30744 10.2054401 0.00633 15.3074 15.4207 15.4685 10.305445 15.47207 15.4685 10.30544 10.305446 0.00644 15.4719 15.4685 10.30544 10.305446 0.00644 15.47207 15.52264 10.305446 0.00644 15.47207 15.52264 10.305446 0.00644 15.47207 15.52264 10.305446 0.00644 15.4739 15.52264 10.305446 0.00644 15.4739 15.52264 10.305446 0.00644 15.5227 15.526504 10.305446 0.00644 15.52267 15.5265 10.3054489 0.00626 15.52267 15.52657 10.4020022 0.00167 15.58959 15.52527 10.4020022 0.00167 15.56094 15.62527 10.4020022 0.00167 15.65094 15.62527 15.62694
Housing S	Medium/Weak Scarario: Medium Economic Growth and Weak Demographic Growth 1-GPP growth per adult = 160790 2- Five-year mortgage loan interest rate = 160790 3- Demographic operators = scanario 1 from Statistics Canada (weak growth) Forecasts
	Contanto

	AR(1) 0.398192 0.398192 0.398192 0.398192 0.398192 0.398192 0.398192 0.398192 0.398192 0.398192 0.398192 0.398192 0.398192 0.398192 0.398192
	Housing Stock Variation Equation Housing Stock Variation Equation Yet In Section 1.7 year residential mortgages Yet GDP ratio for the population 15 years of age and over N(25,54)t number of persons between the ages of 25 and 54 St. housing stock April 1.7 Orlo 1 1.2.2725 0.016079 0.01639 11.80068 15.26672 0.016079 0.02233 12.01886 15.26672 0.016079 0.02233 12.01886 15.36686 0.016079 0.02234 12.11314 15.35201 0.016079 0.02235 12.2441 15.35201 0.016079 0.02536 12.3244 15.45643 0.016079 0.02569 12.329405 15.58090 0.016079 0.02569 12.45926 15.58007 0.016079 0.02503 12.49389 15.66016 0.016079 0.02503 12.49389 12.55207 0.016079 0.02503 12.49389 12.55975 0.016079 0.02503 12.55220 15.6817 0.016079 0.02503 12.55220 15.6817 0.016079 0.02599 12.55972 15.68416 0.016079
	Legend Pt. MLS price divided by the consumer price index Rt. interest rate on 5-year residential mortgages Wt. GDP ratio for the population 15 years of age and over N(25.54)t: number of persons between the ages of 25 and St. housing stock Variation Equation Var.In St. Lin Pt. Lin St.
	wided by the conn 5-year resident to population in the population
	Legend Pt. MLS price divided by the consumer Rt. interest rate on 5-year residential mon Yt. GDP ratio for the population 15 years W(25.5A)t: number of persons between th St. housing stock O.01308 O.01308 O.01308 O.02340 O.02331 O.01308 O.02331 O.02380 O.02331 O.02380 O.02340 O.02492 O.02492 O.02597 O.02595 O.02693 O.0269
asts	15.23725 15.23725 15.23687 15.28687 15.28687 15.38686 15.38680 15.35201 15.4504 15.65395 15.65395 15.65319 15.65319 15.68416 15.68416 15.68416
Table D-20 Housing Stock and Price Forecasts Ontario	Ln St-7 15.23725 15.26673 15.26673 15.26674 15.3728 15.4767 15.4767 15.50192 15.50192 15.50192 15.6016 15.6016 15.6016 15.6016
Table D-20 ck and Price Ontario	regraphic Growth Tt. Ln Yt. Var N25, 541 Ln St-1 24708 0.01554 15.2372 25105 10.1308335 0.01658 15.2503 25509 10.1467846 0.01598 15.2603 25519 10.1627357 0.01628 15.2656 25736 10.176868 0.01043 15.3068 27527 10.256401 0.01094 15.3280 27627 10.256401 0.01094 15.3280 28081 10.2743934 0.01094 15.3261 28082 10.254423 0.01018 15.4504 229920 10.3062956 0.00973 15.5019 30401 10.322447 0.00930 15.5278 30801 10.3541489 0.00765 15.5601 32404 10.3860511 0.00667 15.6661 32455 10.4179533 0.00549 15.6821
Table tock an Ont	Ln Yf Ln 74 10.1308335 10.1467846 10.1946379 10.2063401 10.274934 10.2093445 10.3022467 10.3541489 10.3541489 10.356051 10.3521489 10.3521489 10.3521489 10.3521489 10.3521489 10.3521489 10.3521489 10.3521489 10.3521489
S Bu	Yt 24708 25509 255105 25509 257190 27190 27190 27190 27190 371892 331892 33455 33455
Housi	Fat Rate (1975) 1 growth)
	1.60790 1.60790 7.50 nn Lin Pe-f 11.88415 11.88415 11.88415 12.20232 12.20441 12.15841 12.28441 12.28441 12.2842 12.2842 12.2843 12.2843 12.2843 12.2843 12.2843 12.2843 12.2843 12.2843 12.2843 12.2843 12.2843 12.2843 12.2843 12.283 1
	Economic Gro B Statistics Cana L1.70161 11.70161 11.80068 11.88415 12.0132 12.1341 12.22441 12.22441 12.2441 12.2441 12.2441 12.2441 12.35870
	rest rate = rest rate = scenario 2 from E 4144328 4144328 434891 4441761 4441761 4441761 500088 75129120 5552183 5400062 5542145 5899372 65993372 6599372 6599957 6649957
	And Pine Forecasts adjust year mortgage loan interest rate = 1.60790 Five-year mortgage loan interest rate = 7.50 Demographic projections = scenario 2 from Statistics Canada (medium growth) Forecasts
	Oritatio 1998-2015 Medium/Medium Scenario: Medium Economic Growth and Medium Demographic Growth 1- CDP growth per adult = 1 (6079) 2- Frey-year mortgage lone inflerest rate = 7 (50) 3- Demographic projections = scenario 2 from Statistics Canada (medium growth) Forecasts at 1,507 1997 120766 1444522 144452 1999 144956 144957 1000 1500 1500 1500 1500 1500 1500 1500 1700

2222222222222222222

Housing Stock and Price Forecasts Table D-21 Ontario

ousing Stock and Price Forecasts

Ontario

1998-2016

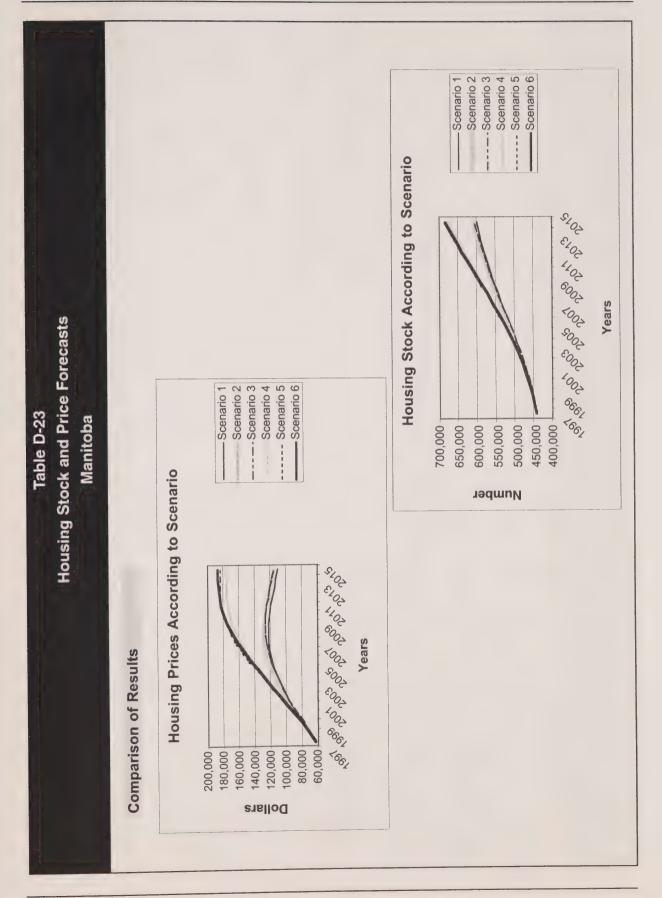
Medium/Strong Scenario: Medium Economic Growth and Strong Demographic Growth

1- GDP growth per adult =
 7.50
 3- Demographic projections = scenario 3 from Statistics Canada (strong growth)

Legend
Pt. MLS price divided by the consumer price index
Rt: interest rate on 5-year residential mortgages
Yt: GDP ratio for the population 15 years of age and older
N(25,54)t: number of persons between the ages of 25 and 54

	Forecasts		Price Equa	tion							Housing 5	Housing Stock Variation Equation	ntion Equa	ition	
Vaare	- T	167	Ln Pt	Ln Pt-1	ä	**	Ln Yt V	Var N(25, 54)t	Ln St-1	Ln St	Var Ln St	Ln Pt Ln St-1	Ln St-1	Var Yt	AR(1)
1996		4144328								15.23725					
1997	120766	4198891	11.70161			24708		0.01554	15.23725	15.25033	0.01308	11.70161	15.23725	0.016079	
1998	133473	4268448	-	11.70161	0.07500	25105	10.13083	0.01754	15.25033	15.26676	0.01643	11.80165	15.25033	0.016079	0.398192
1999	145158	4350233	11.88	11.80165	0.07500	25509	10.14678	0.01645	15.26676	15.28574	0.01898	11.88558	15.26676	0.016079	0.398192
2000	156212	4442453	11.95	11,88558	0.07500	25919	10.16274	0.01667	15.28574	15.30672	0.02098	11.95897	15.28574	0.016079	0.398192
2007	166540	4543504	12.02	11.95897	0.07500	26336	10.17869	0.01628	15.30672	15.32921	0.02249	12.02299	15.30672	0.016079	0.398192
2002	175012	4650797		12.02299	0.07500	26759	10.19464	0.01149	15.32921	15,35255	0.02334	12.07261	15.32921	0.016079	0.398192
2003	183555	4764069		4	0.07500	27190	10.21059	0.01206	15.35255	15.37661	0.02406	12.12027	15.35255	0.016079	0.398192
2002	192188	4883111		~	0.07500	27627	10.22654	0.01265	15.37661	15.40129	0.02468	12.16623	15.37661	0.016079	0.398192
2005	200870	5007687		-	0.07500	28071	10.24249	0.01308	15.40129	15.42648	0.02519	12.21041	15.40129	0.016079	0.398192
2000	209760	5137746		-	0.07500	28522	10.25844	0.01389	15.42648	15.45213	0.02564	12.25372	15.42648	0.016079	0.398192
2002	218496	5272885		-	0.07500	28981	10.27439	0.01368	15.45213	15.47809	0.02596	12.29452	15.45213	0.016079	0.398192
2008	227092	5412742			0.07500	29447	10.29034	0.01328	15.47809	15.50427	0.02618	12.33311	15.47809	0.016079	0.398192
2000	235486	5556920	12 36941		0.07500	29920	10.3063	0.01248	15.50427	15.53055	0.02629	12.36941	15.50427	0.016079	0.398192
2010	243909	5705262			0.07500	30401	10.32225	0.01201	15.53055	15.55690	0.02634	12.40455	15.53055	0.016079	0.398192
2010	252556	5857806			0.07500	30890	10.3382	0.01187	15.55690	15.58329	0.02639	12.43939	15.55690	0.016079	0.398192
2012	260871	6014062			0.07500	31387	10.35415	0.01035	15.58329	15.60961	0.02633	12.47178	15.58329	0.016079	0.398192
2002	260233	6173917		,	0 07500	31892	10.3701	0.00936	15,60961	15,63584	0.02623	12.50333	15.60961	0.016079	0.398192
2013	277960	6337550			0 07500	32404	10.38605	0.00892	15.63584	15.66200	0.02616	12.53523	15.63584	0.016079	0.398192
2014	287289	6505383	12 56824		0.07500	32925	10.402	0.00900	15.66200	15.68814	0.02614	12.56824	15.66200	0.016079	0.398192
2013	296679	6677270	12 60041		0.07500	33455	10.41795	0.00806	15.68814	15.71422	0.02608	12.60041	15.68814	0.016079	0.398192
2010	20004														

	4	3326 3326 3326 3326 3326 3326 3326 3326
	x id over 25 and 54	AR(1)
	gages of age ar	An A
	Legend Pt. MLS price divided by the consumer price index Pt. MLS price divided by the consumer price index Rt. interest rate on 5-year residential mortgages Yt. GDP ratio for the population 15 years of age and over N(25,54)t: number of persons between the ages of 25 and 54. St. housing stock	n Equation 12.99259 12.99246 13.0924 13.02177 13.05400 13.05400 13.0727 13.09144 13.11127 13.19174 13.19074 13.25801 13.25801 13.25801 13.25801 13.25801 13.25801 13.25801 13.25801 13.25801 13.25801 13.25801 13.25801 13.25801 13.25801
	e divided by t ate on 5-year of or the popul imber of perso	Housing Stock Variation Equation Var.Ln St. Ln Pt. Ln St.1 0.00578 11.04682 12.99259 0.00378 11.16070 12.99946 0.01554 11.26800 13.00924 0.01517 11.36925 13.02177 0.01917 11.51662 13.05400 0.01917 11.51662 13.05400 0.01917 11.57691 13.0914 0.02014 11.65675 13.11127 0.01986 11.70623 13.15157 0.01986 11.70623 13.15157 0.01986 11.71747 13.20920 0.01633 11.71747 13.20920 0.01634 11.67528 13.24297 0.01504 11.6558 13.25801 0.01504 11.6558 13.25801 0.01504 11.6558 13.25801 0.01504 11.6558 13.25807 0.01990 11.6136 13.29477
Leclerc	Legend Pt: MLS price div Rt: interest rate o Yt: GDP ratio for N(25,54)t: number St: housing stock	Housing St Var.Ln St 0.00587 0.00278 0.01254 0.01514 0.01986 0.01384 0.01986 0.01384 0.01504 0.01504 0.01504 0.01504
ists		Ln St 12.99269 12.99269 13.00924 13.03688 13.03688 13.03688 13.03688 13.07227 13.01124 13.1124 13.19074 13.20920 13.2265 13.22865 13.22865 13.23887 13.23887 13.23887 13.23887
Foreca		12.99259 12.99259 12.99246 13.02177 13.02177 13.05400 13.05400 13.05400 13.0914 13.11127 13.11127 13.11127 13.2920 13.2920 13.28387 13.28387 13.28387
Table D-22 Housing Stock and Price Forecasts Manitoba Programming: Mario Fortin and André Leclerc		Ln M Var N(25, 54) 9.986828 0.00569 9.996778 0.00563 10.01668 0.00323 10.03658 -0.00177 10.03658 -0.00177 10.04653 -0.001161 10.05648 -0.00161 10.05648 -0.00161 10.05648 -0.00161 10.05648 -0.00161 10.05648 -0.00161 10.05648 -0.00161 10.05648 -0.00161 10.05648 -0.00284 10.14618 -0.00399 10.12613 -0.00610 10.14603 -0.00610 10.15598 -0.00610
Tab Stock a	c Growth	9.986828 9.996778 10.00673 10.02663 10.03668 10.04663 10.06643 10.06643 10.08633 10.08633 10.10623 10.11618 10.12613 10.13608 10.14603 10.15598
sing	ographic h)	21523 21738 21956 22175 22397 22307 23306 23405 24495 24495 24495 24495 24495 24495 24495 25237 25237 25237
P P	Weak Demographic Growth (weak growth)	0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500
	1.00000 7.50 sitics Canada	11.04682 11.6680 11.56800 11.56800 11.56800 11.57091 11.65675 11.65675 11.65675 11.7111 11.77147 11.70975 11.69528 11.69528 11.69528 11.65558
Torecassi	conomic G tte = tte =	LuPt 1104682 11104682 1116070 1126802 115090 115082 1150802 1150802 1170861 1170862 1170862 1170862 1170868 1170868 1170868 1170868 1170868 1170868 1170868 1170868 1160928 11
B.C.	Weak Equipment interest ra	\$4 439148 442175 4421519 451933 466961 47572 47572 47572 47572 47572 47572 514817 5148
Housing Stock and Price Forecasts	Weak/Weak Scenario: Weak Economic Growth and 1- GDP growth per adult = 1.00000 2- Five-year mortgage loan interest rate = 7.50 3- Demographic projections = scenario 1 from Statistics Canada	Forecasts Pt 70312 78276 86617 94378 100370 105969 111159 1111325 122818 122817 122004 117628 1120004 117628 1120004 117628 110345
Housing	Weak/Wea 1- GDP grown 2- Five-year r 3- Demograpi	7 6ears 1996 1998 1999 1999 2000 2000 2000 2000 2000 2000



Housing Stock and Price Forecasts Table D-25 Manitoba

Sales Charles

Manitoba 1998-2016 Weak/Strong Scenario: Weak Economic Growth and Strong Demographic Growth

GDP growth per adult =

Five-year mortgage loan interest rate

Demographic projections = scenario 3 from Statistics Canada (strong growth)

N(25,54)t: number of persons between the ages of 25 and 54

St: housing stock

Yt: GDP ratio for the population 15 years of age and over Pt: MLS price divided by the consumer price index

Rt: interest rate on 5-year residential mortgages

0.693326 0.693326 0.693326 0.693326 0.693326 0.693326 0.693326 0.693326 0.693326 0.693326 0.693326 AR(1) 0.001 Var Yt Housing Stock Variation Equation 13.05314 13.07122 13.09026 13.17104 13.19105 13.21040 13.22888 12.99259 12.99946 13.13024 13.03627 13.24640 13.00914 13.11004 11.50983 11.56586 11.61582 11.73802 11.74684 11.74911 11.73766 11.72246 11.70541 11.68658 11.66687 11.26216 11.44679 11.65675 11.69262 11,71936 11.74696 0.00687 0.00968 0.01234 0.01479 0.01686 0.01904 0.01978 0.02001 0.01934 0.01848 0.01635 0.01503 0.01371 0.01240 0.01111 0.02044 0.02036 0.01752 12.99259 13.0946 13.02148 13.02148 13.02148 13.02126 13.09026 13.1004 13.15068 13.17104 13.15068 13.17104 13.1208 13.1208 13.1208 13.1208 13.1208 13.1208 13.24640 13.26274 13.27777 13.29148 13.30388 13.31499 12.99259 12.99946 13.00914 13.00914 13.03627 13.09026 13.11004 13.1309026 13.11004 13.1309026 13.1309026 13.1309026 13.1309026 13.1309026 13.22088 13.22088 13.22088 13.22088 13.22088 13.22090 13.22088 13.22090 Ln St-1 0.00017 0.00432 0.00332 -0.00189 -0.00074 -0.00138 0.00815 Ln Yt Var N(25, 54)t 0.00423 -0.00152-0.00124-0.0019910.06643 10.07638 10.08633 10.12613 10.13608 10.14603 10.15598 10.16593 10.00673 10.01668 10.02663 10.04653 10.05648 10.09628 0.10623 0.11618 10.03658 21738 21956 22175 22397 22621 22847 23076 23306 23306 23539 23775 24253 24495 24740 24988 25237 25237 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 ĕ 11.44679 11.61582 11.65675 11.69262 11.72246 11.70541 11.68658 11.26216 11.71936 11.74911 11.56586 11.73766 11.74684 Ln Pt Ln Pt-1 Price Equation 11.44679 11.50983 11.56586 11.61582 11.65675 11.69262 11.71936 11.15800 11.70541 11.74684 11.74911 11.74696 11.73766 11.72246 11.35987 599517 466558 475069 484202 493877 556199 566026 442175 446477 452019 458756 524941 535552 546012 575355 592131 503956 514362 584067 Forecasts 126354 126641 126368 105436 122929 123310 85808 115469 119685 125244 125199 121225 99691

0.693326 0.693326 0.693326 0.693326 0.693326 0.693326 0.693326 0.693326 0.693326 0.693326 0.693326 0.693326 0.693326 0.693326 0.693326 0.693326 54 0.019602 0.019602 0.019602 0.019602 0.019602 0.019602 0.019602 0.019602 0.019602 0.019602 0.019602 0.019602 0.019602 Rt: interest rate on 5-year residential mortgages Yt: GDP ratio for the population 15 years of age and over N(25,54)t: number of persons between the ages of 25 and 0.019602 0.019602 0.019602 0.019602 Var Yt Pt: MLS price divided by the consumer price index 12.99259 12.99946 13.00953 13.02278 13.03917 13.05823 13.07919 13.15134 13.17754 13.20426 13.33563 13.33563 13.35977 13.38286 13.40486 13.10185 13.23122 13.25806 13.28453 Housing Stock Variation Equation Var. Ln St Ln St Ln St-1 11.04682 11.16645 11.28477 11.40180 11.50758 11.67338 11.67338 11.181837 11.81837 11.87921 11.97544 12.00951 12.03637 12.07107 12.07694 12.08015 12.08050 12.07859 12.05788 St: housing stock 0.00687 0.01307 0.01308 0.01638 0.01906 0.02096 0.02646 0.02647 0.02672 0.02694 0.0269 Legend Lin St. (2.99259) (2.99259) (2.99259) (2.99259) (2.99259) (2.99278) (3.00278) (3.00278) (3.120426) (3.2042 Housing Stock and Price Forecasts 12.99259 12.99946 13.02578 13.02578 13.05823 13.05823 13.0185 13.10185 13.15134 13.15134 13.15134 13.15134 13.23122 13.28453 13.33563 Yi Lin Yt Var N(25, 54)t Lin St-1 0.00815 0.00569 0.00537 0.00568 0.00323 0.00208 0.00114 0.00161 0.00161 0.00234 -0.00375 -0.00399-0.00510-0.00618 0.00600 Table D-26 Manitoba 9,99628976 10.0157021 10.0351145 10.0245268 10.073933515 10.1127639 10.1321763 10.171001 10.229238 10.2098257 10.2486504 10.2680627 10.2874751 10.3068874 Medium/Weak Scenario: Medium Economic Growth and Weak Demographic Growth 21523 21945 22347 23261 23717 24182 24656 25632 25632 26647 26647 27169 28798 28798 29363 29363 31123 Rt 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 3- Demographic projections = scenario 1 from Statistics Canada (weak growth) Ln Pt-1 1.96020 7.50 11.04682 11.16645 11.28477 11.40180 11.50758 11.67338 11.67338 11.74993 11.87921 11.87921 12.00951 12.03637 12.05788 12.07694 12.08015 12.08050 11.97544 12.07107 Price Equation 11.04682 11.16645 11.28477 11.50758 11.50758 11.67338 11.67338 11.87921 11.87921 11.93128 11.93128 11.93128 11.93128 11.93128 12.08015 12.08050 12.07859 12.07107 12.07694 In Pt Journa Stock and Price Forecasts 439148 445175 445175 455609 460086 468941 4489848 501828 51470 528363 588028 603483 61885 61828 61828 61828 61885 1- GDP growth per adult = 2- Five-year mortgage laon interest rate = 62744 70717 79600 89483 99466 1108299 117404 126744 125724 14256 151945 151945 158806 164310 172452 174742 175771 176337 176398 Forecasts Z. Manitoba 1998-2016

orecasts	Legend Pt. M.S. price divided by the consumer price index Rt. interest rate on 5-year residential mortgages Yt. CDP ratio for the population 15 years of age and over N(26,54)± number of persons between the ages of 25 and 54 St. housing Stock Variation Equation 12,99259 12,99246 12,99246 12,99346 12,99346 13,09359 12,99346 13,00964 13,00964 13,00964 13,00964 13,00964 13,00964 13,00964 13,00964 13,00964 13,00964 13,00964 13,00964 13,00964 13,00964 13,00966 13,	13.26608 13.20367 13.32367 13.34696 13.37213 13.34907 13.44074
Table D-27 Housing Stock and Price Forecasts Manitoba	Var W.25, 54 0.00816 0.00646 0.00646 0.00646 0.00068 0.00008 0.00008 0.00008 0.00008 0.00008	-0.00080 -0.00108 -0.00200 -0.00202 -0.00282 -0.00282 -0.00282
Housing S	Toonomic Growth and Medium Demographic T.50 T.5	12.01452 0.07500 12.01452 0.07500 12.10243 0.07500 12.11623 0.07500 12.12488 0.07500 12.12489 0.07500 12.12489 0.07500
	# Medium Scenario: Medium Wedium Scenario: Medium Whith per adult = ar mortgage loan interest rate = raphic projections = scenario 2 from Forecasts	2000 171284 577277 1280 2010 176270 593430 176270 2011 180310 609703 176270 2013 183913 641864 176270 2015 183913 657494 176715717 184716 687447 183711 687447 176270 2010 183711 687447 176200 2010 183711 687471 176200 2010 183711 687447 176200 2010 183711 687447 176200 2010 183711 687447 176200 2010 183711 687447 176200 2010 183711 687447 176200 2010 183711 687447 176200 2010 183711 687471 176200 2010 183711 687471 176200 2010 183711 687471 176200 2010 187400 2010 187400 2010 187400 2010 187400 2010 18740 2010 18740 2010 18740 2010

Rt: interest rate on 5-year residential mortgages Yt: GDP ratio for the population 15 years of age and over N(25,54)t: number of persons between the ages of 25 and 54

Pt. MLS price divided by the consumer price index

Housing Stock and Price Forecasts Table D-28

Manitoba

Housing Stock and Price Forecasts

Manitoba

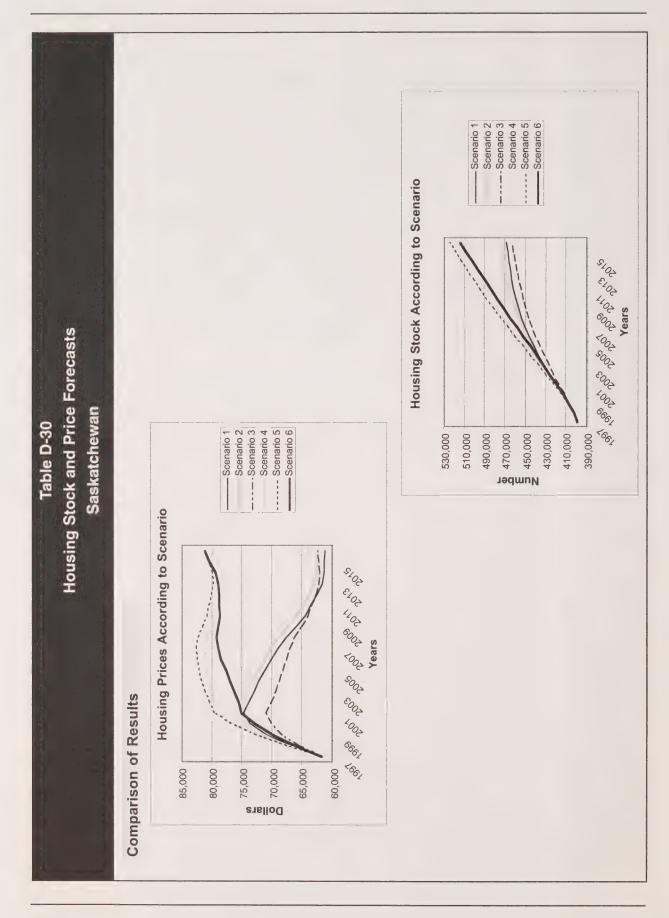
1998-2016

Medium/Strong Scenario: Medium Economic Growth and Strong Demographic Growth

1- GDP growth per adult = 7.50
2- Five-year mortgage loan interest rate = 7.50
3- Demographic projections = scenario 3 of Statistics Canada (strong growth)

	AR(1)			0.693326	0.693326	0.693326	0.693326	0.693326	0.693326	0.693326	0.693326	0.693326	0.693326	0.693326	0.693326	0.693326	0.693326	0.693326	0.693326	0.693326	0.693326	
uoi	Var Yt		0.019602	0.019602	0.019602	0.019602	0.019602	0.019602	0.019602	0.019602	0.019602	0.019602	0.019602	0.019602	0.019602	0.019602	0.019602	0.019602	0.019602	0.019602	0.019602	
ion Equat	Ln St-1		12.99259	12.99946	13.00943	13.02249	13.03856	13.05737	13.07814	13.10067	13.12479	13.15018	13.17665	13.20388	13.23153	13.25925	13.28677	13.31389	13.34036	13.36591	13.39048	
Housing Stock Variation Equation	Ln Pt		11.04682	11.16374	11.27894	11.39242	11.49930	11.58586	11.66833	11.74704	11.81837	11.88571	11.94441	11.99500	12.03524	12.06801	12.09508	12.11345	12.12412	12.13098	12.13403	
Housing S	Var Ln St		0.00687	0.00997	0.01306	0.01607	0.01881	0.02077	0.02253	0.02412	0.02539	0.02648	0.02722	0.02766	0.02772	0.02752	0.02713	0.02646	0.02556	0.02457	0.02349	
	ž S S	12.99259	12.99946	13.00943	13.02249	13.03856	13.05737	13.07814	13.10067	13.12479	13.15018	13.17665	13.20388	13.23153	13.25925	13.28677	13.31389	13.34036	13.36591	13.39048	13.41397	
	Ln St-1		12.99259	12.99946	13.00943	13.02249	13.03856	13.05737	13.07814	13.10067	13.12479	13.15018	13.17665	13.20388	13.23153	13.25925	13.28677	13,31389	13.34036	13,36591	13.39048	
	/ar N(25, 54		0.00815	0.00477	0.00423	0.00432	0.00332	-0.00189	-0.00152	-0.00074	-0.00092	0.00017	-0.00015	-0.00029	-0.00124	-0.00138	-0.00108	-0.00199	-0.00284	-0.00268	-0.00280	
	Ln XI			9.99629	10.0157	10.03511	10.05453	10.07394	10.09335	10.11276	10.13218	10.15159	10.171	10.19041	10.20983	10.22924	10.24865	10.26806	10.28748	10.30689	10.3263	
	⊁		21523	21945	22375	22814	23261	23717	24182	24656	25139	25632	26134	26647	27169	27701	28244	28798	29363	29938	30525	
	æ			0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	
ıtion	5 P. T.			11.04682	11.16374	11.27894	11.39242	11.49930	11.58586	11.66833	11.74704	11.81837	11.88571	11.94441	11.99500	12.03524	12.06801	12.09508	12.11345	12.12412	12.13098	
nt s	E Z		11.04682	11.16374	11.27894	11.39242	11,49930	11.58586	11.66833	11.74704	11.81837	11.88571	11.94441	11.99500	12.03524	12.06801	12.09508	12.11345	12.12412	12.13098	12.13403	
ш,	វវ	439148	442175	446606	452477	459808	468537	478368	489270	501213	514101	527895	542463	557676	573348	589344	605551	621789	637885	653750	669289	
Forecasts	à.		62744	70527	79137	88648	98647	107566	116813	126379	135723	145176	153954	161943	168593	174209	178990	182308	184263	185532	186098	
	Years	1996	1997	1998	1999	2000	2001	2002	2003	2004	2002	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	

0.122617 0.122617 0.122617 0.122617 0.122617 0.122617 0.122617 0.122617 0.122617 0.122617 0.122617 0.122617 0.122617 0.122617 0.122617 AR(1) 54 Rt: interest rate on 5-year residential mortgages Yt. GDP ratio for the population 15 years of age and over N(25,54)t: number of persons between the ages of 25 and Pt: MLS price divided by the consumer price index Var Yt Housing Stock Variation Equation Var Ln St Ln Pt Ln St-1 12.98829 12.98829 12.99943 13.00955 13.02653 13.03321 13.03868 13.04332 13.04709 12.90621 12.91956 12.93424 12.94918 12.96316 13.05017 11.1102 11.2255 11.2255 11.2256 11.19845 11.18635 11.17259 11.17299 11.172931 11.02993 11.02993 11.02329 11.02347 11.09746 11.05938 11.07471 St: housing stock 0.00598 0.01094 0.01336 0.01468 0.01494 0.01398 0.01210 0.01114 0.01012 0.00906 0.00792 0.00668 0.00547 0.00463 0.00308 0.00269 0.00262 0.00250 Legend Programming: Mario Fortin and André Leclerc 12.89526 12.90621 12.93424 12.93424 12.94918 12.96316 12.96829 12.99943 13.0955 13.03663 13.0363 13.03 Housing Stock and Price Forecasts 12.91956 12.93424 12.96316 12.99829 12.99829 13.00955 13.01861 13.02653 13.03868 13.04332 13.04332 13.04332 13.05286 13.05286 13.05286 12.90621 Ln Si-1 Saskatchewan 0.00353 0.00353 0.00331 0.00230 -0.00193 -0.00168 -0.00168 -0.00168 -0.00168 -0.00744 -0.00732 -0.00880 -0.00951 -0.00883 -0.00883 Ln Yt Var N(25, 54)t Table D-29 10.27237 10.28232 10.29227 10.30222 10.31217 10.32212 10.33207 10.21267 10.22262 10.23257 10.24252 10.25247 10.15297 10.16292 10.17287 10.18282 10.19277 10.26242 10.20272 Weak/Weak Scenario. Weak Economic Growth and Weak Demographic Growth 25413 25667 25667 26183 26445 26769 27246 277519 277519 277519 277519 277519 277519 277519 277519 277519 28752 28636 28352 28636 28979 28979 29979 30097 × 1- GDP growth per adult = 1.00000 2- Five-year mortgage loan interest rate = 7.50 3- Demographic projections = scenario 1 from Statistics Canada (weak growth) 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 ă 11.1102 11.16855 11.20675 11.22250 11.21064 11.15701 11.13999 11.12031 11.09746 11.07471 11.04307 1.18635 1.17259 1.00000 Ln Pt-1 11.22250 11.21064 11.19845 11.18635 11.17259 11.13999 11.12031 11.09746 Price Equation 11.02997 11.11102 11.16855 11.02993 11.02929 11.02329 11.02347 11.20675 11.05938 ousing Stock and Price Forecasts 396044 398421 402804 408220 414256 426413 426412 432002 437263 442160 445160 457354 465174 467653 459863 461998 463744 Forecasts 64518 63537 62509 70866 73626 74794 73913 73017 72139 71153 70053 68871 67529 66003 61285 61296 61233 61694 Saskatchewan 1998-2016



0.122617 0.122617 0.122617 0.122617 0.122617 0.122617 0.122617 0.122617 0.122617 0.122617 0.122617 0.122617 0.122617 0.122617 0.122617 0.122617 AR(1) 54 Rt: interest rate on 5-year residential mortgages Yt: GDP ratio for the population 15 years of age and over N(25,54)t: number of persons between the ages of 25 and Var Yt Pt: MLS price divided by the consumer price index 12.90633 12.91989 12.93484 12.95017 12.96462 12.97816 12.99080 13.00249 13.01323 13.02295 13.04508 13.05038 13.05481 13.05852 13.06182 3.03893 Housing Stock Variation Equation Var Ln St Ln Pt Ln Sk-1 11.02997 11.11336 11.21316 11.22180 11.22180 11.19992 11.19669 11.19337 11.1632 11.06250 11.04252 11.0424 St: housing stock 0.01106 0.01357 0.01495 0.01533 0.01444 0.01354 0.01169 0.01169 0.01074 0.00616 0.00330 0.00737 0.00442 0.00371 12.93484 12.95017 12.96462 12.97816 12.99080 13.00249 13.05852 13.06182 13.06501 13.06805 12.89528 12.89526 12.90633 12.91989 13.03156 13.04508 13.05038 13.02295 13.05481 Housing Stock and Price Forecasts 12.91989 12.93484 12.95017 12.96462 12.97816 12.99080 13.00249 13.01323 13.02295 13.04508 13.05038 13.05481 13.05852 13.06182 13.03156 13.03893 12.90633 LH SF-1 Saskatchewan 0.00770 0.00416 0.00439 0.00430 0.00331 -0.00075 -0.00039 -0.00049 -0.00049 -0.00049 -0.00049 -0.00049 -0.00049 -0.00049 -0.00514 -0.00652 -0.00715 -0.00697 Table D-31 Ln Yt Ver N(25, 54)t WeakMedium Scanario: Weak Economic Growth and Medium Demographic Growth 10.2027 10.2127 10.2226 10.2326 10.2425 10.2525 10.1629 10.1729 10.1828 10.1928 10.2624 10.2724 10.2823 10.2923 25413 25667 25924 26183 26445 26709 27794 27794 27794 28072 28072 28072 28072 28072 28072 28072 28072 28072 28072 28072 (medium growth) 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 æ Ln Pt-1 7.50 Piwe-year mortgage Ioan interest rate = 7.50 Demographic projections = scenario 2 from Statistics Canada 11.02997 11.11376 11.21310 11.213162 11.22180 11.22180 11.21105 11.15735 11.15735 11.13857 11.11632 11.09397 11.07875 11.18669 11.06250 1.00000 Price Equations 11.21310 11.23162 11.22180 11.21105 11.17303 11.15735 11.13857 11.11632 11.06250 11.04937 11.04252 11.04234 11.02997 11.18669 11.09397 11.07875 11.17338 Ln Pt 396044 402853 402853 408355 414506 420909 427033 432855 432855 4438305 448305 455686 456599 462815 465275 467338 469076 470626 472131 459974 1- GDP growth per adult = 2- Five-year mortgage loan 3- Demographic projections Forecasts 67088 71209 74209 74742 74742 73943 73943 71185 70077 70077 667260 65736 66736 66736 66736 66736 66736 66736 66736 66736 66736 Saskatchewan 1998-2016

Housing Stock and Price Forecasts Saskatchewan Table D-32

Housing Stock and Price Forecasts

Saskatchewan

1998-2016

Weak/Strong Scenario: Weak Economic Growth and Strong Demographic Growth

Yt: GDP ratio for the population 15 years of age and over N(25,54)t: number of persons between the ages of 25 and 54

Pt: MLS price divided by the consumer price index Rt: interest rate on 5-year residential mortgages

1- GDP growth per adult = 1.00000
2- Five-year mortgage loan interest rate = 7.50
3- Demographic projections = scenario 3 from Statistics Canada (strong growth)

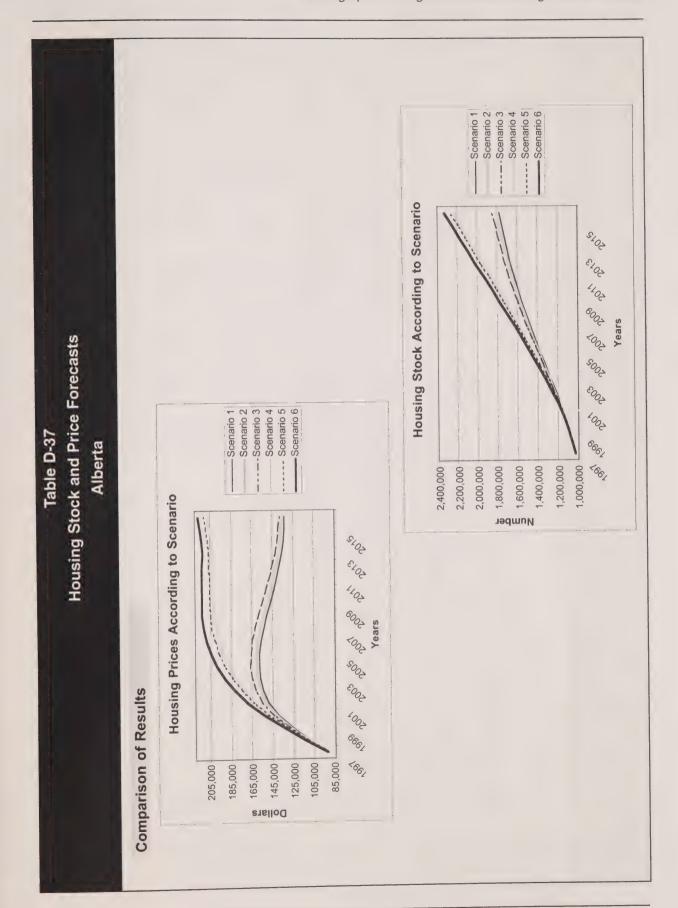
		AR(1)			0.122617	0.122617	0.122617	0.122617	0.122617	0.122617	0.122617	0.122617	0.122617	0.122617	0.122617	0.122617	0.122617	0.122617	0.122617	0.122617	0.122617	0.122617	0.122617
		Var Yt		0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01
	in Equation	Ln St-1		12.88928	12.89526	12.90530	12.91708	12.92971	12.94251	12.95437	12.96541	12.97574	12.98533	12.99430	13.00261	13.01011	13.01666	13.02226	13.02726	13.03162	13.03551	13.03919	13.04293
	Stock Variation Equation	Ln Pt		11.02997	11.09051	11.13246	11.15900	11.17104	11.15838	11.14779	11.13900	11.12937	11.12187	11.11274	11.10014	11.08355	11.06650	11.05671	11.04573	11.03784	11.03578	11.03957	11.04215
	Housing St	Var Ln St		0.00598	0.01003	0.01178	0.01263	0.01280	0.01186	0.01104	0.01032	0.00959	0.00898	0.00831	0.00750	0.00655	0.00560	0.00500	0.00436	0.00389	0.00368	0.00374	0.00374
	- Alan	Ln St	12.88928	12.89526	12.90530	12.91708	12.92971	12.94251	12.95437	12.96541	12.97574	12.98533	12.99430	13.00261	13.01011	13.01666	13.02226	13.02726	13.03162	13.03551	13.03919	13.04293	13.04667
		Ln St-1		12.88928	12.89526	12.90530	12.91708	12.92971	12.94251	12.95437	12.96541	12.97574	12.98533	12.99430	13.00261	13.01011	13.01666	13.02226	13.02726	13.03162	13.03551	13.03919	13.04293
		Var N(25, 54)t		0.00770	-0.00118	-0.00125	-0.00145	-0.00226	-0.00627	-0.00579	-0.00536	-0.00554	-0.00520	-0.00569	-0.00680	-0.00837	-0.00951	-0.00905	-0.01019	-0.01051	-0.01008	-0.00933	-0.00983
		Ln Yt V			10.15297	10.16292	10.17287	10.18282	10.19277	10.20272	10.21267	10.22262	10.23257	10.24252	10.25247	10.26242	10.27237	10.28232	10.29227	10.30222	10.31217	10.32212	10.33207
growerry		¥		25413	25667	25924	26183	26445	26709	26976	27246	27519	27794	28072	28352	28636	28922	29212	29504	29799	30097	30398	30702
dalada (strong growth)		ë			0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500
,	ion	Ln Pt-1			11.02997	11.09051	11.13246	11.15900	11.17104	11.15838	11.14779	11.13900	11.12937	11.12187	11.11274	11.10014	11.08355	11.06650	11.05671	11.04573	11.03784	11.03578	11.03957
	Price Equation	Ln Pt		11.02997	11.09051	11.13246	11.15900	11.17104	11.15838	11.14779	11.13900	11.12937	11.12187	11.11274	11.10014	11.08355	11.06650	11.05671	11.04573	11.03784	11.03578	11.03957	11.04215
3000	Δ.	St	396044	398421	402438	407208	412386	417697	422680	427372	431808	435970	439901	443570	446911	449846	452371	454638	456627	458405	460094	461818	463549
2. Demographic projections – scenario 3 inchi statistica	Forecasts	£		61696	65546	68354	70192	71043	70149	69410	68803	68143	67634	67020	66181	65091	63991	63368	62676	62183	62055	62291	62452
J- Delloyla		Years	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016

	over 5 and 54 0.122617 9.0.122617 9.0.122617 9.0.122617 9.0.122617 9.0.122617 9.0.122617 9.0.122617 9.0.122617 9.0.122617 9.0.122617 9.0.122617 9.0.122617 9.0.122617 9.0.122617 9.0.122617 9.0.122617 9.0.122617	
	Var Yt. Var Yt. 0.026519	
	e consumer psidential mor tion 15 years s between the Lr 341 12.89526 12.99632 12.99632 12.96692 12.96692 13.07934 13.07934 13.07934 13.07934 13.07934 13.07934 13.196548 13.07934 13.196548 13.07934 13.07934 13.07934 13.196548 13.07934 13.07934 13.07934 13.196548 13.07934 13.07934 13.07934 13.196548 13.07934 13.196548 13.07934 13.196548 13.07934 13.196548 13.07934 13.196548 13.07934 13.196548 13.07934 13.196548 13.07934 13.196548 13.07934 13.196558 13.19658 13.19	
	Legend	
	Legend Rt. Interest rate on 5-ye YY: GDP ratio for the po N(25,54); number of pe St. housing stock Var Ln St. Ln Pt 0.01406 11.178 0.01400 11.242 0.01661 11.293 0.01663 11.293 0.01663 11.293 0.01663 11.293 0.01653 11.209 0.01653 11.209 0.01654 11.280 0.01657 11.280 0.01658 11.280 0.01658 11.280 0.01659 11.280 0.01181 11.270 0.01181 11.270 0.01181 11.278 0.01198 11.289 0.01198 11.289	
sts	Ln St 12.88928 12.90632 12.90632 12.90632 12.90633 12.90633 12.90633 13.00343 13.00343 13.00508 13.00508 13.00508 13.10793 13.10793 13.10793 13.10793 13.1663 13.1614	
Foreca	Lin St-1 12.88928 12.89526 12.90632 12.90633 12.97024 13.03548 13.05548 13.05548 13.05548 13.05548 13.05548 13.07931	
D-33 A Price hewan	0.00770 0.00333 0.00333 0.00372 0.00383 0.00188 0.00188 0.00188 0.00188 0.00188 0.00188 0.00734 0.00734 0.00734 0.00734 0.00734 0.00734 0.00734 0.00734	
Table D-33 Housing Stock and Price Forecasts Saskatchewan	Ln Yt Var N(25, 54)1 0.00770 0.00770 10.1953631 10.2215365 10.2215365 10.2273835 10.300569 10.300569 10.300569 10.300569 10.300569 10.300569 10.300569 10.300569 10.47097 10.457097 10.457097 10.457097 10.5617916 10.	
sing S	25413 26087 26087 26087 26087 28218 28218 28266 29734 30523 33016 333016 33666 3713 36660 37666 39655 41786	
Hou	Rt (0.07500 0.	
	Growth and 2.65190 7.500 II. 28922 II. 28922 II. 28014 III. 28014 II. 28014 III. 28014 III	
	n Economic G 1 from Statistics 1 from Statistics 11.02997 11.1829 11.29325 11.29328 11.29328 11.29922 11.29922 11.29922 11.29914 11.29922 11.29929 11.27641 11.27641 11.27641 11.27641 11.27641	
	Medium t Pri a scenario 11 St. Pri a 398421 402851 402851 4028530 445122 422257 429439 451196 445934 451196 445931 472351	
	# Scenario per adult = nigage loan in rigage loan is c projections = 61696 67393 72283 72283 76293 72283 78946 81136 81136 81136 81049 81049 81049 81049 81049 81049 79529 78489 78401 78937 78937 78937 78937 78937 78937 78937 78937 78937 78937 78937 78937	
	1998-2016 Medium Economic Growth and Weak Demographic Growth Growth and Weak Scanario: Medium Economic Growth and Weak Demographic Growth 1- GDP growth per adult = 2- Five-year mortgage loan interest rate = 7-50 3- Demographic projections = scenario 1 from Statistics Canada (weak growth) Forecasts	

-orecasts	Legend Pt. MLS price divided by the consumer price index Rt. interest rate on 5-year residential mortgages Ytt. GDP ratio for the population 15 years of age and over N(25.54); number of persons between the ages of 25 and 54 St. housing stock	Housing Stock Variation Equation 10 St Var Ln St Ln Pl Ln St-1 Var Y1 AR(1)	12.88928
Table D-34 Housing Stock and Price Forecasts Saskatchewan	Housing Stock and Price Forerasts Saskatchewan 1988-2016 Medium/Medium Scenario: Medium Economic Growth and Medium Demographic Growth 1- GDP growth per adult = 2.65190 2- Five-year mortgage loan interest rate = 7.50	3- Demographic projections = scenario 2 from Statistics Canada (medium growth) Forecasts Price Equation Vests Pt 1n Yt Var N/25 5411 (n. St-1	816964 396044 61696 39421 11.02997 0.07500 26543 0.000770 67578 402899 11.12103 0.07500 26779 10.1933631 0.00439 72633 402899 11.12103 0.07500 26779 10.1933631 0.00439 72679 415373 11.24895 11.12864 0.07500 28739 0.00450 79669 422676 11.28664 11.28664 0.07500 28218 10.24771 0.00331 80422 11.28664 11.28664 0.07500 28946 10.2738835 0.00035 81125 437528 11.33375 11.28664 0.07500 29734 10.300059 0.00035 82508 460086 11.33045 0.07500 3132 10.3262304 0.00035 82508 467500 11.33048 0.07500 33892 10.366773 0.00043 8254 488302 11.30948 11.31748 0.07500 384271 0.00035 8075

0.122617 0.122617 0.122617 0.122617 0.122617 0.122617 0.122617 0.122617 0.122617 0.122617 3 persons between the ages of 25 and Yt: GDP ratio for the population 15 years of age and over N(25,54)t: number of persons between the ages of 25 and Pt: MLS price divided by the consumer price index 0.026519 0.026519 0.026519 0.026519 0.026519 0.026519 0.026519 0.026519 0.026519 0.026519 0.026519 Rt: interest rate on 5-year residential mortgages Var Yt Housing Stock Variation Equation Var Ln St Ln Pt Ln St1 V 12.88928 12.89526 12.9054 12.91784 12.94670 12.94670 12.9088 12.9088 13.00556 13.00556 13.00566 13.00566 13.00576 13.00576 13.00576 13.00576 13.00576 13.00576 13.00576 13.08866 13.10107 13.11319 13.12525 13.13749 11.15226 11.19485 11.22506 11.23162 11.24049 11.25958 11.27905 11.27630 11.27193 11.27374 11.27520 11.27661 0.01015 0.01243 0.01397 0.01490 0.01475 0.01473 0.01468 0.01457 0.01425 0.01370 0.01310 0.01280 0.01212 0.01207 0.01224 0.01234 13.11319 13.12525 13.13749 13.14983 12.93180 12.94670 12.96145 12.97615 12.99088 13.00556 13.02024 13.03481 13.04906 13.07587 12.89526 12.90541 13.06276 13.10107 Housing Stock and Price Forecasts 12.90541 12.91784 12.93180 12.94670 12.96145 13.00556 13.02024 13.03481 13.06276 13.08866 13.10107 13.11319 13.12525 13.13749 12.97615 12.99088 13.04906 Ln St-1 Saskatchewan Table D-35 -0.01019 -0.01051 -0.01008 -0.00933 0.00770 -0.00118 -0.00125 -0.00145 -0.00226 -0.00554 -0.00520 -0.00569 Ln Yt Var N(25, 54)1 -0.00579 0.00680 0.00837 0.00951 -0.00905 -0.00627 Medium/Strong Scenario: Medium Economic Growth and Strong Demographic Growth 10.16919 10.19536 10.22154 10.24771 10.61414 10.27388 10.37858 10.53562 10.56179 10.32623 10.3524 10.40475 10,43092 10.4571 10.48327 10.50944 10.58797 28218 28966 29734 30523 31332 32163 33016 33892 34790 35713 36660 37632 38630 2- Five-year mortgage loan interest rate = 3- Demographic projections = scenario 3 from Statistics Canada (strong growth) 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 ð. 11.27905 11.27630 11.27193 Ln Pt-1 11.15226 11.22506 11.22506 11.23162 11.24049 11.25083 11.25958 11.27520 2.65190 7.50 11.02997 11.27374 11.27337 Price Equation 11.23162 11.24049 11.25083 11.19485 11.27630 11.27193 11.27374 11.27661 11.27905 11.09778 11.15226 11.26948 11.27337 11.02997 464658 471069 477283 501446 507623 513924 489464 396044 398421 402485 407517 413249 419450 425681 431986 438396 444879 451461 458086 483431 GDP growth per adult = Forecasts 72755 74986 75480 76152 76944 77620 78392 78392 79146 78929 78585 78727 78698 78842 79386 80350 81179 Saskatchewan 1998-2016

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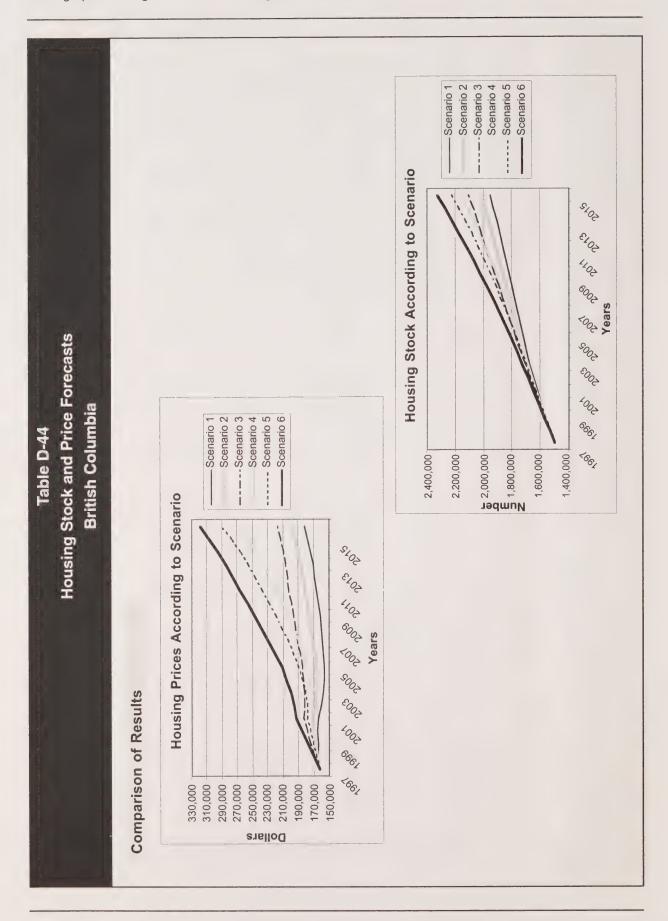
Forecasts	Legend Pt: MLS price divided by the consumer price index Rt: interest rate on 5-year residential mortgages Yr: GDP ratio for the population 15 years of age and over N(25,54)t: number of persons between the ages of 25 and 54 St: housing stock	Housing Stock Variation Equation 13.82634 13.82634 13.82634 13.82634 13.84631 13.87444 13.90903 0.03439 11.62441 13.89633 0.03439 11.62441 13.99093 13.99093 13.99093 13.99093 13.99093 14.03277 0.04255 13.99093 14.0377 0.04255 12.0377 14.1557 0.04255 12.0377 14.1557 0.04255 12.0377 14.1557 0.04255 12.0377 14.1557 0.04256 14.1557 0.04256 14.1557 0.04256 14.1557 0.04256 14.1557 0.04256 14.1557 0.04256 14.1557 0.04256 14.1557 0.04256 14.1557 0.0445106 14.22607 14.22607 0.03900 12.02149 14.1557 0.010 0.445106 14.22607 0.03457 11.99892 14.19150 0.01 0.445106 14.3824 14.38020 0.02330 11.97920 14.28736 0.01 0.445106 14.31402 0.02330 11.95720 14.33824 0.02439 11.85398 14.38007 0.01 0.445106 14.38007 14.38007 0.01982 11.86718 14.38007 0.01982 11.85396 14.3150 0.01 0.445106 14.41520 0.01 0.445106 14.41520 0.01 0.445106 14.41520 0.01 0.445106 14.38007 0.01 0.445106 14.38007 0.01 0.445106 14.38007 0.01 0.445106 14.41520 0.01 0.445106 14.415
Table D-39 Housing Stock and Price Forecasts Alberta	том	10.54877 0.02040 10.54877 0.01759 10.58872 0.01768 10.58857 0.01708 10.58857 0.01703 10.58857 0.01273 10.58857 0.01254 10.68857 0.01264 10.63832 0.01264 10.63832 0.01368 10.63822 0.01067 10.68808 0.007091 10.68808 0.007091 10.69803 0.00679 10.69803 0.00679 10.77798 0.00661
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웃		7.30 24665 0.07500 62441 0.07500 62441 0.07500 88056 0.07500 99574 0.07500 001634 0.07500 001634 0.07500 001634 0.07500 001634 0.07500 001634 0.07500 99892 0.07500 99892 0.07500 99893 0.07500 968791 0.07500 88791 0.07500 88791 0.07500 88791 0.07500 88791 0.07500 88791 0.07500
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	Price Fo	Pri interest rate : scenario 3 = scenario 3 Pri St 1010893 1031281 10908029 1141925 114908629 1141925 114908629 114908629 1149086310 1507662 1556669 1507662 1556669 1724065 1758674 1758674 1758674 1850584
	g Scenario	Process Projections in projections Project
	Alberta 1998-2016 Weak/Strong Scenaria 1- GDP growth per adult =	2- Five-year mortgage loan interest rate = 3- Demographic projections = scenario 3 forecasts

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2 m Statistics Canada (Price Equation 1.1,2083) 111,90832 111,90832 112,1244 12,1817 11,20832 12,2441 12,23501
Alberta Alberta Hedium/Medium Scenario: Medium Economic Growth and Medium interest rate = 2.21230 2. Five-year mortgage loan interest rate = 7.50 3. Demographic projections = scenario 2 from Statistics Canada (medium growth) Forecasts St Drice Equation Forecasts St Drice
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Alberta Alberta Medium/Medium Scenario Mediu - GDP growth per adult = 2- Five-year mortgage loan interest rate 3- Demographic projections = scenario 1996 91734 101780 1090 101780 1090 101780 1090 101780 1090 101780 1090 101780
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Var. Yf	0.022123 0.022123 0.022123 0.022123 0.022123 0.022123 0.022123 0.022123 0.022123 0.022123 0.022123 0.022123 0.022123 0.022123 0.022123
n Equation Ln St-1	13.82634 13.84631 13.84631 13.9177 13.95435 14.05042 14.15130 14.2951 14.3463 14.3467 14.4769 14.5175 14.53467 14.5169 14.62600
stock stock Variatio	11.42665 11.63515 11.80120 12.03823 12.103823 12.10383 12.22696 12.22696 12.26637 12.26635 12
St. housing stock Housing Stock	0.01997 0.02892 0.03654 0.04258 0.04915 0.05021 0.05028 0.04895 0.04896 0.04896 0.04832 0.04896 0.03800 0.03800 0.03800 0.03866 0.03866 0.03866
55 5	13.82634 13.84631 13.91475 13.95435 14.00128 14.0069 14.15130 14.29912 14.29914 14.34638 14.34638 14.36375 14.55575 14.55600 14.65606 14.65606
Ln St-1	13.82634 13.82634 13.84631 13.91177 13.91177 14.05042 14.10069 14.29115 14.29951 14.29951 14.34638 14.34639 14.5175 14.55071 14.55071 14.65001
N(26, 54)	0.01759 0.01759 0.01768 0.01708 0.017708 0.01273 0.0128 0.013174 0.01202 0.01304 0.00303 0.00303 0.00791 0.00679 0.00679
×	10.56070 10.58258 10.60447 10.60447 10.604823 10.6711 10.69199 10.71387 10.71387 10.77952 10.80140 10.80705 10.88893 10.88893 10.95458
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2- Five-ye 3- Demogn	1996 1997 1998 1998 1999 2000 2000 2000 2000 2000 2000 2000
	ar mortgage loan interest rate = 7.50 raphic projections = scenario 3 from Statistics Canada (strong growth) Forecasts Forecas

0.02134 0.02134 0.02134 0.02134 0.02134 0.02134 0.02134 0.02134 0.02134 0.02134 0.02134 AR(1) Yt: GDP ratio for the population 15 years of age and over N(25,54)t: number of persons between the ages of 25 and 54 0.001 Var Yt Pt: MLS price divided by the consumer price index Rt: interest rate on 5-year residential mortgages 14,18803 14,22010 14,226263 14,226263 14,3007 14,3007 14,3319 14,35884 14,35884 14,39500 14,4405 14,44 Housing Stock Variation Equation Var.Ln St Ln St 12,00633 12,01639 12,01135 11,3941 11,3673 11,3673 11,3650 11,3650 11,3650 11,3650 11,3650 11,3650 11,3650 11,3650 11,3650 11,3650 11,3650 12,0350 12, St. housing stock 0.02189 0.02064 0.01972 0.01841 0.01636 0.01483 0.01383 0.01383 0.01240 0.01173 0.01151 0.01138 0.01126 0.01108 0.01142 0.01166 Legend 14,18803 14,22010 14,22010 14,2823 14,2823 14,3172 14,3182 14,3584 14,3584 14,3584 14,3584 14,4051 14,4051 14,4051 14,4051 14,4051 14,4051 Housing Stock and Price Forecasts 14.22010 14.24199 14.26263 14.28236 14.30077 14.31712 14.33195 14.34579 14.35884 14.37124 14.39500 14.41788 14.42925 14.44051 14.45159 14.46277 Ln St-1 **British Columbia** Table D-43 0.02326 0.01885 0.01634 0.01634 0.00732 0.00774 0.00698 0.00678 0.00678 0.00749 0.00749 0.00749 0.00749 0.00749 0.00749 0.00749 0.00749 0.00749 0.00749 0.00749 0.00749 0.00749 0.00749 0.00749 71 Ln Y Var N(25, 54)! 10.06866 10.07861 10.08856 10.09851 10.11842 10.12837 10.13832 10.14827 10.17812 10.18807 10.19802 10.20797 10.16817 10.05871 WeakWeak Scenario: Weak Economic Growth and Weak Demographic Growth 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 Demographic projections = scenario 1 from Statistics Canada (weak growth) ã 11.99537 12.00633 12.01699 12.01135 11.96784 11.96315 11.96502 11.97366 11.95356 11.95356 11.95602 12.02532 12.03930 12.05118 12.07037 12.09321 1.00000 Ln Pt-1 Price Equation 12.00633 12.01071 12.01699 12.01135 11.96784 11.96331 11.96502 11.96502 11.96502 11.96503 11.96503 11.96503 11.96503 11.96503 12.02532 12.05118 12.07037 12.09321 12.11647 11.99537 LAP Five-year mortgage loan interest rate = 1498687 1531853 1563806 1524956 1624591 1651383 1676057 1721732 1743206 1743206 1743204 174320 174 1847328 1868248 1889061 1910305 1932243 GDP growth per adult = Forecasts 164507 165543 164612 160188 156892 156866 157160 158524 160105 161948 164175 166929 169279 171301 174621 178655 182858 157604 British Columbia 1998-2016



0.02134 0.02134 0.02134 0.02134 0.02134 0.02134 0.02134 0.02134 0.02134 0.02134 0.02134 0.02134 0.02134 54 N(25,54)t: number of persons between the ages of 25 and the Rt: interest rate on 5-year residential mortgages Yt; GDP ratio for the population 15 years of age and over Var Yt Pt: MLS price divided by the consumer price index 14.18803 14.2235 14.26361 14.26361 14.30370 14.30378 14.35338 14.35338 14.3634 14.3634 14.3634 14.3634 14.45084 14.41038 14.43746 14.42401 Housing Stock Variation Equation Var Lin St Lin St Lin St-1 11.99537 12.01588 12.03962 12.04476 12.0260 12.0260 12.02997 12.03937 12.03938 12.03938 12.03938 12.03938 12.03938 12.03938 12.03938 12.03938 12.03938 12.13467 12.13467 12.13467 12.13467 12.13467 0.03207 0.0225 0.0225 0.01957 0.01957 0.01177 0.01777 0.01476 0.01438 0.01384 0.0138 0.0138 14,18803 14,22010 14,2836 14,2834 14,33778 14,3378 14,3378 14,3828 14,3828 14,3865 14,4203 14,4208 14,4768 14,4768 14,4769 Housing Stock and Price Forecasts 14.24235 14.28361 14.28370 14.30370 14.32147 14.33788 14.38814 14.38814 14.38814 14.3985 14.45040 14.46983 14.46983 14.46983 14.46983 14.46983 Lr St-1 **British Columbia** 0.02326 0.02057 0.01804 0.01612 0.01008 0.000986 0.000976 0.000976 0.000976 0.000976 0.000976 0.000976 0.000976 0.000976 0.000976 0.000976 Var N(25, 54)t Table D-45 10.10847 10.11842 10.12837 10.13832 10.14827 10.15822 10.17812 10.17812 10.19802 10.20797 10.04876 10.06866 10.07861 10.08856 10.09851 Weak/Medium Scenario. Weak Economic Growth and Medium Demographic Growth Ln Xt 22447 22671 23129 23129 23358 23592 23592 2450 24795 25294 25296 2 1-00000 2- Five-year mortgage loan interest rate = 7.50 3- Demographic projections = scenario 2 from Statistics Canada (medium growth) 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 12.01588 12.02768 12.03962 12.04476 12.02600 12.01618 12.01640 12.01966 12.02997 12.05937 12.05937 12.07405 12.08985 12.10771 12.12242 12.13467 12.1565 Ln Pt-1 Price Equation 12.02768 12.02768 12.02768 12.04476 12.02600 12.02600 12.01640 12.01640 12.01640 12.01640 12.01640 12.01660 12.01660 12.01670 12. 11.99537 Ln Pt fousing Stock and Price Fore 1532404 1565336 1597791 1629366 1628366 1686017 1937548 1962704 1988408 2014674 1762879 1887645 1812802 1837666 1912697 British Columbia 1787881 1862561 1498687 1737811 Forecasts 167322 169333 170206 167041 165410 165486 167706 170224 172711 175265 178055 181263 183951 186217 189770 194008 198376 1998-2016

	Legend Pt: MLS price divided by the consumer price index Rt: interest rate on 5-year residential mortgages N(25,54)r: number of persons between the ages of 25 and 54 St: housing stock	Varianty Coordinates Varianty	
Table D-46 Housing Stock and Price Forecasts British Columbia	graphic Growth	22447 10.02886 0.02257 14.2801 14.2803 0.02207 22678 10.03881 0.02287 14.24315 0.02207 22678 10.03881 0.02287 14.24315 0.02207 22678 10.03881 0.02287 14.24315 14.26585 0.02207 2358 10.05871 0.0227 14.28835 14.31050 0.02207 23582 10.05866 0.01644 14.31050 14.343125 0.02205 23682 10.08866 0.01644 14.31050 14.33125 0.02205 24307 10.09851 0.01603 14.31050 14.35085 0.01960 24307 10.09851 0.01594 14.36959 14.38753 0.01793 24550 10.11842 0.01552 14.40503 0.01763 25294 10.13832 0.01552 14.40503 14.42220 0.01763 25547 10.12837 0.01567 14.45539 0.01639 25547 10.18877 0.01567 14.45539 14.4740 0.01603 25680 10.17812 0.001058 14.45539 14.4740 0.01631 25680 10.17812 0.001058 14.48708 14.50231 14.51702 0.01454 25680 10.17812 0.001058 14.48708 14.50231 0.01583 26581 10.17812 0.000924 14.51702 14.51702 0.01473 26880 10.18807 0.000924 14.51702 14.55386 0.01413 26880 10.19802 0.000892 14.54573 14.55386 0.01413 26880 10.10802 14.54573 14.55386 0.01413 26880 10.10802 14.54573 14.55386 0.01413 26880 10.10802 14.54573 14.55386 0.01413 26880 10.10802 14.54573 14.55386 0.01413 26880 10.10802 14.54573 14.55386 0.01413 26880 10.10802 14.54573 14.55386 0.014143	
	Housing Stock and Price Forecasts British Columbia 1998-2016 Weak/Strong Scenario: Weak Economic Growth and Strong Demo 1- GDP growth per adult = 1.00000 2- Five-year mortgage loan interest rate = 7.50 3- Demographic projections = scenario 3 from Statistics Canada (strong growth)	Vears St Lin Pt Lin Pt Rt 1996 1451388 1.99537 1.007500 1997 168901 1533827 12.03707 1.99537 0.07500 1998 168901 1533827 12.03707 0.07500 2000 174059 1664547 12.03707 0.07500 2001 183435 1640486 12.11506 12.09555 0.07500 2002 182601 17708021 12.11506 12.09550 0.07500 2004 182607 17708021 12.11506 0.07500 2005 182607 1771839 12.11506 0.07500 2006 187791 1803144 12.14309 0.07500 2007 191091 1834352 12.16051 0.07500 2008 196822 1896249 12.19005 12.17586 0.07500 2010 199616 1926847 12.20415 12.19005 0.07500 2011 202654 1957302 12.21926 <	

Housing Stock and Price Forecasts **British Columbia** Table D-47

British Columbia

Medium/Weak Scenario: Medium Economic Growth and Weak Demographic Growth

1998-2016

GDP growth per adult =

Demographic projections = scenario 1 from Statistics Canada (weak growth) 1.58730 7.50 Five-year mortgage loan interest rate =

0.02134 0.02134 0.02134 0.02134 0.02134 0.02134 0.02134 0.02134 0.02134 0.02134 0.02134 0.015873 0.015873 0.015873 0.015873 0.015873 0.015873 0.015873 0.015873 0.015873 0.015873 0.015873 0.015873 0.015873 0.015873 0.015873 0.015873 0.015873 Var Yt 14.18803 14.22010 14.22010 14.26361 14.2336 14.3336 14.3588 14.3588 14.3588 14.3936 14.4291 14.4291 14.4291 14.56403 14. Housing Stock Variation Equation 11, 196537 12, 1023751 12, 104820 12, 105977 12, 105640 12, 105640 12, 105640 12, 11228 12, 11228 12, 11328 12, 11328 12, 11328 12, 11328 12, 11328 12, 11328 12, 11328 12, 11328 12, 11328 12, 11328 12, 11328 12, 1134 12, 1134 12, 1134 12, 1134 12, 1134 12, 1134 12, 1134 12, 1134 12, 1134 12, 1134 12, 1134 12, 1134 12, 1134 12, 1134 13 14,18803 14,2220 14,22301 14,2836 14,3047 14,3047 14,3043 14,3048 14,318 14,418 14,4659 14,585 14,585 14,585 14,585 14,585 14.18803 14.22010 14.24228 14.26361 14.30471 14.34134 14.37628 14.37628 14.39365 14.42914 14.44733 14.46590 14.48492 14.50426 14.52381 14.54382 La St-1 Ln Yt Var N(25, 54) 0.02328 0.01885 0.01634 0.01634 0.00783 0.0078 0.00698 0.00698 0.00698 0.00698 0.00698 0.00698 0.00698 0.00698 0.00698 0.00698 0.00698 0.00698 0.00698 0.00698 0.00698 10.03466 10.05041 10.05041 10.09765 10.11340 10.12915 10.14490 10.16065 10. 22447 22803 23803 23806 24286 25867 25867 25867 25867 27116 27547 27984 2879 28879 28879 29338 ¥ 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 12.01237 12.02751 12.05577 12.05977 12.05183 12.05630 12.12128 12.12128 12.12128 12.12128 12.25830 12.25830 12.25830 12.25830 12.25830 12.25830 12.26896 12.3465 12.3465 12.3465 12.3465 12.3466 12.34 Price Equation 11.99537 12.02754 12.02754 12.02697 12.05697 12.05680 12.05680 12.1522 12.1532 12.1532 12.1532 12.2583 12.2583 12.2583 12.2583 12.2583 12.2683 LaPt 1451388 14928087 15928087 15965338 1651002 1651002 1651080 1722702 1752023 1752023 1752023 1752023 1752023 1752023 1752023 1752023 1752023 1752023 1752023 1752023 1752023 1752023 1752023 1752023 175202 17520 175202 17520 17 162003 164780 170791 172778 172193 172193 172193 172193 172193 172193 17320 18374 189714 189714 189714 235382 2210723 Forecasts

and 54

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Housing Stock and Price Forecasts **British Columbia** Table D-48

Medium/Medium Scenario: Medium Economic Growth and Medium Demographic Growth

Housing Stock and Price Forecasts British Columbia

1998-2016

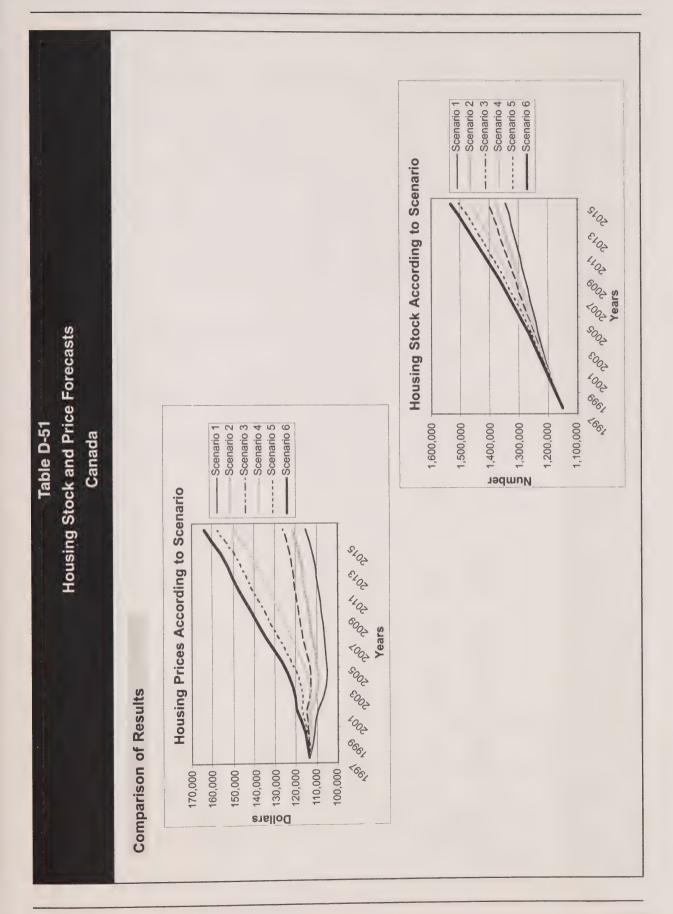
1- GDP growth per adult = 7.58730 2- Five-year mortgage loan interest rate = 7.50 3- Demographic projections = scenario 2 from Statistics Canada (medium growth)

Pt. MLS price divided by the consumer price index Rt: interest rate on 5-year residential mortgages Yt. GDP rate for the population 15 years of age and over N(25.54)t: number of persons between the ages of 25 and 54 St. housing stock

AR(1)		0.02134	0.02134	0.02134	0.02134	0.02134	0.02134	0.02134	0.02134	0.02134	0.02134	0.02134	0.02134	0.02134	0.02134	0.02134	0.02134	0.02134	0.02134
Var Yi	0.015873	0.015873	0.015873	0.015873	0.015873	0.015873	0.015873	0.015873	0.015873	0.015873	0.015873	0.015873	0.015873	0.015873	0.015873	0.015873	0.015873	0.015873	0.015873
Equation Ln St-1	14.18803	14.22010	14.26459	14.28630	14.30764	14.32781	14.34727	14.36647	14.38558	14.40488	14.42454	14.44453	14.46484	14.48548	14.50651	14.52777	14.54915	14.57088	14.59306
Variation Eq.	11.99537	12.02192	12.07083	12.09318	12.09372	12.10475	12.12689	12.15281	12.18623	12.22449	12.26241	12.30045	12.33946	12.38031	12.41776	12.45246	12.49349	12.53741	12.58119
Housing Stock Var Ln St	0.03207	0.02254	0.02171	0.02134	0.02017	0.01946	0.01920	0.01911	0.01930	0.01966	0.01999	0.02031	0.02064	0.02103	0.02126	0.02138	0.02173	0.02217	0.02258
H. St	14.22010	14.24264	14.28630	14.30764	14.32781	14.34727	14.36647	14.38558	14.40488	14.42454	14.44453	14.46484	14.48548	14.50651	14.52777	14.54915	14.57088	14.59306	14.61564
1-18-1	14.18803	14.22010	14.26459	14.28630	14.30764	14.32781	14.34727	14.36647	14.38558	14.40488	14.42454	14.44453	14.46484	14.48548	14.50651	14.52777	14.54915	14.57088	14.59306
ır N(25, 54)t	0.02326	0.02057	0.01804	0.01612	0.01082	0.01048	0.01063	0.00986	0.00991	0.00976	0.00887	0.00807	0.00744	0.00701	0.00572	0.00442	0.00467	0.00454	0.00399
Ln Yi Var		10.03466	10.06616	10.08191	10.09765	10.11340	10.12915	10.14490	10.16065	10.17640	10.19214	10.20789	10.22364	10.23939	10.25514	10.27089	10.28663	10.30238	10.31813
74	22447	22803	23533	23906	24286	24671	25063	25461	25865	26276	26693	27116	27547	27984	28428	28879	29338	29804	30277
Œ		0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500
In Pt-1		11.99537	12.04447	12.07083	12.09318	12.09372	12.10475	12.12689	12.15281	12.18623	12.22449	12.26241	12.30045	12.33946	12.38031	12.41776	12.45246	12.49349	12.53741
Price Equation	11.99537	12.02192	12.07083	12.09318	12.09372	12.10475	12.12689	12.15281	12.18623	12.22449	12.26241	12.30045	12.33946	12.38031	12.41776	12.45246	12.49349	12.53741	12.58119
St P	1498687	1532856	1601259	1635796	1669121	1701916	1734916	1768385	1802845	1838643	1875770	1914251	1954175	1995701	2038591	2082649	2128407	2176127	2225829
Forecasts Pt	162003	166361	174701	178650	178746	180728	184775	189626	196072	203717	211590	219795	228538	238068	247153	255878	266597	278566	291032
Years	1997	1998	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016

0.02134 0.02134 0.02134 0.02134 0.02134 0.02134 0.02134 0.02134 0.02134 0.02134 0.02134 0.02134 N(25,54)t: number of persons between the ages of 25 and 54 Rt: interest rate on 5-year residential mortgages Yt: GDP ratio for the population 15 years of age and over 0.015873 0.015873 0.015873 0.015873 0.015873 0.015873 0.015873 0.015873 0.015873 0.015873 0.015873 0.015873 0.015873 0.015873 0.015873 0.015873 Var Yt Pt: MLS price divided by the consumer price index 14.18803 14.22010 14.24344 14.26683 14.29052 14.31444 14.33758 Housing Stock Variation Equation 14.45020 14.47314 14.49622 14.51941 14.40497 14.38268 14.54274 14.56605 14.58923 Ln St-1 11.99537 12.04311 12.08395 12.12676 12.20404 12.23238 12.26127 12.37889 12.41645 12.45376 12.63281 12.18278 12.29935 12.34012 12.49186 12.55700 12.16804 12.52588 12.59369 £ 5 St. housing stock 0.02247 0.02275 0.02294 0.02308 0.02319 0.02333 0.02314 0.02265 0.02245 0.02229 0.03207 0.02334 0.02339 0.02369 0.02331 0.02327 Var Ln St 0.02392 Legend 14.18803 14.22010 14.24344 14.26683 14.47314 14.49622 14.51941 14.33758 14.61250 14.63594 14.65953 14.38268 14.40497 14.42744 14.45020 14.54274 14.56605 14.31444 14.58923 Programming: Mario Fortin and André Leclerc Ln St Housing Stock and Price Forecasts 14.18803 14.24344 14.26683 14.29052 14.31444 14.33758 14.40497 14.42744 14.45020 14.47314 14.49622 14.54274 14.61250 14.36023 14.38268 14.51941 14.58923 Yt Ln Yt Var N(25, 54)1 Ln St-1 **British Columbia** 0.02326 0.02439 0.02281 0.02257 0.02179 0.01603 0.01552 0.01527 0.01429 0.01494 0.01338 0.01058 0.01261 0.01201 Table D-49 Medium/Strong Scenario: Medium Economic Growth and Strong Demographic Growth 10.06616 10.08191 10.09765 10.11340 10.12915 10.14490 10.16065 10.17640 10.19214 10.20789 10.25514 10.27089 10.28663 10.22364 10.30238 22447 222803 233165 23306 24286 24286 25467 25467 25865 256693 27116 27744 28428 28879 28879 29804 Demographic projections = scenario 3 from Statistics Canada (strong growth) Œ 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 12.45376 12.49186 12.52588 12.55700 12.59369 12.63281 11.99537 12.04311 12.08395 12.12676 12.16804 12.18278 12.20404 12.23238 12.2935 12.29935 1.58730 7.50 12.34012 12.37889 12.41645 La Pt-1 Price Equation 12.59369 12.63281 12.67156 12.04311 12.08395 12.12676 12.18278 12.20404 12.23238 12.26127 12.29935 12.3934012 12.49186 12.52588 lousing Stock and Price Forecasio 12.37889 12.41645 12.45376 12.55700 11.99537 LAPA Five-year mortgage loan interest rate = 1534079 1570382 1608030 1646960 1685517 1724128 1763275 2167821 2218851 2325699 2118149 1843992 1886433 1930215 1975276 2021623 2069346 1498687 1- GDP growth per adult = 2- Five-year mortgage loan 3- Demographic projections Forecasts 275373 284076 294694 306449 318559 177008 192536 195396 199594 205331 211349 219554 246828 256212 266162 169924 228689 237730 ă British Columbia 1998-2016

ecasts	Legend Pt: MLS price divided by the consumer price index Rt: interest rate on 5-year residential mortgages Yt: GDP ratio for the population 15 years of age and over N(25,54)t: number of persons between the ages of 25 and 54 St: housing stock	Housing Stock Variation Equation Ln St Var Ln St Ln Pt Ln St-1 Var Y1 AR(1) 16.24550 16.2860 10.01310 11.64038 16.24550 10.01355 11.62933 10.01363 11.61658 10.027114 10.01138 11.61658 11.61658 10.0138 11.61658 11.61658 11.61658 11.61638 10.0146 11.61638
Table D-50 Housing Stock and Price Forecasts Canada	Programming: Mario Fortin and André Leclerc Legend PE: MLS pr RE: Interest 1.00000 7.50 Statistics Canada (weak growth) Statistics Canada (weak growth)	Price Equation 11.64038 11.64039 11.64039 11.64039 11.64039 11.64039 11.64039 11.64039 11.64030 11.64039
	Housing Stock and Price Forecasts Canada 1998-2016 Weak/Weak Scenario: Weak Economic Growth and Weak Demog 1- GDP growth per adult = 1.00000 2- Five-year mortgage loan interest rate = 7.50 3- Demographic projections = scenario 1 from Statistics Canada (weak growth)	Forecasts St LnPt Ln P 1996 113593 11588769 1164038 11998 11233 11658497 11.64038 11999 111262 117333 11658497 11.64038 11999 111262 117333 1165887 1161658 1161 2000 109625 12053349 11.60483 11.616287 11.60483 11.61628 11.6162 2003 10.5680 12261963 11.56817 11.58 2004 10.5734 1245757 11.56873 11.56873 11.56873 11.56873 11.56873 11.56873 11.56873 11.56873 11.56873 11.56873 11.56873 11.56873 11.56873 11.5708 11.5708 11.5708 11.5708 11.5703 11.5703 10.7768 1220404 11.5774 11.5872 11.5703 10.7768 1220404 11.57434 11.573 2013 10.0957 12082138 11.60420 11.5948 11.58211 11.00957 12082138 11.60967 11.64258 11.60967 11.64258 11.627 11.64268 11.627 11.64258 11.627 11.64258 11.627 11.64258 11.627 11.6426



54

N(25,54)t: number of persons between the ages of 25 and Yt: GDP ratio for the population 15 years of age and Pt: MLS price divided by the consumer price index

St: housing stock

Rt: interest rate on 5-year residential mortgages

Legend

Housing Stock and Price Forecasts Table D-52 Canada

Housing Stock and Price Forecasts

Canada

1998-2016

Weak/Medium Scenario: Weak Economic Growth and Medium Demographic Growth

1- GDP growth per adult =

2- Five-year mortgage loan interest rate = 7.50
3- Demographic projections = scenario 2 from Statistics Canada (medium growth)

0.587951 0.587951 0.587951 0.587951 0.587951 0.587951 0.587951 0.587951 0.587951 0.587951 0.587951 0.587951 0.587951 0.01000 0.01000 0.01000 0.01000 0.01000 0.01000 0.01000 0.01000 0.01000 0.01000 0.01000 0.01000 0.01000 0.01000 0.01000 0.01000 Var Yt Ln St-1 16.24550 16.25860 16.27146 16.28388 16.28388 16.30743 16.31769 16.32715 16.36254 16.37127 16.37987 16.38838 16.41342 16.33616 16.34500 16.35378 6.40525 Housing Stock Variation Equation 11.64038 11.63686 11.63304 11.63419 11.63062 11.60442 11.60391 11.60952 11.63566 11.64252 11.64965 .67972 .69473 .70879 11.61751 11.62698 11.66481 Var Ln St Ln Pt 11.65964 11.66992 0.01310 0.01287 0.01242 0.01207 0.01147 0.01026 0.00946 0.009884 0.008877 0.00861 0.00820 0.00845 0.00864 0.00872 0.00835 0.00853 0.00817 16.27146 16.28388 16.29596 16.30743 16.31769 16.32715 16.33616 16.34500 16.36254 16.38838 16.35378 16.37127 16.39690 16.41342 16.42162 16.27146 16.29596 16.30743 16.32715 16.35378 16.37127 16.37987 16.40525 16.42162 16.31769 16.34500 16.38838 16.39690 16.41342 Ln Yt Var N(25, 54)1 Ln St-1 0.01229 0.01245 0.01150 0.01161 0.00990 0.00596 0.00633 0.00656 0.00630 0.00185 0.00101 0.00116 0.00597 0.00355 0.00422 10.27213 10.28208 10.29203 10.31193 10.3183 10.35174 10.35174 10.36169 10.39154 10.22238 10.23233 10.24228 10.25223 10.26218 28346 28629 28915 29205 29497 26970 27240 27512 27787 28065 29792 30090 30390 30694 31001 31311 31624 31941 32260 32583 ¥ 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 ä 11.63304 11.63419 11.63062 11.61313 11.60442 11.60391 11.60952 11.64965 11.63566 Ln.Pt. Ln.Pt.1 11.62698 11.64252 11.66992 11.61751 Price Equation 11.63062 11.60442 11.61751 11.62698 11.63566 11.63686 11,60952 11.64252 11.61313 11.64965 11.65964 11.66481 11657548 11803241 11946605 12084397 12209060 13326281 11508497 12436689 12769172 12325065 12657728 12881046 12992370 13103325 13215525 13546248 12547161 Forecasts 113194 112893 112890 110539 112082 113593 109525 110141 11025 113836 14651 15802 116403 109581 18152 ٣

Housing Stock and Price Forecasts Table D-53 Canada

lousing Stock and Price Forecasis

Canada

1998-2016

Weak/Strong Scenario: Weak Economic Growth and Strong Demographic Growth

Rt: interest rate on 5-year residential mortgages
Yt: GDP ratio for the population 15 years of age and over
N(25,54)t: number of persons between the ages of 25 and 54
St: housing stock

Pt: MLS price divided by the consumer price index

1- GDP growth per adult = 1.00000
2- Five-year mortgage loan interest rate = 7.50
3- Demographic projections = scenario 3 from Statistics Canada (strong growth)

				_	7	-	_	1	-	1	1	1	1	_	_	1	1	1	1	_	_	_
	(1)			0.58795	0.58795	.58795	58795	.58795	0.58795	58795	.58795	0.58795	0.58795	0.58795	0.58795	58795	58795	58795	58795	0.58795	0.58795	0.58795
	AR(1)			0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Le Le	Var Yt		0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01
n Equatic	Lust-1		16.24550	16.25860	16.27172	16.28457	16.29719	16.30949	16.32078	16.33139	16.34160	6.35165	6.36174	16.37186	16.38193	16.39185	6.40160	16.41129	16.42072	6.42988	6.43897	16.44820
ariatic	i T			•		•	`		1		•	_	_	,	,		_	,	-		-	,
tock V	in P		11.64038	11.64284	11.64356	11.64805	11.65195	11.63999	11.63519	11.63724	11.64433	11.65621	11.66817	11.67823	11.68569	11.69277	11.70217	11.70659	11.71073	11.71928	11.73272	11.74519
Housing Stock Variation Equation	Var Ln St		0.01310	0.01312	0.01285	0.01262	0.01230	0.01129	0.01060	0.01022	0.01005	0.01009	0.01012	0.01007	0.00992	0.00975	0.00969	0.00943	0.00916	0.00909	0.00923	0.00932
-		16.24550	16.25860	16.27172	16.28457	16.29719	16.30949	16.32078	16.33139	16.34160	16.35165	16.36174	16.37186	16.38193	16.39185	16.40160	16.41129	16.42072	16.42988	16.43897	16.44820	16.45752
	Ln St-1	•	16.24550	16.25860	16.27172	16.28457	16.29719	16.30949	16.32078	16.33139	16.34160	16.35165	16.36174	16.37186	16.38193	16.39185	16.40160	16.41129	16.42072	16.42988	16.43897	16.44820
	Var N(25, 54)t		0.01229	0.01371	0.01278			0.00836	0.00843	0.00874	0.00898	0.00940	•	0.00832	0.00733	0.00667	0.00654	0.00498	0.00415	0.00427	0.00471	0.00416
	Var N																					
	Ln Yt			10.21243	10.22238	10,23233	10.24228	10.25223	10.26218	10.27213	10.28208	10.29203	10.30198	10.31193	10.32188	10.33183	10.34179	10.35174	10.36169	10.37164	10.38159	10.39154
	¥		26970	27240	27512	27787	28065	28346	28629	28915	29205	29497	29792	30090	30390	30694	31001	31311	31624	31941	32260	32583
	兹			0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0.07500	0 0 2 2 0 0	0 07500	0.07500	0.07500
ition	Ln Pt-1			11.64038	11 64284	11 64356	11.64805	11.65195	11,63999	11 63519	11.63724	11.64433	11 65621	11.66817	11.67823	11 68569	11.69277	11 70217	11 70659	11 71073	11 71928	11.73272
Price Equation	LA PL		11.64038	11 64284	11 64356	11 64805	11 65195	11 63999	11 63519	11 63724	11.64433	11 65621	11 66817	11 67823	11 68569	11 69277	11 70217	11 70659	11 71073	11 71928	11 73272	11.74519
£Ţ.	St	1358769			•											13277773						
Forecasts	Pt		113593 1	113873 1	113955 1		,			- 4-			•	117976	118858	119703	120834	121368	121873	122010	124582	126145
T.	Years	1996	1997	1998	1000	2000	2001	2002	2002	2002	2005	2002	2002	2008	2002	2010	2013	2012	2012	2013	2017	2016

se Forecas			Ln SI 16.24550	16.25860 16.2153 16.29700 16.30939 16.3295 16.34341 16.3689 16.37911 16.39168 16.49166 16.4491 16.4887 16.4887 16.4887 16.4891 16.4891 16.4891 16.4891 16.4897 16.4891 16.4897 16.4891 16.4891 16.4897 16.4897 16.4891 16.4897 16.4897 16.4891 16.4897 16.4891	
Table D-54 Housing Stock and Price Forecasts Canada	nd Weak Demographic Growth 20 50		YI Ln Yi Var N(25, 54)# Ln St-1	26970 27444 10.21882 0.01024 16.24550 27866 10.23516 0.00988 16.25660 28325 10.2573 0.00938 16.28425 28325 10.26783 0.00717 16.29700 29266 10.28417 0.00318 16.3933 29748 10.30541 0.00321 16.33215 30736 10.31685 0.00321 16.33215 30736 10.34952 0.00373 16.34341 3122 10.34952 0.00240 16.3561 37280 10.36586 0.00240 16.3591 32280 10.38220 0.00124 16.37911 33301 10.4187 -0.00054 16.4465 33460 10.4487 -0.00019 16.44491 3507 10.46389 -0.00230 16.44491 35604 10.49656 -0.00230 16.4257 36787 10.51290 -0.00305 16.427297	
Hou	Housing Stock and Price Forecasts Canada 1998-2016 Medium/Weak Scenario: Medium Economic Growth and Weak De 1- GDP growth per adult = 1.64720 2- Five-year morigage loan interest rate = 7.50	from Statistics Canada (Years Pt Ln Pt Ln Pt-1 Rt 1996 11358769	113593 112939 112939 112295 113295 113665 113666 11566 11566 11560 11570 127688 13761 138201 138201 148293 148293 148293 150290	

0.587951 Yt: GDP ratio for the population 15 years of age and over N(25,54)t: number of persons between the ages of 25 and 54 0.016472 0.016472 0.016472 0.016472 0.016472 0.016472 0.016472 0.016472 0.016472 0.016472 0.016472 0.016472 0.016472 0.016472 0.016472 0.016472 0.016472 0.016472 0.016472 Pt: MLS price divided by the consumer price index Rt: interest rate on 5-year residential mortgages 16.24550 16.28610 16.28512 16.28512 16.333728 16.33323 16.34394 16.34391 16.34391 16.44391 16 Ln St-1 Housing Stock Variation Equation 11.6476 11.6476 11.66717 11.66116 11.6636 11.6932 11.7599 11.7599 11.7599 11.7599 11.7599 11.7599 11.7566 11.7 0.01310 0.01325 0.01327 0.01345 0.01346 0.01278 0.01266 0.01302 0.01302 0.01302 0.01304 0.01454 0.01519 Var Ln St 16.2586 16.27185 16.27985 16.3247 16.3247 16.38296 16.38299 16.4917 16.4901 16 Housing Stock and Price Forecasts 16.2456 16.2718 16.2985 16.2985 16.3987 16.3302 16.3494 16.3929 16.3903 16.4949 16.493 Var N(25, 54)t 0.01228 0.01245 0.01245 0.0161 0.00990 0.00638 0.00638 0.006597 0.006597 0.00622 0.00632 0.006 Table D-55 Canada 10.2188182 10.25166 10.2514938 10.2678316 10.2678316 10.3005073 10.3168451 10.3368451 10.3368565 10.386341 10.4412097 10. Medium/Medium Scenario: Medium Economic Growth and Medium Demographic Growth 26970 27414 2866 28325 29266 30238 31242 31242 312811 33280 32811 33352 33352 33352 33352 33352 33352 33352 33352 33352 33352 33460 33614 33614 33614 33614 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 0.07500 ¥ Demographic projections = scenario 2 from Statistics Canada (medium growth) 11.64038 11.6423 11.64776 11.67770 11.67370 11.69324 11.73996 11.73996 11.73996 11.73996 11.73996 11.73996 11.85818 1.64720 7.50 Price Equation 11.64038 11.64776 11.64770 11.67770 11.67347 11.67347 11.73996 11.73996 11.73996 11.73996 11.73996 11.73996 11.87704 11.85818 LAPI 11358769 11508497 11608497 11817777 118177764 12295470 12269470 12269470 127746068 12774606 1371461 13172664 13172664 131730 131730 1317330 Five-year mortgage loan interest rate = 113593 113804 115972 115972 117861 117861 117861 117861 113484 131889 131889 141295 14129 141295 14129 14129 14129 14129 14129 14129 14 Forecasts GDP growth per adult = Canada 1998-2016

Housing Stock and Price Forecasts Table D-56 Canada

Housing Stock and Price Forecasts

Canada

1998-2016

Medium/Strong Scenario: Medium Economic Growth and Strong Demographic Growth

1- GDP growth per adult = 1.64720 2- Five-year mortgage loan interest rate = 7.50 3- Demographic projections = scenario 3 from Statistics Canada (strong growth)

Rt: interest rate on 5-year residential mortgages Yt: GDP ratio for the population 15 years of age and over N(25,54)t: number of persons between the ages of 25 and 54 Pt: MLS price divided by the consumer price index

	Forecasts	(A)	Price Eq	quation						V1. 1	Hausing S	tock Varia	Housing Stock Variation Equation	fion	
Years	Pt	St	LnPt	Ln Pl-1	ã	71	7 7 5	Var N(25, 54)t Ln St-1	Ln St-1	Ln St	Var Ln St Ln Pt Ln St-1	L P	Ln St-1	Var Yt	AR(1)
1996		11358769	6							16.24550					
1997	113593	11508497	7 11.64038	80		26970		0.01229	16.24550	16.25860	0.01310	11.64038	16.24550	0.01647	
1998	114487	14487 11664933	11.64822	2 11.64038	0.07500	27414	10.21882	0.01371	16.25860	16.27210	0.01350	11.64822	_	0.01647	0.587951
1999	115645	15645 11825820	11.65828	8 11.64822	0.07500	27866	10.23516	0.01278	16.27210	16.28580	0.01370	11.65828	16.27210	0.01647	0.587951
2000	117590	117590 11992498	11.67496	6 11.65828	0.07500	28325	10.25149	0.01290	16.28580	16.29979	0.01400	11.67496	16.28580	0.01647	0.587951
2001	119733	12164497	11.69302	2 11.67496	0.07500	28791	10.26783	0.01226	16.29979	16.31403	0.01424	11.69302	16.29979	0.01647	0.587951
2002	120154	12333594	11.69653	3 11.69302	0.07500	29266	10.28417	0.00836	16.31403	16.32784	0.01381	11.69653	16.31403	0.01647	0.587951
2003	121534	21534 12503579	11.70795	5 11,69653	0.07500	29748	10.30051	0.00843	16.32784	16.34153	0.01369	11.70795	16.32784	0.01647	0.587951
2004	123820	23820 12678074	11.72658	8 11.70795	0.07500	30238	10.31685	0.00874	16.34153	16.35538	0.01386	11.72658	16.34153	0.01647	0.587951
2005	126793	12859697	11,75031	1 11.72658	0.07500	30736	10.33318	0.00898	16.35538	16.36961	0.01422	11.75031	16.35538	0.01647	0.587951
2006	130440	13050901	11.77867	7 11.75031	0.07500	31242	10.34952	0.00940	16.36961	16.38437	0.01476	11.77867	16.36961	0.01647	0.587951
2007	134160	13251519	11.80675	9 11.77867	0.07500	31757	10.36586	0.00906	16.38437	16.39962	0.01525	11.80679	16.38437	0.01647	0.587951
2008	137667	37667 13460246	11.83259	9 11.80679	0.07500	32280	10.38220	0.00832	16.39962	16.41525	0.01563	11.83259	16.39962	0.01647	0.587951
2009	140828	13675335	11.85530	0 11.83259	0.07500	32811	10.39853	0.00733	16.41525	16.43110	0.01585	11.85530	16.41525	0.01647	0.587951
2010	143934	43934 13896304	11.87711	1 11.85530	0.07500	33352	10.41487	0.00667	16.43110	16.44713	0.01603	11.87711	16.43110	0.01647	0.587951
2011	147372	14124270	11.90072	2 11.87711	0.07500	33901	10.43121	0.00654	16.44713	16.46341	0.01627	11.90072	16.44713	0.01647	0.587951
2012	150063	50063 14355971	11.91881	1 11.90072	0.07500	34460	10.44755	0.00498	16.46341	16.47968	0.01627	11.91881	16.46341	0.01647	0.587951
2013	152684	14590996	11.93613	3 11.91881	0.07500	35027	10.46389	0.00415	16.47968	16.49592	0.01624	11.93613	16.47968	0.01647	0.587951
2014	155963	14831844	11.95737	7 11.93613	0.07500	35604	10.48022	0.00427	16.49592	16.51229	0.01637	11.95737	16.49592	0.01647	0.587951
2015	160023	15081396	11.98307	7 11.95737	0.07500	36191	10.49656	0.00471	16.51229	16.52897	0.01669	11.98307	16.51229	0.01647	0.587951
2016	163962	15338844	12.00738	9 11.98307	0.07500	36787	10.51290	0.00416	16.52897	16.54590	0.01693	12.00739	16.52897	0.01647	0.587951

			De	ata on th	e Housi	ousing Mark 1956-1997	nable D-57-1 Data on the Housing Market in Canada 1956-1997	nada			
				Data	on the Hous	Data on the Housing Market in Canada	n Canada				
	Consumer	MLS Canada	Canada MLS Canada	New Home	New Home Price Index	National Housing Act	National Housing Act	National Balance Sheet	National Balance Sheet Accounts	Stock- weighted	_
Years	Price Index	Prices	Prices (real)	Price Index	(real)	Price	Price (real)	Accounts	(real) NBSAR	MLS Prices	(real) Costs WEIG MLSR CONSTR
956	21 84		54.909	Z Z	¥ Z	13,548	62,028	N A N	A N	A Z	A'Z
1957	22.54	12.781	56,699	AN AN	₹ Z	14,044	62,302	A N	Y Z	AN	NA AN
1958	23.11	13,823	59,818	N A A	AN N	14,267	61,740	N N	A N	₹ Z	AZ:
1959	23.38	14,208	60,761	NA	NA	14,462	61,847	¥.	ď:	AN .	NA Second
1960	23.68	14,186	59,920	A N	Y X	14,273	60,287	AN S	AN S	15,930	67,286
1961	23.92	14,127	29,068	Y X	Y :	14,463	60,472	6,073	25,393	16,239	67,898
1962	24.18	14,303	59,144	Y S	Y :	14,684	60,720	6,268	25,921	16,418	67,890
1963	24.60	14,420	58,618	Y :	¥:	15,068	61,252	6,616	26,894	10,073	67,370
1964	25.05	15,064	60,136	ď ž	₹ \$	15,807	63,102	7,080	28,262	17,291	67,210
1965	25.68	15,917		₹ <u>₹</u>	X	18,072	67 827	7,032 R 231	30,015	18.553	69,683
1966	26.63	17,536	60,803	ξ Δ	χ φ Ζ Ζ	18,529	67 195	8,689	31.512	19,908	72,196
1967	28.72	21 272	74 140	₹ Z	Z Z	18,922	62,949	9,171	31,965	21,567	75,168
1969	29 99	23,272	77,468	¥ Z	Ž	20,315	67,735	9,771	32,580	22,858	76,215
1970	30.99	23,376		NA	NA NA	19,894	64,191	10,424	33,636	23,159	74,727
1971	31.88	24,581		36.10	113.25	20,528	64,402	11,486	36,035	24,264	76,122
1972	33.41	26,595		39.60	118.53	22,168	66,355	13,313	39,849	26,195	78,409
1973	35.95	32,306		48.20	134.08	24,370	67,789	15,968	44,418	30,740	85,508
1974	39.88	41,057	102,964	61.80	154.98	28,683	71,932	18,235	45,731	38,833	97,442
1975	44.16	45,878		65.90	149.24	33,289	70,386	20,073	45,437	42,782	101.098
19/6	14.14	51,359	108,200	74.40	145 10	11,017	81.018	23,327	45 587	50 350	98,196
1761	07.10	56 637		76.40	136.80	44 055	78.881	25,400	45.479	53,226	95,302
1070	80.00	62 485		79.20	129.92		80,422	27,756	45,533	58,413	95,824
1980	67.16	70,238		85.40	127.16		81,409	30,837	45,918	64,091	95,433
1981	75.52	79,535	-	95.77	126.82	63,370	83,915	33,650	44,559	74,370	98,482
1982	83.68	73,158	87,431	93.79	112.09	64,097	76,602	35,361	42,260	68,646	82,039
1983	88.54	77,361		69.06	102.42		77,795	37,318	42,148	72,194	81,537
1984	92.38	76,948		91.05	98.55		80,866	39,093	42,317	73,353	79,401
1985	80.96	81,845		92.10	95.90	8	83,946	41,531	43,246	78,280	81,513
1986	100.04	95,074		100.00	99.96		Υ S	45,624	45,605	90,087	90,049
1987	104 41	111 673	106.958	113.84	109.04	AZ AZ	ZZ	20,320	40,190	100,001	102,173

an hand an and tagain and a	
	Construction Costs Index CONSTRUCPI 120.55 128.78 131.05 131.33 137.38 137.98 138.03 140.95
	Stock- weighted MLS Prices Construction (real) Costs Index (real) Costs Index WEIG.MLSR CONSTRUCPI 112,346 119,039 129,55 110,052 110,039 101,830 101,830 101,830 105,74 138.03 103,081 140,55
	Stock- weighted MLS Plices WEIG.MLS 122,017 135,744 131,484 132,506 131,484 132,339 134,339 134,272 142,046
	Balance Sheet Accounts (real) NBSAR 50,140 50,374 49,935 51,250 50,690 50,690
anada	National Balance Sheet Accounts NBSA 54,456 57,443 69,857 66,971 67,650 68,405 69,851
Data on the Housing Market in Canada 1956-1997	New Home National National Price Index Housing Act Housing Act (real) NHPIR NA NA 115.61 NA NA 115.074 NA NA 106.47 NA NA 104.87 NA NA 104.87 NA NA 104.87 NA NA 106.47 NA NA 106.48 NA NA 106.48 NA NA 100.88 NA NA NA 100.88 NA NA NA 100.88 NA NA NA 100.88 NA NA NA NA 100.88 NA
lousing Mark	National Housing Act Price NA
the Hou	New Home Price Index (real) NHPIR 115.61 1124.68 1120.74 1104.87 1104.28 1100.88 100.8
Data on	New Home Price Index NHPI 125.56 142.17 144.24 134.34 136.08 136.27 134.68 133.13 133.13
	MLS Canada MLS Canada Prices (real) MLSTOTAL MLSTOTALR 130,724 120,363 146,127 128,144 139,214 116,550 147,933 116,550 151,413 116,085 157,440 112,748 150,591 111,885 151,436 111,885 156,531 113,593
	Consumer Price Index CPI 108.61 114.03 119.47 126.18 133.51 133.51 137.80
	Years 1988 1989 1990 1991 1995 1995 1995

Adult Adult 14, 118 14, 118 13, 967 14, 148 13, 967 14, 349 14, 349 14, 349 14, 349 14, 349 14, 349 14, 379 17, 657 17, 669 18, 079 18, 527 17, 669 18, 079 18, 527 17, 669 18, 079 18, 527 17, 669 18, 079 18, 527 17, 669 18, 079 18, 527 17, 669 18, 079 18, 699 18, 527 17, 699 18, 527 17, 699 18, 527 17, 699 18, 527 17, 699 18, 527 17, 699 18, 527 17, 699 18, 527 17, 699 18, 527 17, 699 18, 527 17, 699 18, 527 18

	4		rth Pop. (¥ X	% %	%	%	%	%	%	2 %	%	%1	%	%	% >	%%	%	%.	%	% %	%	2 %	%	%	%;	% ?	%	0/ :	0/
			Pop. Growth	PG650	¥.	2.11%	2.61%	2.18%	2.46%	2.00%	2.04%	2.00%			2.27%	2.60%	2.61%	2.56%	2.63%	2.67%	2.77%	3.31%	3.16%			3.09%			2.64%		3.3270
			Pop. Growth	PG5564	NA	2.04%	2.68%	2.39%	2.28%	2.64%	2.54%	2.98%	3.06%	3.41%	3.45%	3.41%	3.09%	7.50%	1.66%	1.80%	2.59%	2.53%	2.04%	1.98%	1.99%	2.23%	2.23%	2.34%	1.94%	0.11.70	0.35%
			Pop. Growth	PG4554	Y.	3.41%	3.45%	2.98%	2.68%	2.19%	1.95%	2.05%	2.12%	2.18%	2.11%	2.09%	1.94%	1.94%	2.05%	1.70%	1.04%	0.67%	0.20%	-0.11%	0.07%	0.22%	0.35%	0.27%	0.59%	0.44%	7.02%
Table D-57-3 Data on the Housing Market in Canada		<u></u>	Pop. Growth	PG3544	NA	2.86%	2.41%	1.95%	1.74%	1.40%	1.1/%	1 22%	1.12%	0.57%	0.01%	~68.0-	-0.44%	-0.20%	0.12%	%69.0	0.76%	1.17%	7.82%	3.08%	3.29%	3.74%	5.28%	4.50%	3.92%	3.73%	3.57%
/-3 arket in	7	Data on the Housing Market in Canada	Pop. Growth	25-34 PG2534	AN AN	2.15%	0.92%	-0.14%	-0.37%	-0.88%	-0.88%	0.14%	1.51%	2.23%	2.56%	3.06%	3.61%	4.50%	4.80%	4.71%	4.47%	3.85%	3.51%	2.75%	3.25%	2.55%	1.95%	1.89%	1.87%	1.92%	2.08%
Table D-57-3 Iousing Marl	1956-1997	ousing Mark		15-24 PG1524	AN A	3.49%	2.89%	2.49%	2.49%	4.30%	4.88%	5.09% 4.69%	4.77%	2.06%	4.43%	3.75%	3.50%	3.01%	2.22%	2.67%	2.64%	2.30%	1.41%	0.91%	0.87%	0.14%	-1.22%	-1.83%	-1.92%	-1.92%	-1.81%
Tak he Hou	¥	ta on the Ho		VACR	3.57%	3.66%	3.76%	3.98%	4.04%	4.07%	4.09%	4.11%	4.17%	4.25%	4.34%	4.44%	4.55%	4.34%	5 29%	5.40%	5.03%	5.13%	5.45%	5.41%	4.54%	4.39%	4.16%	4.37%	4.29%	4.10%	4.11%
ata on t		Dat	Number of Housing	STOCK	4,159,168	4,274,322	4,422,259	4,686,112	4,794,776	4,911,233	5,025,385	5,164,738	5.469.090	5,618,358	5,790,182	5,991,958	6,175,500	6,375,126	6,593,945 6,825,113	7,066,430	7,270,292	7,500,633	7,741,213	9 186 087	8.355.747	8,534,475	8,667,917	8,845,182	9,011,212	9,167,257	9,364,818
Ê			Housing Use	Cost	7.46%	9.71%	7.89%	10.19%	10.00%	10.21%	10.11%	9.50%	9.22%	8.38%	9.23%	9.33%	9.30%	9.74%	10.06%	6.82%	3.65%	4.09%	6.28%	5.92%	7 59%	9.44%	6.97%	5.17%	10.39%	10.80%	10.47%
				Rate of CPI	1.43%	3.20%	2.51%	1.25%	1.02%	1.12%	1.72%	1.83%	3.67%	3.57%	4.05%	4.53%	3.33%	2.85%	4.81%	10.92%	10.74%	7.49%	8.02%	8.92%	10.17%	12.45%	10.80%	5.82%	4.34%	3.95%	4.17%
			Interest Rate on 5-year	Mortgages 5YMOR.R	6.23%	6.85%	6.80%	7 18%	7.00%	6.97%	%26.9	6.97%	7.02%	8.07%	90.6	9.84%	10.45%	9.43%	9.21%	11.24%	11.43%							13.	13.		11.22%
			Construction Interest Rate Costs Index on 5-year	(real)	NAN	₹ Z	₹ Z	(Z Z	A'Z	A'N	¥ :	₹ ₹ 2 2	X X	ž	₹ Z	AN A	104.47	108.28	128.21	124.27	125.25	119.99	116.25	114.01	111.27	102.21	99.44	97.80	96.63	96.66
	- 1			F C	9	1	00 0	n c	-	. 2	3	4 1	0 %	2 1	. 00	0	0	Ξ	2 5	2 4	12	9/	11	200	2 0	2 5	82	83	84	85	86

positive and a second and other			
		Income per Adult 1A 26,726 22,561 25,682 25,439 25,440 26,440 26,440 26,440 26,970	
		Pop. Growth 25-54 PG2544 26-54 11% 2.11% 0.93% 0.18% 0.66% 0.66% 0.24%	
		Pop. Growth 65 and Over PG650 3.04% 3.04% 3.05% 2.80% 2.445% 2.245% 2.25%	
		Pop. Growth 55-64 PG5564 0.70% 0.28% 0.37% 0.57% 1.142% 1.76% 1.76%	
5		Pop. Growth 45-54 PG4554 2.85% 3.398% 5.84% 4.59% 4.12% 3.79%	
Table D-57-4 Data on the Housing Market in Canada 1956-1997		Pop. Growth - 85-44 PG3544 PG3544 PG3544 PG3544 PG356% S. 84% S. 84% S. 2.29% S. 2.59% S. 2.5	
57-4 Market i 197	in Canada	Pop. Growth 25-34 PG2534 1:97% 2:27% 0.82% -0.53% -0.53% -1.120% -1.188% -1.18	
Table D-57-4 lousing Mark 1956-1997	Data on the Housing Market in Canada	Pop. Growth Pop. Growth 15-24 PG 15-34	
T the Ho	on the Hous	Vacancy Rate of Housing Units VACR 4.39% 4.70% 5.03% 5.24% 5.24% 5.26% 5.26%	
Data oı	Data	Number of Housing Units STOCK 9,832,612 10,062,178 10,280,902 10,470,501 10,870,38 11,526,462 11,508,497 11,508,497	
		Housing Use Cost USER5 10.34% 10.34% 11.094% 9.60% 11.16% 9.74% 9.74%	
		Annual Variation Rate of CPI 4.02% 5.02% 4.76% 6.019% 1.51% 1.56% 1.63%	
		Interest Rate Monfages 5YMOR.R 11.60% 13.24% 13.24% 9.52% 8.70% 7.07% 7.07%	
		Construction Cost index (red) CONSTRUCPIR 88 110.95 89 113.61 90 107.79 91 103.86 92 102.54 94 104.88 95 100.29	
		Year CC 1988 11989	



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